



Princeton Area

COMMUNITY
FOUNDATION

1991

20th

2011

ANNIVERSARY

ANNUAL REPORT



A story that starts right where you're standing ...

The story starts twenty years ago, when a few visionary residents from among our region's twenty communities did something brilliant for all of us.

They imagined something that hadn't been here before — an establishment belonging to everyone, where generous people could go to get expert support and hear creative ideas that would help them to amplify and achieve their charitable intentions.

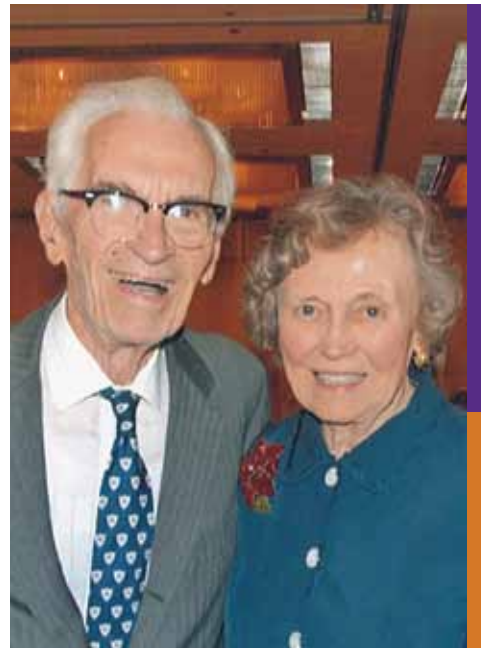
They pictured a prudently managed hub overseen by a diverse board of civic leaders, where donations could be invested together to grow, where anyone could become a donor, and where donors became true philanthropists—able over time to grant out even more than they had put in, and able at any moment to call on a team of professionals with a knowledge of the community's needs and resources that truly runs deep.

*All this they imagined—
and then they created it.*

Their idea was, and is, your Community Foundation. The secure, well-managed public resource they envisioned is now a \$75 million consortium of funds, growing so it can be deployed to tackle our region's most urgent challenges and seize promising opportunities to improve lives throughout the greater Mercer County region.

The Community Foundation is one public institution that is preparing us for the future instead of borrowing against it. If we owe anything to anyone, it's simply to celebrate the foresight of the generous people who came before us, and are all around us, still contributing, still imagining. Their example inspires every one of us to think about the needs of our neighbors and be good stewards of their gifts, and of our community, for those who will come next.

Twenty people who have helped make the Community Foundation what it is today share recollections from the past twenty years—and their hopes for the future. To these special individuals and to countless others who have supported our mission, thank you!



As a community, we owe Stan Smoyer (1912–2010) an enormous debt of gratitude for showing us how to be active, effective, and happy contributors of time, talent and treasure to family, friends, civic groups, educational institutions, and nonprofit organizations alike. Quite simply, and not to diminish the contributions of many others, the Community Foundation would not be here were it not for Stan and his generosity, vision, and leadership. He was our first donor, our second board chair, our first and still only Trustee Emeritus, and one of our most loyal friends and cheerleaders.

Stan Smoyer, founding trustee, chair of the board (1995–1996), inspiration

“I have always believed that the closer to home you give, the more you get for your money.”

—Betty Wold Johnson, early supporter and longtime Associate

“It was a great honor when I was asked to participate in the Community Foundation’s founding and early years. I met folks who have a real concern for their less fortunate neighbors. I still feel the way I did at the beginning: it’s a privilege to be part of an organization that thinks first of others.”

—Jim Floyd, founding trustee and first Grants Committee chair



“As a founder, I never imagined the Community Foundation would see the growth it’s had. Think what it will be in another twenty years at this rate! We can all be proud.”

—Stuart Carothers, founder, chair of the board (1991–1994), with Barbara Bombieri, founding trustee and former board secretary



“The Princeton Area Community Foundation represents the best our region can be—good people harnessing resources to help others who may not have as many opportunities. I am pleased to have helped recruit other proud Trentonians to join the Community Foundation’s board.”

—Debby D’Arcangelo, former vice chair of the board and of the Committee on Trustees



“Twenty years ago the phone rang. It was our good friend Stanley Smoyer. He told us about his vision for a community foundation and then casually asked us for \$1 million. Jay chuckled. However, we recognized the value of this idea and decided to get involved. Over the years it has been a rewarding experience. The Community Foundation’s growth is remarkable, and its benefit to the community, grantors and grantees alike, has been extraordinary. We are proud to be part of this success.”

—Jay & Amy Regan, early supporters, longtime partners and Associates



“Prior to 1993, I had never even heard of a community foundation. In the eighteen years since, I have become convinced that these foundations represent the optimal vehicle for managing one’s philanthropy. The Community Foundation is an efficient, knowledgeable, flexible organization that is responsive to the desires of the donors and the needs of the community. Creating funds at the Community Foundation is simple, inexpensive, and allows donors, as they wish, to draw on the expertise of a professional staff to assist in their philanthropy.”

—Bill Burks, longtime trustee, former chair of the board (1997–2005)



“When Stan Smoyer asked me to become part of the Foundation, I was struck by his ardor and commitment, which I soon realized were shared by the remarkable staff and dedicated board. I came to appreciate that it was not only the people, but the mission that makes the Community Foundation a critical force. It plays, and will continue to play, a major role in shaping our community.”

—Tom Harvey, former board chair (2005–2008)

“Art worked with Stan Smoyer at Johnson & Johnson, and Stan asked him to get involved with starting the Community Foundation. Art had been a devoted fundraiser for many organizations he was involved with, and he liked the idea. He was enthusiastic about the Community Foundation’s early growth and would be so pleased at what it has become twenty years on.”

—The family of Art Lane (1910–1997), signer of the Articles of Incorporation, founding trustee



“I became interested in the Community Foundation because of the many services it offered my charitably inclined clients in my estate planning practice. I’ve remained involved for nearly a decade because of the wonderful work I’ve seen it accomplish throughout the region. My dream is that as we grow and mature, we’ll become a more significant force in the community whose presence at the table will help find solutions for the many challenges we face.”

—Ann Reichelderfer, current chair of the board (2009–2012)





“The Princeton Area Community Foundation has taught me how to be a ‘philanthropist,’ a title I used to think was reserved for the most wealthy and most generous in our society: Bill and Melinda Gates and Warren Buffett, for example. Over the years, the Community Foundation has convinced me that everyone can be a philanthropist, and everyone should try. The title applies to each of us, whether we give \$50 or \$500 or \$5,000 to a favored nonprofit or charity. The foundation’s efficient, effective, and caring staff nurtures the philanthropist that lies in each one of us, if we only recognize it and say the word aloud several times to get used to it. Why not celebrate the Community Foundation’s first twenty years by letting it add this title to your résumé?”

—Susie Wilson, former trustee and board secretary, current co-chair of the Fund for Women and Girls

“I have long believed that there is no limit to what smart people with creative ideas can achieve. So when approached by Stan Smoyer and others whom I respect and trust, I was pleased to support the Princeton Area Community Foundation—and I am delighted by its growth and success.”

—Jim Burke, early supporter and longtime Associate



“As a businessman active in Trenton, I knew of the many needs in the city and its surroundings. The trick was to educate willing and able Princetonians, and the Community Foundation fit the bill.”

—Jack Wallace, founding trustee, former vice chair, early supporter and longtime Associate, with his wife, Happy.



“We know that the future growth of this community asset depends on our careful stewardship today. As a donor and trustee, I am attracted by the efficiency and economies of scale the Community Foundation has built.”

—Andy Golden, longtime trustee and Investment Committee chair

“The Community Foundation was conceived by a few leaders—most notably Stanley Smoyer, Jack Wallace, Art Lane, and Stu Carothers. Stan asked whether I would be willing to be a ‘young’ member of a new not-for-profit board. He explained that the organization would establish an endowment to help the needy and the underserved in our area. As always, he was very persuasive, and I agreed to volunteer.”

—David Scott, founding trustee, current vice chair



“I remember a meeting, held in the Community Foundation’s very first office, that Stu Carothers had set up with potential donors to suggest that they roll their private foundation into the Community Foundation. But since we lacked much of a track record, these donors declined. Today the Community Foundation has an enviable track record of over \$70 million of assets, and it is the premier philanthropic address in our community. We clearly have come a long way.

“There are many important factors that propelled the Community Foundation to where it is today, just one of which is that the founding leadership was determined to have a diverse group of talented people willing to accept responsibility as working board members. This objective involved a number of hard choices, not least of which was enforcing a strict term-limit policy. These choices were made knowing that the commitment and hard work of a rotating and diverse group of board members will sustain the future of the organization.”

—Allen Porter, former trustee, former treasurer, now counsel to the foundation

“Working with the Community Foundation has changed my thinking about my personal giving from an emphasis on charities that address the immediate needs of those in distress to philanthropy. What separates philanthropy from other types of giving is purpose, vision, and timeframe. Philanthropy takes a longer view and focuses not necessarily on those in need but rather on the institutions and policies that impact their lives. Communities need both charity and philanthropy, but it is philanthropy that will have the greatest impact in the long run.”

—Eleanor Horne, current vice chair and Grants Committee chair

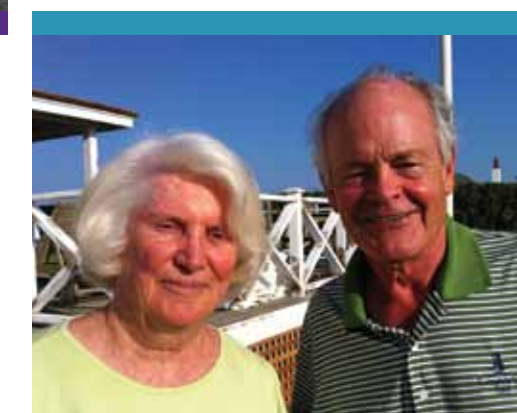


“It has been tremendously gratifying to witness the steady growth of the Community Foundation’s resources and resulting contributions to the community, especially its impact on the lives of those who are less well-off.”

—Helmut & Caroline Weymar, early supporters and longtime Associates

“I think the most valuable funds are those which are unrestricted,” said Frank Taplin, a philanthropist of exceptional generosity and vision. His gifts will allow future generations to respond to needs that are not even apparent today.

—Frank Taplin (1915–2003), early supporter and longtime Associate



“To me, a community’s best assets are its people. Working together, amazing things happen. Our founders took a brilliant idea, hatched in 1914 in Cleveland, Ohio, and built our community foundation here. It has been an exceptional privilege to be a part of the early years. As you read through this report, think about the thousands of people who have participated, and what an amazing resource they have built. Consider what’s possible, and help shape the future. What could be better!”

—Nancy Kieling, president since 1994

The charitable funds that make up your Community Foundation

Funds shown in **bold** are endowed, set up to finance grants in the here-and-now, and to never run dry.
Funds denoted with + are newly added, established between January 1, 2010 and June 30, 2011

COMMUNITY GRANTMAKING FUNDS

meet current needs through competitive grants.

Tristan Beplat Fund
Charles L. and Ann Lee Brown Fund
James E. and Diane W. Burke Fund
Judith and William Burks Community Grantmaking Fund
Jane M. Campbell Fund
Esther Y. Eure Fund
Founders' Fund for Greater Mercer County

The Fund for Mercer County
Archer and Thomas Harvey Fund
Robert Wood Johnson Jr. Fund
LVC Fund
Leroy E. "Brick" Purvis Charitable Fund
Barbara B. Smoyer Memorial Fund
Marjorie R. Smoyer Fund
Stanley C. Smoyer Fund

Speir Fund
Frank E. Taplin Jr. Fund
Trenton Community Fund
Weymar Fund
Whitehead Fund
Willy N. Fund

FIELD OF INTEREST FUNDS

enable donors to invest in the causes they care about most.

Diane Dixon Fund
Educational Initiatives Fund
Environmental Fund
Fund for Women and Girls

Dorothy E. Katz Hopewell Valley
Reading & Recreation Fund
Kuser Arts Fund
Learning Fund

Mental Health Fund
Princeton Youth Fund
Safe Child Fund of New Jersey

DESIGNATED FUNDS

support specific organizations or projects.

Blair Family Fund
Judith and William Burks Fund III
Alicia Cascallar Memorial Fund
Central Atlantic YMCA Youth Fund
Committee on Religious Ministries at the Medical Center of Princeton Endowment Fund
Alexander Michael Dodson Memorial Scholarship Fund
Friends of Mercer County Equestrian Center

Gilder Park Revitalization Fund
Herbert W. Hobler Fund II
J. Seward Johnson Sr. Environmental Education Fund
J. Seward Johnson Sr. Princeton Recreation Scholarship Fund
William F. Johnson Jr. Fund
Montgomery Veterans Memorial Fund
New Hope Solebury Education Fund
Aimee Eve Polak Memorial Fund

Princeton Hospice Fund
Princeton Recreation Pool Fund
Province Line Fund
Skatepark Fund+
Arnold E. Smolens Memorial Fund+
Lloyd H. Snyder Music Fund
Spirit of Princeton Fund
Leslie "Bud" Vivian Memorial Fund

ADVISED FUNDS

let donors stay involved by making grant recommendations.

Herbert and Fay Abelson Fund
Rebecca Annitto's Service Opportunities for Students (SOS) Fund
Susan and Charles Artandi Fund
David J. Bachner Memorial Fund+
Hester Bates / Fries Family Gift Fund
B.S. Berlin Foundation Fund
Black History Month Celebration Fund
Dr. Louis B. Boxer Memorial Fund
Ted Boyer Sr. Memorial Fund
Boyer-Rohlf Family Fund
Orchard Fund
Henry and Barbara Broad Fund
Bromley Family Fund
Harrison and Nancy Buck Fund
N. Harrison Buck Jr. Fund
Judith and William Burks Advised Fund
Whip Burks Family Fund
James and Kathleen Cahill Charitable Trust Fund
Vincent & Sonia Canterelli Charitable Fund
Stuart Carothers Family Fund
The Cedar Fund
Cedar Grove Fund+

Charry Family Fund
Chiang and Chin Memorial Fund+
Circle of Anonymity Fund
Civitas Foundation Fund
Morton and Donna Collins Fund
Considine Family Fund
Michael Robert Damato Memorial Fund+
D'Arcangelo and Dippold Family Fund
Jim and Jean Davidson Fund
DeFillippo Family Fund+
P. J. Dempsey Family Fund
David Dobkin and Suzanne Gespass Fund
Dobson Family Fund
Dodson Emerson Family Fund
Ann and Gordon Douglas Fund
Egan Fund
Ellerslie Fund
Erickson Family Fund
Charles G. Ewing Charitable Fund
Fannie and Jim Floyd Fund
Kinny Hubby Gallup Memorial Skating Fund
Moore Gates Jr. and Audrey W. Gates Fund
Gips Fund

Dr. Linda Gochfeld Charitable Fund+
Andrew and Carol Golden Fund
Rachel and Charles Gray Fund
Catherine Guerrera Charitable Fund
Gordon and Llura Gund Fund
Ronald R. and Susan C. Hahn Charitable Fund
Hardy and Henifin Family Fund
John and Margaret Harper Fund
Harvey Fund
Katherine Hatton and Richard Bilotti Fund
Sylvia Taylor Healy Fund
Virginia Hendrickson Fund
Elissa S. Herst Philanthropic Fund
Herbert W. Hobler Fund
Cynthia S. and William L. Horr Jr. Fund
Allen N. and Ann L. Jones Family Fund
K2TOG Fund
Pamela S. and John F. Kelsey III Fund
Kielsing Family Fund
Olivia Michelle Kuenne Rainbow Fund
Jeanne A. LaPlaca Fund
Ann and Leighton Laughlin Fund
Peter and Dorothy Lawson-Johnston Fund

Richard J. and Neil Ann S. Levine Fund
William and Nancy Lifland Fund
Lumenaria Fund
Christine Macken Memorial Fund+
Ronald and Helena Macklin Family Fund
Maggion Family Fund
Reverend Joseph P. Marron C. M. Fund
Shirley and Art Martin Fund
Margaret Mayhall Moore Fund
McAlpin Fund
Sean McGrath Fund
D.P. Miller Fund
Miller Family Fund
Mills Foundation Fund
Minter-Yuan Family Fund
Margaret Morgan Fund
Mary Lynne Mount Reading Fund
Newton Family Fund
NRG Energy Fund
NRG Energy Haiti Fund+
Ober Family Fund
J.A. Padhoven Fund

Els and Peter Paine Fund
Ely and Giorgio Petronio Fund
Plebney Trust
PNC Fund
Allen D. and Rhona W. Porter Fund
Ravelli Fund
Reichelderfer-Blair Fund
Robert's Rule Fund
Robichaud Fund
William and Maeryn Roebling Fund
Rosso-Maguire Fund
Russo Philanthropic Fund
Sanderson Family Fund
Schreyer Fund
Schwartz Family Fund+
Roddy Scott Fund
Martin Siegel Community Fund
Sienkiewicz Family Fund
William and Hilda Spingarn Fund
Spinner Family Fund
Stark & Stark Philanthropic Fund+
Ellen and Albert Stark Foundation Fund+

Austin C. and Ann P. Starkey Fund
Phillip Stein Metrology Education Fund
Fritz Stern Fund+
Stokes-Brown Fund
Taft and Partners Charitable Fund
Thomas Fund
Treiman Family Fund
Trenton Free Public Library Fund
Twenty-five Dollar Fund+
UBS Financial Services-Princeton Fund
Anne VanLent Fund
Martha and George Vaughn Fund
John D. Wallace, Jr. Memorial Fund
Hannah and Bill Wallace Fund
Wallace-Gibson Grandchildren's Fund
Warner Family Charitable Fund
The Karen Wells Family Fund+
F. Helmut and Caroline S. Weymar Fund
Myra and Van Zandt Williams, Jr. Fund
The Donald and Susan Wilson Fund
WiMG Community Advancement Fund
David T. Zing Memorial Fund

OPERATING FUNDS

keep the Community Foundation's doors open and lights on.

General Fund
Future Fund which includes these sub-funds:
Blair-Reichelderfer Fund
Alexander K. and Sara L. Buck Fund
Field Family Fund

Thomas and Archer Harvey Fund
Nancy W. Kielsing Fund

Vision Accomplished

Princeton University professor Mung Chiang directs cutting-edge networking research. But the story that inspired his fund at the Community Foundation began over a century ago, in a small village in China. "For the first six years of my life, beginning in the late 1970s, my parents and I lived with my grandparents, sharing one kitchen and a single toilet with six other families. Times were hard but my grandparents loved me immensely. "I've always been inspired by their story:



Chi Chiang and Pao-Hsien Chin on their wedding day in San Francisco in 1941 and in Tianjin, China, 66 years later.

"The Community Foundation is the iCloud for charity—what a bargain!"

"For 67 years my grandparents were inseparable; they lived hand-in-hand through times of comfort and times of oppression. My grandfather lived to one hundred and one, my grandmother to the age of ninety-four. After they passed away, about two years ago, I wanted to commemorate their life together and their love for each other. "My family does not have wealth, and my salary as a professor is modest. But I felt there was a better use for the little bit of money I had saved, so I called a lawyer and he suggested that I talk to the Community Foundation. My father went with me, and I told the staff at the foundation our goals: to see my grandparents' names together, to help my family remember them, and to do something meaningful for others, in their memory. "After I signed the check establishing this memorial fund, I told my father, 'What a bargain! We hit the jackpot.' People talk about 'the cloud' these days—online resources you tap into instead of establishing a costly, dedicated infrastructure yourself. Well, a community foundation is the iCloud service for charity. "I will add to the fund over time as I have the means. What matters most is that my grandparents would be very happy. The **Chiang and Chin Memorial Fund** honors them and connects them to our family forever. I trust that the Community Foundation, of which our fund is now a part, will be forever, too. "

SCHOLARSHIP FUNDS

underwrite educational opportunities for students.

Princeton Post No. 76, American Legion
Scholarship Fund
Art Directors Club of New Jersey
Scholarship Fund
Bethany Scholarship Fund
Frank Clark Memorial Fund
Frank, Ada and Elizabeth Compton
Scholarship Fund
Rachel Fink Memorial
Scholarship Fund

Shirley Irons Forrest, Class of 1938 and
John R. Forrest, Class of 1937
Memorial Scholarship Fund
Thomas George Fund
Sandra M. Glazier Memorial Fund
A. Myrtle Hensor Teaching
Scholarship Fund
Institute for Advanced Study Pre-School
Scholarship Fund
Sidd Kramer Memorial Fund

Louise Maas Allied Health Professions
Scholarship Fund
Ronald and Helena Macklin
Scholarship Fund
Michael McGarry Skowronek Memorial
Scholarship Fund
Mary Elliott Wislar Memorial
Scholarship Fund
Lion Woodward Education Fund of the
Rotary Club of Trenton*

NONPROFIT FUNDS

give nonprofit organizations access to the Community
Foundation's high-caliber endowment management.

The ARC/Mercer
Better Beginnings Child Care Center
Boys & Girls Club of Trenton/
Mercer County
Crawford House
Crisis Ministry of Princeton and Trenton*
Eden Autism Services*
Family Guidance Center Corporation*
Friends of the NJ State Museum
HomeFront
New Jersey State Horticultural Society

National Junior Tennis & Learning of Trenton
New Jersey Policy Perspective
New Jersey Press Foundation
PEI Kids Endowment
People & Stories/Gente y Cuentos
Pinelands Preservation Alliance
Planned Parenthood Association
of the Mercer Area
Princeton Community Housing
Princeton Education Foundation*
Princeton Girlchoir

Princeton Pro Musica
Friends of the Princeton Public Library
Princeton Senior Resource Center
Princeton Symphony Orchestra
Stony Brook-Millstone Watershed
Association
Trenton Area Soup Kitchen
Trent House Association
United Way of Greater Mercer County
Waldorf School of Princeton

A better tomorrow is coming into focus ... one gift at a time.

FRIENDS AND FAMILY

In Memory of:

Rebecca Annitto
David J. Bachner
Michael Robert Damato
Alexander Michael Dodson
Sandra M. Glazier
John Guerrera
Elissa S. Herst
Arthur S. Lane, Esq.

Christine Macken
Sean McGrath
Mary Lynne Mount
Roddy Scott
Michael McGarry Skowronek
Stanley C. Smoyer
William & Hilda Spingarn
Marian VanLent

In Honor of:

Susan Pikaart Bristol
William P. Burks, MD
Birdie Feldman
Ann Gips
Jared Herst's marriage
Patty & Adolf Herst

Dick Hochman
Pamela S. and John F. Kelsey
New Hope-Solebury School
District teachers
Debra Joy Perez
Nina Stack

FOUNDATIONS, TRUSTS, AND ESTATES

AKS Foundation
Tristan E. Beplat Charitable Trust
Estate of Alexander K. Buck
The Bunbury Company
The Cedar Fund
Community Foundation of NJ
Estate of Diane Dixon
Charles G. Ewing Charitable
Lead Unitrust

Fidelity Charitable Gift Fund
Sandra M. Glazier Foundation
Gordon and Llura Gund
Foundation
Harbourton Foundation
The Emily and John Harvey
Foundation
Evelyne V. Johnson - Thomas G.
Paynter Foundation

J. Seward Johnson Sr. 1963
Charitable Trust
Robert Wood Johnson Foundation
Maine Community Foundation
National Philanthropic Trust
The New York Community Trust
Pierro Family Charitable Foundation
The Poses Family Foundation
Rita Allen Foundation

The Schreyer Foundation
Silicon Valley Community
Foundation
Estate of Arnold E. Smolens
Twin Chimney
Vanguard Charitable
Endowment Program
Harold Wetterberg Foundation
The Wilson Fund

INDIVIDUALS

The Community Foundation's assets are built by many people and organizations.
These individuals made gifts of \$1,000 or more in 2010 or responded to the Annual Appeal
led by our trustees, all of whom give as a reflection of their support for our essential work.

Roger & Marcia Alig
Hoyt & Jill Ammidon
Susan Artandi
Paul & Susan Atkinson
Steven & Rhonda Bachner
Robert & Dorothy Baldwin
Joseph & Louise Bachelder
Wendy Benchley
Robert & Barbara Bennett
Robert & Linda Berger
Richard Bilotti &
Katherine Hatton
William D. Birch
James & Elisabeth Bish
Alan & Madeline Blinder
Michael & Barbara Blumenthal
Joe & Tink Bolster
Barbara & Enrico Bombieri
Naomi Boretz
Cornelia N. Borgerhoff
Ted Boyer & Jane Rohlf
Mark & Sally Branon
Sean & Susie Brennan
Glenn & Jane Brewer
Barbara Broad
Edward & Barbara Bromley
Pete & Nancy Buck
Sally & Whip Buck

Sandy & Sissy Buck
Bill & Judy Burks
James M. Byer
Jim & Ann Carlucci
Stuart & Dodie Carothers
Miguel Centeno & Deborah Kaple
John & Mary Chamberlin
Ellen Charry
Mung Chiang
Andrew Hyman & Molly Chrein
Brian & Kary Clancy
John Clarke
George Cody &
Francesca Benson
Barbara Coe
Clifford & Ellen Cramer
Helen M. Crossley
Jonathan & Jenny Crumiller
Todd Danos
Gordon O. Danser
Debby D'Arcangelo &
Ed Dippold
Robert & Mary Ellen Darretta
Micaela de Lignerolles
Glen De Vries
Robert & Kathy DeFillippo
Joel Deitz & Barbara Berko
David & Tracey DeLellis

Sonia Delgado & Dallas Dixon
Pamela J. Dempsey
Avinash Dixit
Alice Dodson
Peter Dougherty &
Elizabeth Hock
Heidi Dreyfuss
Miles C. Dumont
Sue & Joe Dunning
Joseph A. Dussich Jr.
Donald & Sara Edwards
Edith B. Eglin
Michelle Emerson &
Daniel Dodson
Jane Engel
Harold & Judith Erdman
Liz & Jon Erickson
Matthew & Lori Espe
Steve & Barbara Felton
Ken & Caryl Field
Val & Daisy Fitch
James A. Floyd
Robin Fogel
Walter & Lydia Frank
Kathryn L. Franks
Mark & Beth Freda
Dorothy Fullam
George Gallup

Bob & Mary Garrett
Moore & Audrey Gates
Ann Gips
Donald Gips & Elizabeth Berry
Philip Gitomer & Teresa Maone
Linda G. Gochfeld
Barry L. Goldblatt
Andrew & Carol Golden
Peter & Sylvia Golden
Gil & Ellen Gordon
Rachel & Charles Gray
Melinda W. Green
Andrew Greenberg & Tess Kline
Hinda Feige Greenberg
Bill & Tina Greenberg
Fred & Barbara Greenstern
Margaret Griffin & Scott Sillars
Marilyn & Peter Grounds
Randy & Mary Hack
Ronald & Susan Hahn
Jack & Joan Hall
Winifred T. Hall
Judith Hammerschmidt, Esq.
Vernon H. Hammond
Maurice & Iona Harding
Janet Haring
John & Margee Harper
Rob Gips & Karen Harris

Investing in the Future

Liz and Jon Erickson know a good investment
when they see one. As a managing director at the
Princeton University Investment Company, Jon
works closely with its president, Andrew Golden, who
sits on the Community Foundation board and chairs its
investment committee. "Jon knows firsthand how strong
the Community Foundation's investment strategy is,
and we consider the Community Foundation to be an
integral part of our investment portfolio," Liz says.



Since setting up the **Erickson Family Fund** in 2006,
the Ericksons have had a series of "lightbulb moments,"
discovering in the Community Foundation an array of
resources that exceeded their expectations. "I had no idea
that we would get such hands-on guidance and service,"

*"Giving
through our
fund is value-
added."*

Liz says. "I have learned a tremendous
amount from the Community
Foundation team—and through
the Fund for Women and Girls
workshops and grantmaking—
about the needs of this community,
strategic philanthropy, and how to
make an impact with even modest
charitable gifts."

Last year, the couple made one of
their largest single charitable gifts to date, in order to
help launch a social-research initiative conducted by the
Community Foundation's Fund for Women and Girls.
"We saw this gift as venture philanthropy," Liz says. "We
are excited to be engaged at the start-up stage of a project
that will provide a road map for addressing the needs
of women and girls for years to come. We hope that the
research will inspire others to give, as well."

To anyone interested in starting a fund at the
Community Foundation, the Ericksons offer the following
advice: "It will simplify your giving, expand your expertise,
increase your impact, and connect you to an extraordinary
network of leaders and practitioners who know this
community well. We feel very lucky to be involved."

INDIVIDUALS (CONTINUED)

James & Margaret Hastings
Thomas & Archer Harvey
Mary Sue Henifin, Esq. &
Howard W. Hardy, MD
Richard & Nancy Henkel
H. James & Carol Herring
Pamela J. Hersh
Adolf & Patricia Herst
James & Janet Hester
Reeves & Joan Hicks
Anita Highton, MD
Robert & Cynthia Hillas
Robert & Barbara Hillier
Herbert W. Hobler
Dr. & Mrs. Richard M. Hochman
R. Peter Hodge
David & Carolyn Hoeschele
Mr. & Mrs. Robert T. Hoffman
Eleanor V. Horne
Cindy & Bill Horr
Janie Hostetler & Frank Burkhart
Rosemarie Hunninghake
Andrew Hyman & Molly Chrein
Darmakusuma & Elizabeth le
Mark Itzler
David & Claire Jacobus
Joan Jaffe
Susan Jennings
Karen A. Jezierny & Gregg Smith
Mark Joosten
Maria Juega
Ram & Vinita Kapur
Pamela & John Kelsey
Jared & Nancy Kieling
Michael & Louise Kingston
Paul Klug & Kathleen O'Brien
Chris & Leslie Kuenne
Grant & Wendy Kvalheim
Marianne Kwiatkowski
Anne LaBate
Casey & Sam Lambert
Sally Lane
Leighton & Ann Laughlin
Yuki & Jeff Laurenti
Barbara Lawrence
Peter & Dede Lawson-Johnston
Edwin Leavitt-Gruberger Esq.
Bernard & Joan Lechner
Renee Lemieux
Michael & Judith Leopold
Richard J. & Neil Ann S. Levine
Toby & Susan Levy
Dr. & Mrs. Fraser Lewis
William & Nancy Lifland

Walter Lippincott
Cathleen & James Litvack
Christine Lokhammer
Timothy & Kathe Losch
James P. Macken
Ronald L. Macklin Jr.
Anne G. Mackoul
Duncan & Nancy MacMillan
Adel Mahmoud & Sally Hodder
Burton & Nancy Malkiel
Stacy Mann
Anna Marron
Arthur & Shirley Martin
Ed Matthews
Reverend David McAlpin Jr.
Edward & Susan McCabe
Douglas McCune &
Susan Jefferies
Michele Minter & Jeff Yuan
Barbara & Thomas Moran
A. Perry & Elisabeth Morgan
Roger & Caroline Moseley
Mimi Mount & Tim Loretangeli
David S. Mulchinock
Joseph & Elizabeth Muoio
William & Mary Murdoch
Jonathan Myers, CFP
Ellen Nee
David Newton
Anthony & Jane O'Donnell
Richard Olsson
Peter & Anne O'Neill
Myriam D. Padro
Stephen & Susan Paneyko
Allen & Noelle Parker
Richard & Noella Partridge
John & June Pecora
Debra J. Perez
Jeffrey F. Perlman
Sandra Persichetti
Tod & Betsy Peyton
Dr. & Mrs. Robert Pickens
Ev & Kay Pinneo
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Paying It Forward

Debra Joy Perez's **Twenty-five Dollar Fund** was inspired by the story of a girl who attended Trenton Central High School with no realistic prospects—in fact, hardly a serious thought, or even hope—of ever attending college. The girl was one of nine children whose hardworking, cash-strapped Puerto Rican parents had no more than third-grade educations. A tight budget meant no after-school activities, no



camp, no academic tutoring, no test-prep classes. Instead, their neighborhood featured violence, racism, drug abuse, teenage pregnancy, mental illness, poverty, and homelessness.

Yet because of a remarkable small act by a high school guidance counselor, the determined young Latina from Trenton is now a senior program officer at the Robert Wood Johnson

Foundation, with two masters degrees, a PhD from Harvard, and a national reputation as a thought leader and speaker in the philanthropic world.

Debra Perez thinks of this compelling story often, because it is her own.

"An exceptional counselor, Mrs. Garces, encouraged me to apply to Douglass College," Debra recalls. "My parents did not have the twenty-five-dollar application fee. Mrs. Garces, without a word, reached into her purse and wrote a personal check for twenty-five dollars."

That quiet early investment—that initial philanthropic offering—paid off in a spectacular and moving way in Debra's life. Mrs. Garces saw human potential where no one else was looking, then did something life-changing by opening a door.

"It wasn't until years later, in graduate school, that I fully appreciated what a difference that original generosity in 1977 had made in my life. Twenty-five dollars could be an unscalable barrier to kid, yet a gift of that same amount could set something important in motion."

Does Debra's success merely mean that she was personally exceptional, a talented high-achiever with a rare set of gifts? "No, I'm very ordinary. There's nothing special about me. I was given extraordinary opportunity. With my fund, I'm fulfilling my dream of helping kids in Trenton go to college, just as someone in Trenton helped me."

"With my fund, I'm fulfilling my dream."

COMMUNITY & NONPROFIT ORGANIZATIONS

Alexander's Run
Arc Mercer
Art Directors Club of NJ
Borough of Hightstown
Cranbury-Plainsboro Little League
Crawford House

Eden Institute Foundation
Flemington Raritan Youth Basketball Organization
Friends of the NJ State Museum
Friends of the Princeton Public Library
John Witherspoon School PTO

Montgomery Flag Football Association
New Hope-Solebury Dance-A-Thon
Planned Parenthood Association of the Mercer Area

Princeton Elks Lodge #2129
Princeton Symphony Orchestra
Princeton University
Rotary Club of Trenton
Sayreville War Memorial High School Class of 1988
Waldorf School

CORPORATIONS

BlackRock
Buchanan Ingersoll & Rooney PC
N.T. Callaway Real Estate
Chubb & Son, Inc.
Cooper Industries Foundation
Credit Union of NJ
Field & Higgins, PC
GE Foundation
HSBC Private Bank (UK) Limited
Johnson & Johnson Consumer Companies
JRW Custom Software

Merck Partnership for Giving
Merrill Lynch & Co. Foundation
Midlantic Medical Systems
NRG Energy, Inc.
NRG Global Giving
PNC Foundation
Princeton Regional Administration Association
Smith Design Associates
Stark & Stark
Taft and Partners
Terris Realty

COMMUNITY FOUNDATION PARTNERS

Borden Perlman
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Morgan Stanley Smith Barney
PNC Wealth Management
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We regret that space does not allow the listing of all donors and offer our sincere thanks for gifts of any amount. We have made every effort to be accurate in this "honor roll." If we have made an error or omission please accept our apologies and notify us immediately by calling (609) 219-1800 or e-mailing info@pacf.org.

Here’s what your community’s collective generosity looks like.

In 2010, the Community Foundation awarded \$3,488,347 through 1,127 grants.

Grants noted with * were awarded in a competitive process through Greater Mercer Grants and the Fund for Women and Girls.

BUILDING COMMUNITY \$175,790

American Near East Refugee Aid	Hopewell Harvest Fair	Princeton Future
Beautiful Trenton/National Black United Fund *	Institute of Italian & Italian American Heritage Studies	Princeton Pettoranello Foundation
Children International	Isles	Technoserve
Common Hope	Justice Project Education Fund	The People Care Center
Community Foundation of NJ	Latin American Legal Defense and Educational Fund *	Trickle Up
FINCA International	Martin House Community for Justice Foundation	Voices of September 11th
Friendship Bridge		VolunteerConnect *
Greater Donnelly Neighborhood Initiative *		William J. Clinton Foundation
Heifer International		Women’s Funding Network

IMPROVING HOUSING OPTIONS \$75,000

Habitat for Humanity - Trenton Area	Pathways To Housing	Raritan Valley Habitat for Humanity
Housing Initiatives of Princeton	Pine Street Inn	Samaritan Center
Mercer Alliance to End Homelessness	Princeton Community Housing	UMass Foundation/Give Us Your Poor

ENCOURAGING ACTION AND CIVIL RIGHTS \$154,550

Alliance for Sustainability	Parents, Families & Friends of Lesbians & Gays	Progressive Center for Independent Living *
American Civil Liberties Union Foundation	Peace Action Education Fund	Rainforest Action Network
American Civil Liberties Union of NJ Foundation	Pennsylvanians for Modern Courts	Southern Poverty Law Center
American Farmland Trust	Physicians for Social Responsibility	Union of Concerned Scientists
American Jewish Committee	Ploughshares	United Farm Workers Foundation
American Jewish Committee - Central Jersey Chapter	Population Institute	Witness for Peace - Midatlantic
American Solar Energy Society		
Americans United for Separation of Church & State		
Amnesty International		
Association for Children of NJ		
Centurion Ministries		
Churches for Middle East Peace		
Community Justice Center *		
Compassion & Choices		
Corporate Accountability International		
Economists for Peace & Security		
Educational Fund to Stop Gun Violence		
Fellowship of Reconciliation		
Funeral Consumers Alliance of Princeton		
Government Accountability Project		
Lambda Legal		
Legal Services of New Jersey		
Legal Voice		
NAACP Legal Defense & Educational Fund		
Narcolepsy Network		
National Coalition Against Censorship		
National Parks & Conservation Association		
Native American Rights Fund		
New Israel Fund		
New Jersey Foundation for Aging		
New Jersey Future *		
New Jersey Policy Perspective		
North American Conference on Ethiopian Jewry		



“Annual Fun Day” at the YWCA Princeton Nursery School. Left to right: Fredy Donis, Marco Gonzalez, Alison Clara-Ramirez, Danielle Quaglia of the Philadelphia Zoo (with “Natascha,” a 3-foot lizard from Russia), and Arth Batra.

**eliminating racism
empowering women
ywca
princeton**

“The YWCA Princeton is very grateful for the Community Foundation’s support, which has helped us to make our bilingual nursery school and other programs affordable to all. In 2006, the Community Foundation took a risk by supporting a collaboration between the YWCAs of Trenton and Princeton. We developed the Stand Against Racism event, which has since been expanded across the country to seventy YWCAs and over 260,000 participants.

“The Community Foundation is forward-thinking and proactive, and they keep on top of trends. During the economic crisis they had the foresight to let grantees apply for general operating support. They listen.”

– JUDITH D. HUTTON, CEO

SUPPORTING LEARNING AT EVERY AGE \$883,081

101: The Fund Starts Here	Hill School	Rutgers University
Action on Smoking & Health	Hobart and William Smith Colleges	Rutgers University Foundation/CAWP
Albert Einstein College of Medicine	Hopewell Valley Education Foundation	San Domenico School
All Kinds of Minds	Hotchkiss School	School of American Ballet
American Boychoir School	Institute for Advanced Study	Seattle Midwifery School
American Council of Learned Societies	International Students	Shipley School
American Indian College Fund	Ithaca College	Smith College
American Judges Foundation	Kean University	
American University of Beirut	Kenyon College	
Amherst College	KidsBridge	
Anna Julia Cooper Episcopal School	Lawrenceville School	
Association of Jewish Holocaust Survivors of Philadelphia	Learning Ally	
Ave Maria University	Learning Ally, NJ Unit	
Avon Old Farms School	Leo Baeck Institute	
Baldwin Wallace College	Maria Mitchell Association	
Bank Street College of Education	Marin Academy	
Barnard College	Mary Jacobs Memorial Library Foundation	
Berkeley High School Development Group	Massachusetts Institute of Technology	
Bonnie Brae School for Boys	Meadow Homes Elementary School	
Bowdoin College	Mercer County Community College Foundation	
The Brearley School	Montgomery Township Education Foundation	
Butler University	Nantucket Atheneum	
Byerschool Foundation	National Council on Measurement in Education	
Camp Interactive	National Junior Tennis & Learning of Trenton	
Capital Preparatory Charter High School	New Hope-Solebury School District	
Case Western Reserve School of Law	NJ Press Foundation	
Cedarville University	New York Public Library	
Centenary College	New York University	
Center for Jewish Life	NJ SEEDS	
The Center on Philanthropy at Indiana University	NJN Foundation	
Central Asia Institute	Oberlin College	
Chapin School	Occidental College	
Clark University	People & Stories/Gente y Cuentos *	
Coastal Carolina University	Pingry School	
The College of New Jersey	Playworks	
Columbia University	Pomfret School	
Council on Foreign Relations	Princeton Academy of the Sacred Heart	
Deerfield Academy	Princeton Adult School	
DonorsChoose.org	Princeton AlumniCorps	
Drisha Institute for Jewish Education	Princeton Center for Leadership Training	
Duke University	Princeton Child Development Institute	
Eastman School of Music/ University of Rochester	Princeton Day School	
Episcopal Academy	Princeton Education Foundation	
ETV Endowment Fund of South Carolina	Princeton Friends School	
Every Child Valued *	Princeton High School	
Fenn School	Princeton Junior School	
Fessenden School	Princeton Public Library Foundation	
Florida Gulf Coast University Foundation	Princeton Theological Seminary	
Foundation of UMDNJ	Princeton University	
Friends of the German Historical Institute	Princeton Young Achievers	
Friends of the Princeton Public Library	Queen of Peace High School	
George Washington Carver High School	Ramapo College of New Jersey	
Georgia Public Broadcasting	Reed College	
Gilman School	Richard Stockton College	
Global Education Fund	Rider University *	
Green Valley School	Riverdale Country School	
Hampshire College	Robbins Elementary School	
Harvard Business School	Robbinsville HS Drama Club	
	The Rockefeller University	
	Rutgers Preparatory School	



“The leadership of the Community Foundation were among the first to recognize the value of our Career Launch Program. They encouraged our staff, cheered our teens, and provided funding that was pivotal to the program’s success. The Boys & Girls Club knows the Community Foundation is invested in our mission, which makes it an ideal partner.”

– DAVE ANDERSON
EXECUTIVE DIRECTOR

Southern Methodist University
Special Operations Warrior Foundation
Springfield Catholic Central High School Foundation
Stuart Country Day School
Student Conservation Association
Swarthmore College
Syracuse University
Thirteen-WNET
Trenton After School Program *
Trenton Catholic Academy - Lower School
Trenton Public Education Foundation
Trustees of Boston University/WBUR
United Negro College Fund
University of Colorado Foundation
University of Miami
University of Pennsylvania
University of Pittsburgh
University of Richmond
Vassar College
Village Charter School Fund
Wellesley College
Wesley College
Westminster School
WGBH Educational Foundation
Wheaton College
Wheelock College
WHYY
WNYC Public Radio
Woodrow Wilson National Fellowship Foundation
Worcester Polytechnic Institute
Wright State University
Yale Law School Fund
Yale University
Young Scholars’ Institute

PROVIDING BASIC SERVICES \$982,232

10/40 Connections
Adult Day Center of Somerset County
American Friends Service Committee
American Red Cross of Central NJ
Azamra Institute
Better Beginnings Day Care Center of
Hightstown/East Windsor *
Calvary Baptist Church
Campus Crusade for Christ International
CARE
Carlebach Shul Congregation
CASA of Mercer County *
Catholic Charities, Diocese of Trenton
Center for Family, Community, and
Social Justice *
Chabad Lubavitch of Greater Mercer County
Chapel of the Transfiguration
Children's Defense Fund
Chinese American Planning Council
Christ's Home for Children
Churches in Missions
Committee on Religious Ministries
Community Foodbank of NJ
Crisis Ministry of Princeton and Trenton *
Crossroads Community Church
Disabled American Veterans
Episcopal Church at Princeton University
Episcopal Relief and Development
Federal Law Enforcement Officers
Association Foundation
Feeding America
Foundation Cristosal
Good News Home for Women
Greater Richmond SCAN - Stop Child
Abuse Now
Gridiron Heroes Spinal Cord Injury Foundation
High Ridge House
Holy Cross Monastery
The Home for Little Wanderers
HomeFront
Hopewell Presbyterian Church
Hopewell United Methodist Church
Institute of Wonderful Working Women for
Empowerment *
Interfaith Caregivers Trenton/Faith In Action *
International Rescue Committee
The Jewish Center
Jewish Family & Children's Services of
Greater Mercer County *
Jewish Family Service of MetroWest



"The biggest difference between the Community Foundation and other grantmakers is the tremendous support that they give to nonprofits for improving how we function. The recent event on 'Brandraising' is a great example; it was a high-quality presentation on a topic we all needed to hear. "The Community Foundation's support has been especially critical in implementing our program, *Next Step: Engaged Retirement and Encore Careers*. They have supported our efforts to build this program and adapt it to changing times. This program has been key in PSRC's progress toward one of our goals, reaching out to younger "seniors"—the new generation of Boomers who are entering this stage of their lives with very different expectations and needs than prior generations."

– SUSAN HOSKINS, EXECUTIVE DIRECTOR

Jewish Federation of Greater Philadelphia
Kirkridge Retreat Center
Kula for Karma
Lawrence Township Meals on Wheels
LifeTies *
Living Hope Church
Make-A-Wish Foundation of America
Meals on Wheels of Central Bucks County
Mercer Street Friends Center *
Mercer Street Friends Food Bank
Millhill Child & Family Development
Corporation *
Mobile Meals of Trenton/Ewing *
Montgomery Emergency Medical Services
Montgomery Township Volunteer Fire
Company No. 2
Mordecai T. Mezrich Center for Jewish Learning
Mount Carmel Guild *
My Sister's Keeper
Nassau Presbyterian Church
Nepalese Youth Opportunity Foundation
NJ Farmers Against Hunger *
The Orthodox Union
Oxfam America
Ozanam Geriatric Foundation
PEI Kids *
Pennington Presbyterian Church
Presbyterian Church of Lawrenceville
Princeton Class of 1958 Fund
Princeton Deliverance Center *
Princeton First Aid & Rescue Squad
Princeton Nursery School *
Princeton Outreach Projects
Rescue Mission of Trenton



"The Rescue Mission is but one of many nonprofit organizations that have been able to improve our community through the programs and services offered to our citizens, due in large measure to the spirit of philanthropy demonstrated and encouraged by the Community Foundation. It is a strong, stabilizing force in our region and plays a pivotal role in community building."

– MARY GAY ABBOTT-YOUNG, CEO

RISE/A Community Service Partnership *
Riverdale Neighborhood House
Rocky Hill First Aid and Rescue Squad
Saint Alphonsus Church
Saint Mark's Church
Salesian Missions
Salvation Army
Samaritan Homeless Interim Program
Save the Children Federation
Seamen's Church Institute
Second Calvary Baptist Church
seeJesus.net
Sisters of Saint Joseph
The Skaters Fund
SpringPoint Foundation
Tenth Presbyterian Church
Trenton Area Soup Kitchen *
Trinity Church, Princeton
Trinity Episcopal Cathedral, Trenton
TriSoldier Project
UNICEF - United States Fund
Unitarian Universalism Congregation of
Somerset Hills
Unitarian Universalist Society of Wellesley
United Jewish Federation of Princeton
Mercer Bucks
United Way of Central West Virginia
United Way of Greater Mercer County
Volunteers of America
Wall Street Warfighters Foundation
Wediko Children's Services
Westminster Community Life Center *
Westminster Foundation
Witherspoon Street Presbyterian Church
Womanspace *
World Vision
Wounded Warrior Project
YMCA of Burlington County
YMCA of Delaware
YMCA of Hagerstown Maryland
YMCA of Metropolitan Washington
YMCA of Princeton
YWCA of Greater Cleveland
YWCA of Trenton
YWCA Princeton *

BRINGING ARTS AND CULTURE TO EVERYONE \$229,482

Adirondack Lakes Center for the Arts
Artistic Realization Tech
Arts Council of Princeton
Boheme Opera
Choral Arts Society of Philadelphia
CityArts *
Classic Chamber Concerts
Friends of the Artaria String Quartet
Greater Princeton Youth Orchestra
Hedgebrook Foundation
Ice Theatre of New York
International Contemporary Ensemble -
NY Chapter
McCarter Theatre
National Gallery of Art
New York Foundation for the Arts

NJ Symphony Orchestra
Opera New Jersey
Passage Theatre Company *
Philadelphia Orchestra Association
Princeton Girlchoir
Princeton Pro Musica
Princeton Symphony Orchestra
Princeton University Art Museum
Savannah Children's Choir

"The Community Foundation has constructed a feedback loop between themselves and the community they serve. This facilitates the flow of information and support. It's why they're so effective!"

– STEVEN K. ROSEN, EXECUTIVE DIRECTOR



Sun Valley Summer Symphony
The Princeton Festival
Trenton Children's Chorus *
Trenton Community Music School *
Trenton Education Dance Institute *
Village Harmony
West Windsor Arts Council
Young Audiences of New Jersey

HELPING PEOPLE LIVE HEALTHY AND PRODUCTIVE LIVES \$541,222

Alzheimer's Association - Greater NJ Chapter
Alzheimer's Association - SC Chapter
Alzheimer's Association - NYC Chapter
American Cancer Society
American Health Assistance Foundation
American Heart Association
American Institute for Cancer Research
American Parkinson Disease Association
Anderson House
Arthritis Foundation - New Jersey Chapter
Avon Walk for Breast Cancer
Breast Cancer Research Foundation
Capital Health System Foundation
CHADS Coalition for Mental Health
Children's Hospital of Philadelphia Foundation
Christopher & Dana Reeve Foundation

Corner House Foundation
Crawford House *
Crudem Foundation
Dana Farber Cancer Institute
Deafness Research Foundation
Doctors Without Borders
East End Hospice
EngenderHealth
Eye Institute of New Jersey
Family Guidance Center/Family &
Children's Services *
Fistula Foundation
Foundation Fighting Blindness-NJ Chapter
Foundation for Aids Research (amfAR)
Gilda's Club Delaware Valley
HITOPS *

Indian River Medical Center Foundation
International 22q11.2 Deletion
Syndrome Foundation
Joslin Diabetes Center
Juvenile Diabetes Research Foundation
Juvenile Diabetes Research Foundation
International
Lighthouse International
Memorial Sloan Kettering Cancer Center
Mothers2Mothers
Multiple Sclerosis Association of America
Nantucket Community Sailing
National Multiple Sclerosis Society
National Parkinson Foundation
NJ Foundation for the Blind
Pan-Massachusetts Challenge
Parkinson Disease Foundation
Partners in Health
Planned Parenthood Association of the
Mercer Area *
Planned Parenthood Federation of
America
Planned Parenthood Southeast
Population Council
Princeton HealthCare System Foundation
Princeton Recreation Department
Princeton Senior Resource Center *
Princeton Soccer Association
Project Healing Waters
Prostate Cancer Foundation
Samuel Waxman Cancer
Research Foundation
Smile Train
Special Olympics New Jersey
St. Jude Children's Research Hospital
Susan G. Komen Breast Cancer Foundation
Trinity Counseling Service *
United Front Against River Blindness
United States Rowing Association
VNA Home Care of Mercer County
Women's Heart Foundation *
Your ReSource *

This year at the BBBS annual picnic, Little Brothers and Sisters received gently used sports equipment, including golf clubs and lessons organized by First Tee and Christine's Hope.



"Over the past five years, Big Brothers Big Sisters of Mercer County has had the good fortune of receiving financial and advisory support from the Community Foundation.

"The leadership and staff of the Community Foundation have been valued mentors to me, and I owe them a great deal of thanks for helping our agency grow more than 400% during my tenure as executive director."



Big Brothers Big Sisters
of Mercer County

– SUSAN DUNNING, EXECUTIVE DIRECTOR

ENCOURAGING YOUTH \$98,060

Anchor House Foundation
ANSWER
Avenue D Boys Choir
Big Brothers Big Sisters of Mercer County *
Boy Scouts of America - Central NJ Council
Boys & Girls Club of Trenton/
Mercer County *
Boys & Girls Clubs of America
Boys' Towns of Italy
Camp Tecumseh
Career Development Awards

Covenant House
Figure Skating in Harlem
Fresh Air Fund
Hopeworks 'N Camden



"The Community Foundation came to our aid when we were taking baby steps. Its continued support through the years has helped us to grow, to correctly administer our programs, and provide a much-needed service to our community."

— FRED VEREEN JR., EXECUTIVE DIRECTOR

Mercer County 4-H Advisory Council
Police Athletic League
Princeton-Blairstown Center
Somerset County 4-H Association

PRESERVING OUR PAST \$140,079

Adirondack Museum
Canal Society of New Jersey
Crossroads of the American Revolution
Association
Delaware River Mill Society

Drumthwacket Foundation
Fort Ticonderoga Association
Friends of the NJ State Museum
Historic Morven
Historical Society of Princeton

National Constitution Center
Preservation New Jersey
Society of the Cincinnati
Trenton Museum Society

PROTECTING ANIMALS \$24,350

American Humane Association
Association of Zoos & Aquariums
Grzimeks Help for Threatened Wildlife

Mercer County Wildlife Center
National Wildlife Federation
SAVE

Ventana Wildlife Society
Whale Trust

PROTECTING THE ENVIRONMENT \$184,500

Alaska Conservation Foundation
American Rivers
Appalachian Mountain Club
Barnstable Land Trust
Conservancy of Southwest Florida
Conservation International
D&R Greenway Land Trust
EarthCorps
EarthJustice
Earthworks
Environmental Defense Fund
Environmental Resource Center
Friends of Princeton Open Space
Grand Canyon Trust
Green America
Greenpeace Fund
Idaho Conservation League
Marquand Park Foundation
Montgomery Friends of Open Space
National Audubon Society
Natural Resources Defense Council
Nature Conservancy
Nature Consortium
New Jersey Audubon Society
New Jersey Committee of the Garden
Club of America
New Jersey Conservation Foundation
Northeast Organic Farming Association
PlanSmart NJ
Rachel's Network
Rails-to-Trails Conservancy
Savannah Tree Foundation
Sierra Club Foundation

Sourland Planning Council
South Hero Land Trust
Stony Brook Garden Club
Stony Brook-Millstone Watershed Association
Sustainable Organic Integrated Livelihoods

TreePeople
Trust for Public Land
Wilderness Society
World Wildlife Fund



Latina Health Education and Empowerment program members for 2009. Left to right: Valeria Espinoche, Kimberly Rodas, Asela Perez, Kately Alarcon, Erika Nieto, and Jacqueline Estrada.

"The Community Foundation is a long-term and valued friend, donor, and standard-setter. They are focused on providing solutions to those who need it most. Recent grants are facilitating the learning of life-saving and life-changing information and practices for some of Mercer County's most vulnerable youth. The Community Foundation's grant process and guidance have encouraged a strategic, organization-wide emphasis on rigorous evaluation and assessment to ensure that our work has a meaningful impact."

— CATHERINE M. VAUCHER, DIRECTOR OF DEVELOPMENT & MARKETING



"When People & Stories / Gente y Cuentos's founder Sarah Hirschman and I first met with the Community Foundation back in 1995, our program had recently become a 501(c)(3) organization. Naturally, we were inquiring about the prospect of a grant. We were passionate about the mission but novices in navigating the nonprofit world. That day we received guidance that has since become a cornerstone of our organization's growth and strength, including tips on board development and collaborations. We were advised to explore a collaboration with the Rescue Mission; today, that partnership continues to blossom in ways that enhance the lives of those we partner to serve. As I reflect on our initial meeting I realize what a harbinger it was for the story that would evolve between the Community Foundation and People & Stories / Gente y Cuentos. Yes, we did apply for and receive grant support. But the relationship has borne fruit in so many other ways that were present as seeds on that day."

— PAT ANDRES, EXECUTIVE DIRECTOR



Participants of the People & Stories / Gente y Cuentos Trenton Teen Leadership group with coordinator Stephanie Hanzel Cohen.

How to apply for a competitive grant, scholarship, or award

Guidelines, application forms, and instructions are on our website at

www.pacf.org/grants

Greater Mercer Grants support projects that strengthen community ties and/or help low-income people.

The Fund for Women and Girls supports girls and the women who raise them.

Scholarships and Awards are open to students in Mercer, Ocean, and Monmouth counties. For information visit

www.pacf.org/scholarships

IN-KIND SUPPORT

The Community Foundation provides meeting space, training, education, and technical assistance to organizations that, like us, promote philanthropy:

Council of New Jersey Grantmakers
Gift Planning Council of New Jersey
Princeton Community Works
Support Center for Nonprofit Management
Trenton Funders Collaborative
VolunteerConnect
Women in Development of Mercer County

EVENTS

The Community Foundation offers seminars, workshops, and other events to promote philanthropy, stimulate dialogue, and encourage collaboration. In 2010/2011 we hosted the following:

For nonprofits:

- * *Endowment Building 101*, with Ralph Serpe, CFRE
- * *Planned Giving with a Shoestring Staff and a Shoestring Budget*, with Bryan Clontz of Charitable Solutions, LLC
- * *Brandraising: Speaking with One Voice, Online and Off*, with Sarah Durham, Principal & Founder, Big Duck, NYC

For professional advisors:

- * *Advanced Charitable Brainteasers*, with Bryan Clontz of Charitable Solutions, LLC
- * *Strategies to Navigate the Uncertain Charitable Planning Landscape* with Eric Weinstock, Senior Counsel, Lowenstein Sandler PC
- * *Donor-Advised Funds vs Private Foundations*, with Mimi Mount, CPA, Mercadien Group; Edward Mills, Esq., Princeton University; and Shannon Keim, Esq., Lowenstein Sandler PC

For donors:

- * *A Personal Journey of Philanthropy*, with Cecilia Boone, co-founder of The Container Store and president of the Boone Family Foundation, Dallas, TX
- * *Strategic Giving: Making Every Dollar Count*, with Eleanor Horne, VP, Educational Testing Service Social Innovation Fund (retired)

Strength in Numbers

Charitable dollars brought together become powerful. Community Foundation trustees manage them carefully, because wealth earned and generously given away is a solemn trust to us. And we're mindful, always, of how much these resources will be needed in the future.

HOW YOUR COMMUNITY'S ENDOWMENT IS INVESTED

Community Foundation resources are managed differently than personal assets and retirement accounts. And they are managed differently than the short-term cash a nonprofit or business invests to cover payroll, rent, program delivery, or inventory.

Here are three key differences:

First, a very long horizon. The Community Foundation's endowment pool doesn't have a life expectancy. It won't retire in 5, 10, or 25 years. Rather, it has a forward-rolling investment perspective that is constantly looking 40 years or more into the future.

Second, our commitment to an asset allocation plan.

Set and monitored by our Investment Committee, the allocation guides us in keeping our investments diversified to mitigate risk. See "Our asset allocation" at right and on our website at www.pacf.org.

And third, we have the discipline to re-balance our portfolio in all market conditions. So when any one asset class gets too high, we sell and transfer a portion of those assets to a class that is below its target. Easier said than done, because this approach requires us to operate contrary to prevailing markets. But it translates into Buy Low, Sell High.

Our asset allocation

asset class	target
equity	
domestic	30%
international developed markets	10%
international emerging markets	10%
independent return	25%
fixed income	25%

Historical investment performance

Returns as of December 31, 2010, reported net of investment management fees:

	1 year	3 years	5 years
managed investments	10.41%	1.79%	6.11%
S&P 500	15.06%	-2.86%	2.29%
blended benchmark*	11.62%	-1.06%	4.55%

*25% Barclays Aggregate/75% MSCI All World Index, a measure based on the Community Foundation's asset allocation

Operational excellence

Your Community Foundation is the first in New Jersey to have earned national certification through rigorous peer review by the Council on Foundations in Washington, D.C.



Net assets
1991 - 2010

STATEMENT OF FINANCIAL POSITION

December 31, 2010

Assets

cash and cash equivalents	\$ 11,150,092
contributions receivable	370,739
investments	58,197,611
prepaid expenses	16,908
beneficial interest in split-interest agreements	691,314
cash surrender value of life insurance	193,902
deposits	10,125
property and equipment, net	54,519
total assets	<u>\$70,685,210</u>

Liabilities and Net Assets

liabilities	
accounts payable and accrued expenses	\$ 18,849
grants payable	—
deferred rent	62,725
funds held for others	10,305,037
total liabilities	<u>10,386,611</u>
net assets	
unrestricted	
board designated long-term grant funds	30,676,455
other grant funds	26,614,943
operating funds	2,265,887
	<u>59,557,285</u>
temporarily restricted	741,314
total net assets	<u>60,298,599</u>
total liabilities and net assets	<u>\$ 70,685,210</u>

STATEMENT OF ACTIVITIES
AND CHANGES IN NET ASSETS

for the year ended December 31, 2010

support and revenues	
contributions	\$ 6,998,093
investment income (loss)	5,098,456
other income	64,573
change in value of split-interest agreements	<u>84,694</u>
total support and revenues	<u>\$ 12,245,816</u>
allocation and expenses	
program services	\$ 3,573,828
management and general	337,630
fundraising	<u>87,532</u>
total expenses	<u>\$ 3,998,990</u>
change in net assets	<u>\$ 8,246,826</u>
net assets, beginning of year	<u>52,051,773</u>
net assets, end of year	<u>\$ 60,298,599</u>

2008

2000

A complete audited financial statement with accompanying notes and the report of WithumSmith+Brown, Certified Public Accountants, is available for inspection at the Princeton Area Community Foundation, and online at www.pacf.org.

Professional advisors use us as a resource.

A trusted advisor must be ready when clients express charitable intent or have a philanthropic idea. Many advisors rely on us to help clients develop their philanthropic plans.

The Community Foundation has no vested interest in any cause, nonprofit organization, planning vehicle, or wealth-management strategy. What we do have is unbiased information about charitable options. Our only aim is to present philanthropic alternatives for your client's consideration, so that they feel well served by you and the resources you bring them.

What other local organization has ...

- * deep roots in the community and a grasp of current conditions
- * broad knowledge of local philanthropy
- * experience evaluating and working with nonprofits
- * a comprehensive sense of resources and needs across our region
- * skill at anticipating things people are thinking about—or should be—when they contemplate philanthropy
- * willingness to consult with your clients without fee or obligation
- * sensitivity to the value of your relationships with clients?

... Are any of your clients ready?

PROFESSIONAL ADVISOR RECOGNITION SOCIETY

This growing circle acknowledges professionals for their commitment to their communities and their work to encourage philanthropy.

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John Dumont, Esq. Dumont & Watson

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Patricia U. Herst, Esq. Goldstein & Herst

Samuel W. Lambert III, Esq. Drinker Biddle & Reath (retired)

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Irwin S. Stoolmacher Stoolmacher Consulting Group

Jean M. Wiegner Merrill Lynch

Leave a Legacy.

A charitable legacy is a gift of personal property left for others, which can change lives, support the organizations you admire, and advance the causes you care about.

What do you love about your community? What would you like to preserve for future generations? Philanthropy offers valuable estate planning advantages and allows you to create a lasting legacy for the public good.

Whatever your philanthropic dreams, the Community Foundation offers an array of tax-wise options to help you make a difference in your community for years to come.

With a planned gift, you can be sure your goals will be realized. You may want to consider a charitable trust or bequest. Other types of planned gifts will allow you to receive income during your lifetime and benefit your favorite causes after you have passed on.

The Community Foundation can help you prioritize your goals for social impact while achieving the most favorable income tax benefits available. We encourage you to work with your estate planning professional or tax advisor to determine the type of gift that is right for you and your family.

Making a bequest will make a difference.

LEGACY SOCIETY

We honor and thank all those contributing to a Community Foundation fund through a will, trust, or other future gift.

Anonymous (18)

Herbert & Fay Abelson

Tristan E. Beplat*

William P. Burks, MD

Diane Dixon*

Violet Franks

Thomas George

Mary Sue Henifin, Esq.

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Carol King

Doris S. McDaniel

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Mr.* & Mrs. Maynard C. Nugent

Rick & Carol Ober

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Ann Reichelderfer, Esq.

Mimi and Stuart Schwartz

Howard Siskowitz

Stanley* & Marjorie Smoyer

Tom & Maria Spinner

Austin C. Starkey Jr.

Ruth Thornton

Keith Wheelock

* we remember

Family Matters

The Community Foundation is pleased to induct The Martin-Rizzo Group at Morgan Stanley Smith Barney into our Professional Advisors Recognition Society. This honor is granted occasionally to area professional advisors who demonstrate exceptional commitment to the community and who encourage philanthropy.

Partners Wade Martin, his father Arthur (Art) Martin, and John Rizzo said, "We are all humbled by this news." Although educating clients about philanthropy and promoting "giving for giving's sake" has long been a part of their practice, the group was surprised by this recognition; the work they do for charities, both professionally and personally, is often anonymous and is never advertised.

The group provides a wide range of financial services, including working closely with families to engage in multigenerational retirement planning, invest in college savings plans, or create special needs trusts for disabled individuals.

One of the group's specialties is the preservation of land, which can provide income and ease tax burdens for property owners and their heirs while safeguarding the environment.



Left to right: Arthur (Art) Martin, Wade Martin, and John Rizzo.

"We tell our clients, 'Give to give.'"

They arranged a deal with D&R Greenway that placed a conservation easement on Hopewell resident Ethel Mae Theriault's farm, protecting the land while providing her with annuity income for the rest of her life—along with a new eco-friendly hybrid car.

Wade and his colleagues are determined to raise awareness of these kinds of philanthropic options. "When most people think of charity," he says, "they envision a simple transaction: an organization calls or sends a solicitation, they make a gift, they get a tax deduction. But there are really so many other possibilities."

The Community Foundation salutes The Martin-Rizzo Group for their generosity and for the charitable activities they inspire and facilitate for their clients.

to learn more, visit
www.pacf.org/legacy
or call (609) 219-1800



Photo by Susan Joan Kane

How can we help you?

Have you been wondering how to accomplish something philanthropic? Do you wonder what's possible, what has worked well for other people, what's the best way for you to make something better? Do you want to honor a loved one or a friend, or provide for causes you care about?

Could you use some help getting started?

Your Community Foundation is here to serve you as an advisor, advocate, and go-between. It's a nonprofit public charity, and it belongs to you.

You can come see us to:

- * have an informal conversation
- * think out loud
- * tap our knowledge about what's going on in your area of interest
- * organize your giving in one place
- * move from checkbook charity to a more intentional approach
- * see more happen with what you have available to give away

We'll help design a fund that's right for you.

It's Simple: Creating a fund is easy. It typically takes minutes, not hours or days. You can donate a variety of assets (cash, stock, real estate, to name a few). And your fund will help you keep track of your giving.

It's Flexible: There's a fund for every donor, no matter who you are or what you want to accomplish. Yours can be designed to meet urgent needs right now, or to help you build a legacy — or both.

It Expresses Your Values: You can designate organizations or issues to support. You can be involved as an advisor. You can suggest grants whenever you choose.

It's Efficient: We take care of all the administrative work. We manage investments carefully and well. We have expertise to help guide your grantmaking as you need it. We'll work with your professional advisors to make sure your financial and philanthropic goals get met.

It's Brilliant: Building charitable funds at the Community Foundation has unique advantages. For example, a dollar in becomes more than a dollar out, over time. When conditions change at nonprofits, we tell you about it and can help guide your future decisions.

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Arthur S. Lane, Esq.*	
Yuki Moore Laurenti	

* we remember

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These people are guiding and building your Community Foundation, making sure it is strong, useful, and permanent.

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COUNSEL

Allen D. Porter, Esq.

FOUNDER

Stuart Carothers

Where will we go from here?

The Community Foundation was created to promote giving as a shared community value. Today, thousands of people rely on its help to tackle our region's urgent challenges and provide for needs that will arise down the road.

And tomorrow? *We can't see the future, but it will look back at us.*

Giving through your Community Foundation is an enduring way to honor someone, celebrate good fortune by "paying it forward," or simply to benefit the causes you hold dear. Whatever your vision, we can help to make it a reality.

A community's best assets are its **people**.
Working together, amazing things are happening.

promoting
philanthropy
to advance
the well-being
of our communities
forever

www.pacf.org

Princeton Area
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FOUNDATION
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Lawrenceville, NJ
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