



Princeton Area
COMMUNITY FOUNDATION

PRINCETON AREA COMMUNITY FOUNDATION, INC.
Financial Statements
December 31, 2022 and 2021
With Independent Auditor's Report

Princeton Area Community Foundation, Inc.
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December 31, 2022 and 2021

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of
Princeton Area Community Foundation, Inc.:

Opinion

We have audited the financial statements of Princeton Area Community Foundation, Inc. (the "Community Foundation"), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities and changes in net assets, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Community Foundation as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Community Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Emphasis of a Matter

As described in Note 2, the Community Foundation adopted Topic 842, *Leases*, as of January 1, 2022. Prior period amounts have not been adjusted and continue to be reported in accordance with the Community Foundation's historic accounting under Topic 840, *Leases*. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Community Foundation's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

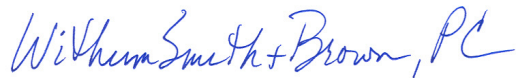
Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Community Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Community Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.



December 14, 2023

Princeton Area Community Foundation, Inc.
Statements of Financial Position
December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Assets		
Cash and cash equivalents	\$ 29,039,474	\$ 26,886,726
Contributions receivable	1,643,238	519,408
Investments	209,055,320	238,594,151
Prepaid expenses	132,665	92,528
Beneficial interest in split interest agreements	291,800	339,420
Deposits	10,125	10,125
Property and equipment, net	<u>7,906</u>	<u>14,397</u>
 Total assets	 <u>\$ 240,180,528</u>	 <u>\$ 266,456,755</u>
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 62,665	\$ 166,123
Promises to give payable	1,224,053	919,190
Funds held for others	<u>72,342,331</u>	<u>77,373,403</u>
Total liabilities	<u>73,629,049</u>	<u>78,458,716</u>
Net assets		
Without donor restrictions		
Board designated long-term grant funds	49,234,164	57,662,612
Other grant funds	106,742,653	120,508,920
Operating funds	<u>8,639,623</u>	<u>8,997,374</u>
	164,616,440	187,168,906
With donor restrictions	<u>1,935,039</u>	<u>829,133</u>
Total net assets	<u>166,551,479</u>	<u>187,998,039</u>
 Total liabilities and net assets	 <u>\$ 240,180,528</u>	 <u>\$ 266,456,755</u>

The Notes to Financial Statements are an integral part of these statements.

Princeton Area Community Foundation, Inc.
Statements of Activities and Changes in Net Assets
Years Ended December 31, 2022 and 2021

	2022			2021		
	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Support and revenues						
Contributions	\$ 16,315,005	\$ 3,465,000	\$ 19,780,005	\$ 14,848,151	\$ 946,053	\$ 15,794,204
Net investment return (loss)	(19,456,609)	-	(19,456,609)	14,120,161	-	14,120,161
Other income	421,550	-	421,550	360,481	-	360,481
Change in value of split interest agreements	-	(47,620)	(47,620)	-	46,742	46,742
Net assets released from restrictions	<u>2,311,474</u>	<u>(2,311,474)</u>	<u>-</u>	<u>3,631,990</u>	<u>(3,631,990)</u>	<u>-</u>
	<u>(408,580)</u>	<u>1,105,906</u>	<u>697,326</u>	<u>32,960,783</u>	<u>(2,639,195)</u>	<u>30,321,588</u>
Expenses						
Program services	20,420,072	-	20,420,072	19,361,200	-	19,361,200
Management and general	836,554	-	836,554	699,101	-	699,101
Fundraising	<u>887,260</u>	<u>-</u>	<u>887,260</u>	<u>952,047</u>	<u>-</u>	<u>952,047</u>
	<u>22,143,886</u>	<u>-</u>	<u>22,143,886</u>	<u>21,012,348</u>	<u>-</u>	<u>21,012,348</u>
Changes in net assets	(22,552,466)	1,105,906	(21,446,560)	11,948,435	(2,639,195)	9,309,240
Net assets						
Beginning of year	<u>187,168,906</u>	<u>829,133</u>	<u>187,998,039</u>	<u>175,220,471</u>	<u>3,468,328</u>	<u>178,688,799</u>
End of year	<u>\$ 164,616,440</u>	<u>\$ 1,935,039</u>	<u>\$ 166,551,479</u>	<u>\$ 187,168,906</u>	<u>\$ 829,133</u>	<u>\$ 187,998,039</u>

The Notes to Financial Statements are an integral part of these statements.

Princeton Area Community Foundation, Inc.
Statements of Cash Flows
Years Ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Operating activities		
Changes in net assets	\$ (21,446,560)	\$ 9,309,240
Adjustments to reconcile changes in net assets to net cash provided by operating activities		
Unrealized/realized losses (gains) on investments	31,724,434	(16,913,895)
Change in value of split interest agreements	47,620	(46,742)
Depreciation expense	8,525	8,815
Changes in assets and liabilities		
Contributions receivable	(1,123,830)	2,656,242
Prepaid expenses	(40,137)	(2,181)
Accounts payable and accrued expenses	(103,458)	77,447
Funds held for others - net change	(5,031,072)	27,478,689
Promises to give payable	<u>304,863</u>	<u>(1,877,423)</u>
Net cash provided by operating activities	<u>4,340,385</u>	<u>20,690,192</u>
Investing activities		
Acquisition of property and equipment	(2,034)	(2,527)
Sale of investments	7,734,494	12,815,052
Purchase of investments	<u>(9,920,097)</u>	<u>(35,801,705)</u>
Net cash provided by (used in) investing activities	<u>(2,187,637)</u>	<u>(22,989,180)</u>
Net change in cash and cash equivalents	2,152,748	(2,298,988)
Cash and cash equivalents		
Beginning of year	<u>26,886,726</u>	<u>29,185,714</u>
End of year	<u>\$ 29,039,474</u>	<u>\$ 26,886,726</u>

Supplemental disclosure of cash flow information

There were no amounts paid for interest or income taxes for the years ended December 31, 2022 or 2021.

The Notes to Financial Statements are an integral part of these statements.

Princeton Area Community Foundation, Inc.
Statements of Functional Expenses
Years Ended December 31, 2022 and 2021

	2022				2021			
	Program Services	Supporting Services		Total	Program Services	Supporting Services		Total
		Management and General	Fundraising			Management and General	Fundraising	
Grant expense	\$ 18,814,234	\$ -	\$ -	\$ 18,814,234	\$ 18,238,743	\$ -	\$ -	\$ 18,238,743
Salaries and wages	811,488	407,053	579,305	1,797,846	655,528	372,855	636,044	1,664,427
Employee benefits and payroll taxes	179,882	90,230	128,413	398,525	151,070	85,926	146,579	383,575
Professional services	211,425	243,559	-	454,984	142,192	92,994	-	235,186
Occupancy	48,971	26,868	34,960	110,799	43,765	24,066	41,053	108,884
Insurance	7,644	3,834	5,457	16,935	5,389	4,701	5,535	15,625
Information technology	60,263	30,228	43,020	133,511	62,348	35,462	60,494	158,304
Travel	3,346	967	1,376	5,689	1,320	752	1,282	3,354
Office expense	172,949	27,635	16,133	216,717	19,759	77,340	15,087	112,186
Marketing	67,225	-	69,800	137,025	4,695	650	38,544	43,889
Membership dues and subscriptions	30,323	-	-	30,323	29,129	224	382	29,735
Training, conferences and events	8,474	4,250	6,049	18,773	3,791	2,156	3,678	9,625
Depreciation	3,848	1,930	2,747	8,525	3,471	1,975	3,369	8,815
	<u>\$ 20,420,072</u>	<u>\$ 836,554</u>	<u>\$ 887,260</u>	<u>\$ 22,143,886</u>	<u>\$ 19,361,200</u>	<u>\$ 699,101</u>	<u>\$ 952,047</u>	<u>\$ 21,012,348</u>

The Notes to Financial Statements are an integral part of these statements.

Princeton Area Community Foundation, Inc.
Notes to Financial Statements
December 31, 2022 and 2021

1. NATURE OF ORGANIZATION

Princeton Area Community Foundation, Inc. (the “Community Foundation”) is a New Jersey not-for-profit corporation, located in Mercer County, organized and incorporated in 1991. Its primary purpose is to encourage philanthropy as an important community value and activity. The Community Foundation is a philanthropic fund which supports charitable giving through education, grant making, and by creating a network of donors, professional advisors, and not-for-profit organizations to increase and improve the effectiveness of giving in the region. Significant sources of revenue are received from contributions and investment income. The Community Foundation accepts funds from unrelated nonprofit organizations who desire to have the Community Foundation provide efficient investment management, programmatic expertise, and technical assistance.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The financial statements have been prepared using the accrual basis of accounting and conform to accounting principles generally accepted in the United States of America (“U.S. GAAP”). Financial reporting by not-for-profit organizations requires that resources be classified for accounting and reporting purposes into net asset categories according to externally (donor) imposed restrictions.

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expensed for any purpose in performing the primary objectives of the Community Foundation. These net assets may be used at the discretion of the Community Foundation’s management and Board of Trustees. In addition, net assets without donor restrictions include board designated endowment funds.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds must be maintained in perpetuity. The Community Foundation had no net assets with donor restrictions that were required to be held in perpetuity at December 31, 2022 and 2021.

Revenue and Support Recognition

The Community Foundation recognizes contributions, including unconditional promises to give, as revenue in the period received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return or release, are not recognized in revenue until the conditions on which they depend have been substantially met. Contributions, net assets and changes therein are classified and reported based on the existence or absence of donor-imposed restrictions. Revenue from government and private grant and contract agreements, which are generally considered non-exchange transactions, is recognized when qualifying expenditures are incurred and conditions under the agreements are met. Grant funds received in advance of the expenditures incurred are recorded as grant advances payable. Grant funds expended in advance of reimbursement from the funding source are classified as grants and contracts receivable in the statements of financial position.

Gifts of cash and other assets are reported as with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets released from restrictions. However, with donor restriction contributions whose restrictions expire or are otherwise satisfied within the period of receipt are reported as revenues without donor restrictions in the statements of activities and changes in net assets.

Princeton Area Community Foundation, Inc.
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The variance power provision contained in the Community Foundation's governing documents further provides that, absent contrary directions given in the transferring instrument regarding the use of principal, all or part of the principal of any fund may be used subject to certain conditions, including approval of the Board of Trustees. Therefore, such contributions are reported as net assets without donor restrictions.

Contributions Receivable

Unconditional promises to give are recorded at net realizable value. An allowance for uncollectible promises to give is recorded when the Community Foundation determines, based on historical experience and collection efforts, that a contribution receivable (carried over from a prior year) is uncollectible. As of December 31, 2022 and 2021, the Community Foundation determined that an allowance is not necessary. Contributions with collection expected in greater than one year are discounted to net present value and recorded, if material.

Grants Made

The Community Foundation recognizes grant expense, including unconditional promises to give, as expense in the period made. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return or release, are not recognized in expense until the conditions on which they depend have been substantially met. Grants expected to be paid in excess of one year are discounted to net present value and recorded, if material.

Program Services

The Community Foundation is an active grant maker through several competitive grant programs, including All Kids Thrive, Community Impact, the Fund for Women and Girls, and the Bunbury Fund. The Community Foundation also provides grants from donor-advised, designated, nonprofit, and field-of-interest funds. Its primary focus is central New Jersey, but grants from donor advised funds are made regionally and nationally as well.

The Community Foundation's other competitive grants address the needs of low-income people in greater Mercer County, provide operating support for nonprofits working with low-income people and communities, and provide support for programs that help low-income children, families, and communities. The Community Foundation's grantmaking touches many programmatic areas including education, basic services, health, arts and culture, housing, the environment, historic preservation, civil rights, and animal welfare. The Community Foundation also administers over a dozen scholarship funds which grant scholarships and awards through competitive processes to support college study by local students, and to honor achievement in the arts, music, graphic design, and community service.

The Community Foundation actively engages its donors, grantees, and the professional advisors in the region to encourage charitable giving broadly, and to build over time a community-wide commitment to philanthropy. It sponsors seminars and workshops on topics such as endowment-building, good governance, and grant-seeking best practices. The Community Foundation positions itself as a leader in the region and regularly responds to requests for information and guidance. In addition, the Community Foundation partners with other organizations, such as the Council of NJ Grantmakers, to expand its educational offerings.

Allocation of Expenses

Expenses are allocated among program services, management and general and fundraising using the direct cost method, historical percentages, or other reasonable basis consistent with the benefit derived by each program. Program services include grantmaking and all activities that facilitate philanthropy in the central New Jersey region, including education and the creation and maintenance of networks among donors, nonprofits, and professional advisors.

Princeton Area Community Foundation, Inc.
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The allocations performed are determined by management on an equitable basis on the following methodologies:

<u>Expense Category</u>	<u>Allocation Methodology</u>
Salaries and wages	Time and effort
Payroll taxes and benefits, occupancy, insurance, travel, office expenses, depreciation	Salaries and wages

Contributions of Nonfinancial Assets

The Community Foundation receives donated services from unpaid volunteers, officers and trustees which support fundraising, administrative and program efforts. The value of all donated services is not included in these financial statements as they do not meet the criteria for recognition. The Community Foundation received approximately 1,000 hours of donated services during each of the years ended December 31, 2022 and 2021.

Cash and Cash Equivalents

The Community Foundation considers all money market funds and certificates of deposit with a maturity date of three months or less at the time of acquisition to be cash equivalents. Included as cash and cash equivalents are money market funds which are part of the investment pool, which are intended for long term investment and a component of the investment portfolio of the Community Foundation. Included within cash and cash equivalents is restricted cash and cash equivalents which represents amounts held for others and board designated endowment funds. Restricted cash and cash equivalents totaled \$26,597,679 and \$24,906,636 as of December 31, 2022 and 2021, respectively.

Investments

Investments in equity securities with readily determinable values, and all investments in debt securities are measured at fair value in the statements of financial position. The Community Foundation has invested funds in alternative investments. Most of these investments are established as limited partnerships which are not traded on any public exchange or market. The alternative investments invest in various investment vehicles, including publicly traded equities and bonds traded in the United States and internationally, privately held companies, and closely held limited partnerships and investment companies or on the tax basis of the limited partnership. Those investments that are traded in the United States or on foreign exchanges are valued based on current traded value.

Estimates of fair value for certain investments have been used for those investments that are not readily traded. The investments in limited partnerships include some which allow for limited or no rights of redemption until the termination of the partnership. These limited partnerships, whose financial statements are prepared in accordance with U.S. GAAP, are generally valued at the net asset value provided by the manager of such investments.

Donated investments are recorded at the fair value at the date of receipt. Investment income or loss (including realized and unrealized gains and losses on investments, interest and dividends) is included in net assets without donor restrictions unless the income or loss is restricted by the donor or the law. Except for those funds which have specifically identified investments associated with them, the majority of the investments are held in pooled funds at the Community Foundation. Each fund is assigned a certain unit value and its ownership interest is based on the allocation of the fair value of the fund's units to the total fair value of the investment pool. The pool is revalued monthly and income and gains or losses are allocated to each fund based on its units.

Princeton Area Community Foundation, Inc.
Notes to Financial Statements
December 31, 2022 and 2021

Distributions of Investment Returns

The Community Foundation's policy for annual distributions from Board designated long-term grant funds is calculated at an annual amount equal to approximately 5% (4% grants, 1% fees) of the average trailing eight-quarter market values of each fund. Other donor funds make grants in varying amounts annually. Grants distributed were \$18,814,234 and \$18,238,743 for the years ended December 31, 2022 and 2021, respectively, from all funds within the Community Foundation. Fees earned for investment management services of \$411,347 and \$349,077 for the years ended December 31, 2022 and 2021, respectively, are recorded in other income on the statements of activities and changes in net assets.

The total net return, which includes interest and dividend payments plus net capital appreciation (depreciation) earned by the pooled investments, less direct internal and external investment expenses is allocated to the funds based on a daily average balance, relative to the pool.

New funds or additional contributions to an existing fund that have been at the Community Foundation for less than one year will not make a full distribution. A pro rata calculation is used based on the date of receipt of the contribution. The calculation for the distributions for funds that have been at the Community Foundation for more than one year, but less than two years is based on the dates the contribution was received and the ending market values for each quarter.

Property and Equipment

Property and equipment are recorded at cost, except for donated items, which are recorded at fair value on the date of donation. Improvements are capitalized, while repairs and maintenance expenditures are expensed in the statements of activities and changes in net assets.

Donated property and equipment are recorded as restricted support when donors stipulate how long the assets must be used. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support. Depreciation is provided over the estimated useful lives of the assets using the straight-line method which ranges from 3 to 10 years.

Valuation of Long-Lived Assets

The Community Foundation reviews long-lived assets, including property and equipment, for impairment whenever events or changes in business circumstances indicate that the carrying amount of the assets may not be fully recoverable. Management has determined that no impairment charge was required for the periods presented in these financial statements.

Funds Held for Others

The Community Foundation receives and distributes assets under certain agency and intermediary arrangements. When the Community Foundation accepts a deposit from a not-for-profit organization ("NPO") to establish a fund that specifies itself or its affiliate as the beneficiary of that fund, the Community Foundation will account for the transfer of such assets as a liability. The liability is established at the fair value of the funds received, adjusted for investment earnings and fees, gains and losses and net of any funds returned which is generally equivalent to the present value of future payments expected to be made to the NPOs. These funds are reflected as "funds held for others" in the accompanying statements of financial position. Upon written request, full liquidations occur at the discretion of the Community Foundation, following the monthly reconciliation or at the end of the following quarter when the portfolio is rebalanced. Timing of liquidations is determined by the Community Foundation to ensure no adverse impact on the performance of the investment pool.

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Foreign Currency

Investment securities denominated in foreign currencies are translated into United States dollars at the statement of financial position date. Purchases and sales of investment securities and income and expense items denominated in foreign currencies are translated into United States dollars on the respective dates of such transactions. Realized gains and losses and changes in unrealized gains and losses resulting from changes in foreign exchange rates are included in investment income in the statements of activities and changes in net assets.

Income Taxes

The Community Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, the financial statements do not reflect a provision for federal or state income taxes. However, revenue earned on activities which are unrelated to the Community Foundation's exempt purpose is taxable. The Community Foundation's unrelated business income is generated from investment income from certain of its investments in alternative assets. The Community Foundation had no income taxes assessed for the years ended December 31, 2022 and 2021.

The Community Foundation follows the pronouncement related to accounting for uncertainty in income taxes and there were no uncertain tax positions at December 31, 2022 and 2021. In addition, no income tax related penalties or interest have been recorded for the years ended December 31, 2022 and 2021.

Leases

The Community Foundation categorizes leases with contractual terms longer than twelve months as either operating or finance. Finance leases are generally those leases that allow us to substantially utilize or pay for the entire asset over its estimated life. All other leases are categorized as operating leases. Leases with contractual terms of 12 months or less are not recorded on the statements of financial position. The Community Foundation had no finance leases during 2022 and 2021.

Certain lease contracts include obligations to pay for other services, such as operations, property taxes, and maintenance. For leases of property, the Community Foundation account for these other services as a component of the lease.

Lease liabilities are recognized at the present value of the fixed lease payments, using a risk-free rate. Right-of-use ("ROU") assets are recognized based on the initial present value of the fixed lease payments, plus any direct costs from executing the leases. Lease assets are tested for impairment in the same manner as long-lived assets used in operations.

Options to extend lease terms, terminate leases before the contractual expiration date, or purchase the leased assets, are evaluated for their likelihood of exercise. If it is reasonably certain that the option will be exercised, the option is considered in determining the classification and measurement of the lease.

Costs associated with operating lease assets are recognized on a straight-line basis within operating expenses over the term of the lease.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. The value of investments includes estimates of fair value for instruments that are not publicly traded, which is a significant estimate (see Note 5) and allocation of functional expenses (Note 2). It is reasonably possible that these estimates could change in the near future.

Princeton Area Community Foundation, Inc.
Notes to Financial Statements
December 31, 2022 and 2021

Reclassifications

Certain amounts in the prior year financial statements were reclassified to conform to the current year presentation. Reclassifications have no effect on prior year's net assets or changes in net assets.

New Accounting Pronouncements Adopted in the Current Year

Leases

In February 2016, the Financial Accounting Standards Board ("FASB") issued an Accounting Standards Update ("ASU") amending the accounting for leases. The Community Foundation adopted the new standard effective January 1, 2022, using the modified retrospective approach. Comparative prior periods were not adjusted upon adoption, as the Community Foundation utilized the practical expedient available under the guidance. Further, the Community Foundation elected to implement the package of practical expedients, whereby the Community Foundation did not (i) reassess existing contracts for embedded leases, (ii) reassess existing lease agreements for finance or operating classification, or (iii) reassess existing lease agreements in consideration of initial direct costs. The implementation of this standard did not have a material impact to the statements of activities and changes in net assets or cash flows.

Gifts In-Kind

During 2022, the Community Foundation adopted the presentation and disclosure requirements of FASB ASU No. 2020-07, Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets (Topic 958). This ASU requires presentation of contributed nonfinancial assets apart from contributions of cash and other financial assets, along with expanded disclosure requirements. The adoption of this ASU had no material impact on the financial statements with the exception of increased disclosures.

3. FINANCIAL ASSETS AND LIQUIDITY RESOURCES

As of December 31, 2022 and 2021, financial assets and liquidity resources available within one year for general expenditure, such as operating expenses and fulfillment of payables and other obligations, were as follows:

	<u>2022</u>	<u>2021</u>
Financial assets		
Cash and cash equivalents	\$ 2,441,795	\$ 1,980,090
Investments - operating funds	<u>15,739,451</u>	<u>12,277,360</u>
Total financial assets and liquidity resources	<u>\$ 18,181,246</u>	<u>\$ 14,257,450</u>

The financial assets above are not subject to donor or other restrictions that make them unavailable for general expenditures within one year of the statement of financial position date. Additionally, grants that are authorized and paid from donor advised and other restricted funds in the subsequent year would be funded from the related restricted cash and not the financial assets noted above.

Community Foundation funds are managed as a pool of assets and are charged an annual administrative fee based on a percentage of the average fair value of the assets of the fund. These administrative fees are recognized in the fiscal year in which they occur and are used to cover the operating expenses of the Community Foundation. Based on the nature of these funds, the administrative fees that will be charged in the subsequent annual year would be available for general expenditure within the next year.

Princeton Area Community Foundation, Inc.
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4. CONTRIBUTIONS RECEIVABLE

Contributions receivable consisted of the following at December 31:

	<u>2022</u>	<u>2021</u>
Amounts due in the next year	\$ 928,238	\$ 489,408
Amounts due in 1-5 years	<u>715,000</u>	<u>30,000</u>
	<u>\$ 1,643,238</u>	<u>\$ 519,408</u>

5. FAIR VALUE MEASUREMENTS

ASC 820, *Fair Value Measurements and Disclosures*, defines fair value, establishes a framework for measuring fair value in U.S. GAAP, and expands disclosure about fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (exit price) in an orderly transaction between market participants at the measurement date. Fair value should be based on assumptions that market participants would use when pricing an asset or liability, including assumptions about risk and the risks inherent in valuation techniques and the inputs to valuations. Fair value measurements assume that the transaction occurs in the principal market for the asset or liability (the market with the most volume and activity for the asset or liability from the perspective of the reporting entity), or in the absence of a principal market, the most advantageous market for the asset or liability (the market in which the reporting entity would be able to maximize the amount received or minimize the amount paid). The Community Foundation applies fair value measurements to certain assets and liabilities, including the Community Foundation's managed investments, other investments, and funds held in trust by others, in accordance with the requirements described above.

The Community Foundation maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. Fair value is based on actively quoted market prices, if available. In the absence of actively quoted market prices, price information from external sources, including broker quotes and industry publications, is used. If pricing information from external sources is not available, or if observable pricing is not indicative of fair value, judgment is required to develop the estimates of fair value using discounted cash flow and other income valuation approaches.

The Community Foundation utilizes the following fair value hierarchy, which prioritizes, into three broad levels, the inputs to valuation techniques used to measure fair value:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets and liabilities that the Community Foundation has the ability to access at the measurement date. Instruments categorized in Level 1 primarily consist of a broadly traded range of equity and debt securities.

Level 2 - Inputs other than quoted prices included within Level 1 that are either directly or indirectly observable for the asset or liability, including quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability, and inputs that are derived from observable market data by correlation or other means.

Level 3 - Unobservable inputs for the asset or liability, including situations where there is little, if any, market activity for the asset or liability.

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The fair value hierarchy gives the highest priority to quoted prices in active markets (Level 1) and the lowest priority to unobservable data (Level 3). In some cases, the inputs used to measure fair value might fall in different levels of the fair value hierarchy. The lowest level input that is significant to a fair value measurement in its entirety determines the applicable level in the fair value hierarchy. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgment, considering factors specific to the asset or liability. Fair value measurements are categorized as Level 3 when a significant proportion of price or other inputs that are considered to be unobservable are used in their valuations.

Following is a description of the valuation methodologies used for assets measured at fair value. Domestic equity is valued at the closing price reported on the active market on which the individual securities are traded. The Treasury index fund is valued using pricing models maximizing the use of observable inputs for similar securities. This includes basing the value on yields currently available on comparable securities of issuers with similar credit ratings. When quoted prices are not available for identical or similar funds, those funds are valued under a discounted cash flow approach that maximizes observable inputs, such as current yields or similar instruments, but includes adjustments for certain risks that may not be observable, such as credit and liquidity risks.

Investments in investee funds (alternative investments) that are valued using the net asset value (“NAV”) of the underlying investee fund as a practical expedient have been excluded from the fair value hierarchy and are shown as a separate column in the fair value leveling table. Certain of these investments may be subject to modest holdback provisions to cover audit and other potential expenses or adjustments in the event of a complete withdrawal. As a practical expedient, investments without readily determinable fair values, such as alternative investments, are reflected at net asset value reported by the fund managers or general partners and may differ significantly from the values that would have been reported had a ready market for these investments existed. The Community Foundation reviewed and evaluated the values provided by the investment managers and agrees with the valuation methods and assumptions used in determining the fair value of alternative investments.

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The Community Foundation has provided fair value disclosure information for relevant assets and liabilities in these financial statements at December 31 as follows:

	2022				NAV as Practical Expedient
	Total	Level 1	Level 2	Level 3	
Investments					
Domestic equity					
Emerging markets	\$ 7,515,057	\$ 7,515,057	\$ -	\$ -	\$ -
Real assets	22,355,744	22,355,744	-	-	-
Large cap	1,289,699	1,289,699	-	-	-
Treasury index funds	19,957,532	19,957,532	-	-	-
Alternative Investments					
Multi-strategy (a)	51,060,721	-	-	-	51,060,721
Long/short strategy (b)	3,434,277	-	-	-	3,434,277
Equity funds (c)	52,105,801	-	-	-	52,105,801
International equity funds (d)	26,251,309	-	-	-	26,251,309
Real assets (e)	8,106,186	-	-	-	8,106,186
Venture capital (f)	16,978,994	-	-	-	16,978,994
	<u>\$ 209,055,320</u>	<u>\$ 51,118,032</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 157,937,288</u>
 Beneficial interest in split interest agreements	 <u>\$ 291,800</u>	 <u>\$ -</u>	 <u>\$ 291,800</u>	 <u>\$ -</u>	 <u>\$ -</u>
	2021				NAV as Practical Expedient
	Total	Level 1	Level 2	Level 3	
Investments					
Domestic equity					
Emerging markets	\$ 10,990,175	\$ 10,990,175	\$ -	\$ -	\$ -
Real assets	22,377,741	22,377,741	-	-	-
Large cap	1,183,984	1,183,984	-	-	-
Treasury index funds	20,760,299	20,760,299	-	-	-
Alternative Investments					
Multi-strategy (a)	50,357,419	-	-	-	50,357,419
Long/short strategy (b)	3,157,274	-	-	-	3,157,274
Equity funds (c)	73,250,979	-	-	-	73,250,979
International equity funds (d)	27,802,564	-	-	-	27,802,564
Real assets (e)	10,370,108	-	-	-	10,370,108
Venture capital (f)	18,343,608	-	-	-	18,343,608
	<u>\$ 238,594,151</u>	<u>\$ 55,312,199</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 183,281,952</u>
 Beneficial interest in split interest agreements	 <u>\$ 339,420</u>	 <u>\$ -</u>	 <u>\$ 339,420</u>	 <u>\$ -</u>	 <u>\$ -</u>

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The following table presents the unfunded commitments, redemption frequency and notice period for investments in entities at December 31, 2022 and 2021:

<u>Strategies</u>	<u>Number of Funds</u>	<u>2022 Amount</u>	<u>Unfunded Commitment</u>	<u>Redemption Commitment</u>	<u>Redemption Notice Period</u>
Multi-strategy (a)	7	\$ 51,060,721	\$ 2,157,200	Monthly-annually	45-90 days
Long/short strategy (b)	1	3,434,277	-	Monthly	60 days
Equity funds (c)	5	52,105,801	1,646,977	Monthly-annually	0-90 days
				Quarterly; 25% 30 days, 75% 5 years for 1 fund	30-90 days
International equity funds (d)	23	26,251,309	1,980,000		
Real assets (e)	7	8,106,186	6,773,786	Monthly	90 days
Venture capital (f)	7	16,978,994	4,099,036	Monthly	None
		<u>\$ 157,937,288</u>	<u>\$ 16,656,999</u>		

<u>Strategies</u>	<u>Number of Funds</u>	<u>2021 Amount</u>	<u>Unfunded Commitment</u>	<u>Redemption Commitment</u>	<u>Redemption Notice Period</u>
Multi-strategy (a)	6	\$ 50,357,419	\$ 710,634	Monthly-annually	45-90 days
Long/short strategy (b)	1	3,157,274	-	Monthly	60 days
Equity funds (c)	5	73,250,979	-	Monthly-annually	0-90 days
				Quarterly; 25% 30 days, 75% 5 years for 1 fund	30-90 days
International equity funds (d)	23	27,802,564	1,980,000		
Real assets (e)	6	10,370,108	6,514,939	Monthly	90 days
Venture capital (f)	6	18,343,608	3,483,428	Monthly	None
		<u>\$ 183,281,952</u>	<u>\$ 12,689,001</u>		

- a) Multi-strategy: These funds pursue multiple investments including equity and debt investments in public and private companies across a variety of industries and variety of strategies including credit investments, value investments, and other direct investments. These funds seek capital appreciation and current income and have termination dates ranging from 2023 to 2029. Side pockets of \$3,778,940 and \$3,352,619 at December 31, 2022 and 2021, respectively.
- b) Long/short strategy: This fund's objective is to achieve capital appreciation through debt and equity securities, put and call options and other financial instruments. The fund intends for long investments to remain in the portfolio for significant periods of time and do not look for short term trading positions. The short investments look for triggers that cause valuations to decrease. The fund terminates in 2050.
- c) Equity funds: These funds' objectives are capital appreciation and investment in a variety of securities including domestic and foreign equities, fixed income funds and other investments in a variety of industries. Side pockets of \$203,338 and \$290,744 at December 31, 2022 and 2021, respectively.

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- d) International equity funds: These funds are incorporated offshore and represent equity-based investments in various industries and markets. The funds' objectives include generating return by investing in companies in certain foreign jurisdiction such as Japan and greater China. These funds aim to generate attractive risk adjusted long term returns through a fundamental, bottom up long short equity strategy and to generate returns for shareholders by investing in companies that are trading substantially below their intrinsic value and supporting management-led positive change to catalyze the fund's public market value to that intrinsic value.
- e) Real assets: These funds include investments in real estate, income-producing but mismanaged properties and natural resources. Generally, investments in this asset class are not redeemable.
- f) Venture capital: This fund's principal activity is to make and oversee investments in equity and equity related investments in securities of privately held companies located in the United States with the principal objective of appreciation of capital invested.

The Community Foundation is obligated under certain agreements to fund capital calls periodically up to specified commitment amounts. Such commitments generally are called over periods of up to 10 years and contain fixed expiration dates or other termination clauses.

Investment return was comprised of the following:

	<u>2022</u>	<u>2021</u>
Dividend and interest income	\$ 3,449,665	\$ 2,925,562
Net realized and unrealized (losses) gains on investments	(9,005,776)	1,457,701
Partnership (loss) income, net of fees	(22,719,355)	15,457,835
Asset management fees	(3,564)	(3,990)
Realized gains (loss) on contributed stock	697	(26,760)
Interest income on money market accounts	<u>15,776</u>	<u>2,875</u>
Total investment return	(28,262,557)	19,813,223
Less:		
Investment return allocated to funds held for others (custodial funds)	<u>8,805,948</u>	<u>(5,693,062)</u>
Investment return, net	<u>\$ (19,456,609)</u>	<u>\$ 14,120,161</u>

6. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at December 31:

	<u>2022</u>	<u>2021</u>
Furniture and office equipment	\$ 107,375	\$ 105,341
Leasehold improvements	63,318	63,318
Less: Accumulated depreciation	<u>(162,787)</u>	<u>(154,262)</u>
	<u>\$ 7,906</u>	<u>\$ 14,397</u>

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Depreciation expense was \$8,525 and \$8,815 for the years ended December 31, 2022 and 2021, respectively.

7. BENEFICIAL INTEREST IN SPLIT INTEREST AGREEMENTS

The Community Foundation is the irrevocable beneficiary of two charitable remainder trusts. Upon establishment of the trusts, the Community Foundation's interest is recorded as a contribution at its net present value based on the estimated life expectancy of the donors and discounted at a risk-free rate of return determined at the respective dates of the original contributions. The portion of the trust attributable to the future interest of the Community Foundation is recorded in the statements of activities and changes in net assets as a contribution with restrictions in the period the trust is established. Assets held in split interest agreements are recorded at fair value in the Community Foundation's statements of financial position. Subsequent to the receipt of such trusts, the Community Foundation's interest in these trusts is adjusted to the market value with a corresponding offset to unrealized gain or loss. These trusts for 2022 and 2021 were valued at \$291,800 and \$339,420, respectively.

8. EMPLOYEE BENEFIT PLAN

The Community Foundation maintains a salary reduction 403(b)(7) benefit plan, and a tax deferred annuity plan, which includes all full-time employees (collectively, the "Plans"). The Plans allow employees to defer up to the statutory maximums of their salary on a pre-tax basis. The Community Foundation does not match the employee's contributions. The Plans provide for a discretionary employer contribution. In 2022 and 2021, the Community Foundation made discretionary contributions of \$87,117 and \$95,457, respectively, which are included in employee benefits and payroll taxes on the statements of financial position.

9. COMMITMENTS AND CONTINGENCIES

Promises to Give Payable

The Community Foundation has made grant and scholarship commitments as of December 31, payable as follows:

2023	\$ 1,184,553
2024	<u>39,500</u>
	<u>\$ 1,224,053</u>

10. RELATED PARTY TRANSACTIONS

The Board of Trustees consists of 23 voting members. During the years ended December 31, 2022 and 2021, contributions from these trustees and members of the Community Foundation's staff was approximately \$352,000 and \$225,000, respectively.

11. NET ASSETS

Net Assets Without Donor Restrictions

Net assets without donor restrictions consisted of contributions from donor funds that are available to be granted for charitable and educational purposes as of December 31, including:

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	<u>2022</u>	<u>2021</u>
Board designated long-term grant funds – assets held by the Community Foundation for long-term grantmaking; subject to limited annual distributions	\$ 49,234,164	\$ 57,662,612
Other grant funds – assets held by the Community Foundation for grantmaking not subject to a limited annual distribution	106,742,653	120,508,920
Operating funds – assets in support of the Community Foundation operations	<u>8,639,623</u>	<u>8,997,374</u>
Total net assets without donor restrictions	<u>\$ 164,616,440</u>	<u>\$ 187,168,906</u>

Net Assets With Donor Restrictions

Net assets with donor restrictions consisted of the following at December 31:

	<u>2022</u>	<u>2021</u>
Time restrictions		
Contributions receivable	\$ 1,643,239	\$ 489,713
Beneficial interest in split interest agreements	<u>291,800</u>	<u>339,420</u>
	<u>\$ 1,935,039</u>	<u>\$ 829,133</u>

12. BOARD DESIGNATED ENDOWMENT FUNDS

Description of Fund

The Community Foundation receives and operates several funds which are at the Community Foundation's board and grant committee's discretion to determine how and when to appropriate the funds. The donors for these funds provided variance power to the Community Foundation and these funds support various community programs and services.

Interpretation of Relevant Law

The Board of Trustees of the Community Foundation has designated that long-term assets be held in a manner consistent with the standard of prudence prescribed by state law. As a result of this interpretation, the Community Foundation considers the following factors in making a determination to distribute or accumulate long-term asset funds:

- (1) The duration and preservation of the fund
- (2) The purpose of the long-term asset funds
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Community Foundation
- (7) The investment policies of the Community Foundation

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Return Objectives and Risk Parameters

The Community Foundation has adopted investment and spending policies for long-term assets that attempt to provide a predictable stream of funding to programs supported by its long-term assets while seeking to maintain the purchasing power of these assets. Under this policy, as approved by the Board of Trustees, long-term assets are invested in a manner that is intended to produce results that match or exceed a blended benchmark of domestic and international equities, corporate bonds and limited partnerships, while assuming a moderate level of investment risk.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Community Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Community Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Community Foundation has a policy of distributing annually each year 5% of its long-term assets' average fair value over the prior ending eight quarters through the calendar year-end of the preceding fiscal year in which the distribution is planned. In establishing this policy, the Community Foundation considers the long-term expected return on its assets. This is consistent with the Community Foundation's objective to maintain the purchasing power of the long-term assets held, as well as to provide additional real growth through new gifts and investment return.

The following table provides information regarding the change in board designated endowment net assets for the years ended December 31:

	<u>2022</u>	<u>2021</u>
Endowment net assets,		
beginning of year	\$ 57,662,612	\$ 50,326,767
Investment return		
Investment income	727,520	679,448
Realized gains	776,724	875,351
Unrealized (losses) gains	<u>(7,926,704)</u>	<u>3,091,530</u>
Net investment return	(6,422,460)	4,646,329
Transfers in	573,117	3,554,160
Interfund transfers	(980,740)	25,180
Transfers out for grants and scholarships	(892,925)	(389,600)
Appropriated for expenditure	<u>(705,440)</u>	<u>(500,224)</u>
	<u>\$ 49,234,164</u>	<u>\$ 57,662,612</u>

13. LEASES

The Community Foundation has an operating lease which expired in March 2023. For each of the years ended December 31, 2022 and 2021, operating lease expense was approximately \$99,000, respectively. The Community Foundation signed a lease agreement in December 2022 which is due to commence in October 2023 (Note 15).

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14. CONCENTRATIONS

Concentration of Credit Risks

Financial Instruments

The Community Foundation has significant cash balances at financial institutions which throughout the year regularly exceed the federally insured limit of \$250,000. Any loss incurred or a lack of access to such funds could have a significant adverse impact on the Foundation's financial condition, results of operations, and cash flows.

The Community Foundation invests in various investments. Investments are exposed to various risks such as interest rates, credit, and overall volatility risks. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the Community Foundation's account balances and the amounts reported in the accompanying financial statements.

Contribution Revenue

Contributions revenue are received from a wide donor base which limits the concentration of credit risk. Approximately 34% and 36% of total contributions were from two donors for the years ended December 31, 2022 and 2021, respectively.

Contributions Receivable

Contributions receivable are received from a wide donor base which limits the concentration of credit risk. At December 31, 2022 and 2021, one donor comprised 77% and 81% of total contributions receivable, respectively.

15. SUBSEQUENT EVENTS

The Community Foundation has evaluated subsequent events occurring after the statement of financial position date through the date of December 14, 2023, which is the date the financial statements were available to be issued. Based on this evaluation, the Community Foundation has determined that no subsequent events have occurred which require disclosure in or adjustment to the financial statements, except for the following:

On December 28, 2022, the Community Foundation entered into a long-term noncancelable operating lease for office space which expires in December 2033. The commencement date of the agreement and the date control transferred was October 1, 2023 and the Community Foundation expects to recognize an operating right of use asset and lease liability of \$3,523,797 at December 31, 2023. Future payments on the lease are as follows:

2023	\$	80,100
2024		325,368
2025		337,503
2026		362,951
2027		368,429
Thereafter		<u>3,041,467</u>
	\$	<u>4,515,818</u>