



In 2011... *your community foundation celebrated its 20th anniversary in the company of nearly 500 friends and supporters ...*



... Made 20 surprise grants to some of the nonprofits that make this region great ...



... And was honored by colleagues with three significant awards:



New Jersey Foundation of the Year
Association of Fundraising Professionals, New Jersey

Community Partner
Boys & Girls Club Diamond Jubilee

Community Leader of the Year
Princeton Regional Chamber of Commerce

Whether you are a longtime supporter or have just heard of your Community Foundation for the first time, you are sure to learn something new in these pages.

The Community Foundation exists to help generous people give more effectively—and to make sure every donation finds its way to the most deserving organizations.

We are also giving our region's nonprofits more than just financial support. After celebrating our 20th Anniversary last year, we commissioned research, interviews, and focus groups that examined our own work and reexamined our community's needs. The result is an ambitious vision for the years ahead.

We invite you to join us. Whether you are curious about how to make a lasting difference, or have an idea for an initiative to address an urgent need, our door is always open.



Nancy W. Kieling
Nancy W. Kieling, President



David R. Scott
David R. Scott, Esq., Chair

20
years

\$102 million
donated by

8,171
individuals

\$37 million
granted to
nonprofits

\$75.9 million
invested for
the future.

GIVING GREATER

The Community Foundation's signature grantmaking program, **Greater Mercer Grants**, awards \$1 million annually through a competitive process.

Nurturing young imaginations: the real “work of art”

Young Audiences New Jersey designs unique arts programs that tie in with classroom curriculum.

A **Greater Mercer Grant** enabled the Community Foundation to “adopt” three Trenton schools, investing in arts education that reached 1,300 students and provided professional development workshops for 86 teachers.

Eighth graders at Joseph Stokes Memorial studied an African dance called the Kuku with Candace Hundley-Kamate. At Joyce Kilmer School, performing artist TAHIRA taught storytelling and dance. At Gregory Elementary, students worked with Kevin Pyle to create graphic novels and made a story quilt with Gabrielle Kanter.



“Young Audiences and their generous sponsors connect students with learning experiences that allow them to dance, make music, and tell important stories. Viewing and participating in the arts helps them to express themselves and builds their self-confidence.”

—Erin Kondash, Trenton teacher

» **Greater Mercer Grants** support the most effective projects and organizations that meet the immediate needs of low-income people and build strong communities for long-term sustainability. The following organizations received funding in the Fall 2011 and Spring 2012 grant cycles:

Artworks
Better Beginnings Day Care Center
Boys & Girls Club of Trenton & Mercer County
Catholic Charities, Diocese of Trenton
Children's Home Society of New Jersey
The Citizens Campaign
CityWorks
Crisis Ministry of Mercer County
Dress for Success Mercer County
Every Child Valued
Family Guidance Center / Family & Children's Services
Greater Donnelly Neighborhood Initiative
Habitat for Humanity – Trenton Area
HiTops
HomeFront
Housing and Community Development Network of New Jersey
Institute of Wonderful Working Women for Empowerment
Interfaith Caregivers of Greater Mercer County
Isles, Inc.

Latin American Legal Defense and Educational Fund
Meals on Wheels Trenton / Ewing
Millhill Child & Family Development Corporation
Mount Carmel Guild of Trenton
New Jersey Agricultural Society
Passage Theatre Company
PEI Kids
Planned Parenthood Association of the Mercer Area
Preservation New Jersey
Princeton Center for Leadership Training
Princeton Senior Resource Center
Rescue Mission of Trenton
Rider University Summer Youth Program
RISE/A Community Service Partnership
Trenton Children's Chorus
UrbanPromise Trenton
Westminster Community Life Center
Womanspace
YMCA of Princeton
Young Audiences of New Jersey

What happens when a crisis strikes the Crisis Ministry?

“The value of our relationship with the Community Foundation became especially clear during the weeks and months following the fire that affected our operations and programs. As friends and champions of organizations working to create positive change in our community, the Foundation provided much-needed guidance and support at a critical time of recovery for us.”

—Carolyn Biondi
Executive Director

The Crisis Ministry of Mercer County is one of the most effective agencies battling hunger and homelessness in our region.

Just days before its East Hanover Street pantry in downtown Trenton was decimated by a fire in mid-December, the Crisis Ministry received a \$25,000 **Greater Mercer Grant**. This unrestricted funding gave them flexibility to respond to the crisis.

An extraordinary outpouring of volunteers and donations followed, illustrating how essential the organization is to our region's social safety net. Peer institutions stepped up to offer space, food, and manpower.

The Crisis Ministry adeptly stayed on its feet. In the aftermath of the fire, they are strengthening the network of services for our neighbors in need.



LEFT: Cleanup efforts at The Crisis Ministry on the morning after the fire. (Photo courtesy of Michael Mancuso/The Times)
RIGHT: A client family checks out with the assistance of trainees in the Harvesting Hope employment readiness program.



Are you a 501(c)(3) nonprofit organization interested in applying for a grant?

Guidelines and application forms are available online at www.pacf.org/grants

GIVING SMARTER

Greater Mercer Grants build *social capital*, the networks that motivate people to do things for each other. Research shows that when trust is high, communities thrive.

The Community Foundation identifies projects that solve problems and seize opportunities in planning, economic development, civic engagement, philanthropy, volunteerism, care of the environment, and the arts. Here are four of our partners in that effort:

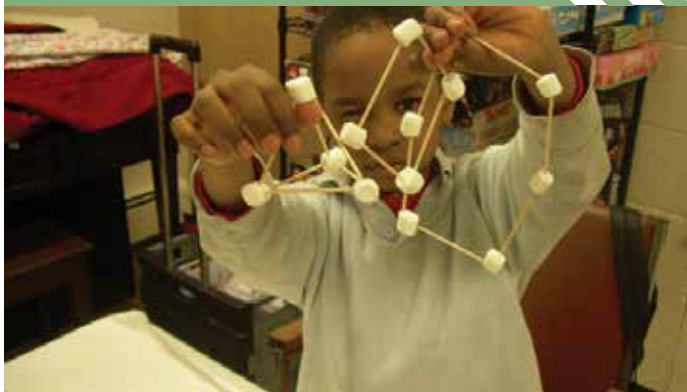
TRENTON CALL TO SERVICE



The Citizen Campaign's **Trenton Call to Service** teaches how to make change without being an elected official—for example, persuading a city council to adopt a policy proposal, or using technology to practice citizen journalism.

» To learn more, visit www.thecitizenscampaign.org.

GET SET!



Westminster Community Life Center is changing Trenton's East Ward through supplemental education services and healthy living initiatives, driven by the conviction that "communities that read are communities that live."

» To learn more, visit www.welovetrenton.org.

COMMUNITY RESOURCE CENTER



The Trenton Historic District Collaborative (Isles, Shiloh Community Development Corp., Mercer Street Friends Center, New Jersey State Federation of Colored Women's Clubs) is working with West Ward residents to revitalize the historic Carver Center as a neighborhood hub where people meet to learn and grow.

» To learn more, visit www.isles.org.

CAMPAIGN CONNECT



The Princeton Center for Leadership Training's **Campaign Connect** is an advisory team from nine public school districts, five private schools, nonprofits, business and community leaders, parents, and students, working together to make all Mercer County schools safe, supportive, and engaging for students—key factors in student success.

» To learn more, visit www.princetonleadership.org.



MERCER COUNTY, NJ

We are on the ground consulting with boards and staffs to strengthen nonprofits throughout greater Mercer County. Our office (in purple) is a frequent venue for workshops, meetings and more.

GIVING MORE

The Community Foundation is an active partner—a learning organization that freely shares what it knows.

Across the county we run workshops and seminars. Daily we talk with nonprofits to answer questions, provide guidance, and point people in the right direction on issues as diverse as good governance and social media.

In 2011, we hired AngelWorks Consulting to help us assess our own effectiveness and understand better what nonprofits need. We commissioned focus groups, one-on-one interviews with board chairs and CEOs, and an online survey directed to trustees and staff.

Nonprofits told us they value the assistance we offer, and look to the Community Foundation for leadership and advocacy. They asked for help building stronger boards, becoming better fundraisers, learning about sound business practices, and evaluating their work.

Recent Workshops and Events

- » *Brandraising: Speaking with one voice, online and off* with Sarah Durham, principal and founder, Big Duck
- » *How small and grassroots organizations can tackle evaluation and talk results*, with Marcia Festen and Marianne Philbin, authors of *Level Best*
- » *Fundraising in difficult times* (at Princeton Community Works)
- » *Social Media: Best practices and cautionary tales*, with Sarah Newhall, senior analyst, Blue State Digital

GIVING BACK

Greater Mercer Grants are made possible by a constellation of generous supporters who care deeply about the future of our region. You can be among them.

« ONE DONOR INSPIRES A CITY

Esther Eure came to the Community Foundation to create a lasting legacy that would benefit Trenton. After retiring from a career as a nurse's aide in New York City and returning to her hometown, Esther felt a keen desire to help.

"Esther was committed to Trenton," says Jim Floyd, a founding trustee of the Community Foundation and longtime friend of the Eure family. "She cared deeply for young people in particular. She believed in providing motivation and opportunity."

Esther's fund is doing exactly that, even though she passed away in 2008. Her original contribution, still growing, helps **Greater Mercer Grants** go farther every year.

"Our family was pleasantly surprised to learn about her charitable gift," says Esther's great-niece, Geraldine Eure, who lives in Trenton and works as an attorney in New York. "She wasn't a woman of great means, and no one imagined that Aunt Esther had saved and set aside that money."

"But that's exactly who she was, a giving person. Esther felt that she could inspire others to give and be optimistic. She believed that an act of generosity is never isolated—that together, we can create a groundswell."



"An act of generosity is never isolated ... together, we can create a groundswell."

« CORPORATE PHILANTHROPY, ENERGIZED

NRG Energy, Inc. began its relationship with the Community Foundation in 2008 by establishing a corporate advised fund, and quickly became a partner on several projects. Their participation with Greater Mercer Grants expands the reach of both organizations.

"NRG recognizes the importance of what **Greater Mercer Grants** accomplishes," says Meredith C. Moore, senior vice president. "We see the power of the collaborative effort that the Community Foundation brings. We find that our participation shines a light on opportunities we wouldn't know about otherwise, and connects us with a wider circle of people who are invested in our community."

On a global scale, following the devastating January 2010 earthquake in Haiti, the Community Foundation has administered the NRG Haiti Fund that is working with the Clinton Bush Haiti Fund, the Solar Electric Lighting Fund, and Partners in Health to accelerate the solar electrification of schools, drip irrigation systems, sustainable fish farms, and street lights.



« AN EXPERT WHO VALUES EXPERTISE

Leigh Gibson has worked in the nonprofit sector for over a decade—with organizations including Womanspace, Isles, New Jersey Policy Perspective, and currently, the Fund for New Jersey. Few people bring such careful analysis to bear on charitable giving decisions.



"We must make sage decisions about where resources can have the greatest impact."

"I spend a lot of time considering where my philanthropic dollar will get the highest return on investment. I supported capital campaign efforts at both Womanspace and Isles. This year, I tried something new."

"I decided to consolidate my year-end giving into one larger contribution to the Community Foundation. My gift went to the organizations that needed it most, through **Greater Mercer Grants**. "The Community Foundation's work goes way beyond what Guidestar and other tools can tell me about an organization—not just statistics and ratios, but a sense of the difference they really make in my community. I simply can't replicate their level of due diligence."

"It is a critical time for philanthropy. We must make sage decisions about where resources can have the greatest impact. I can't answer that question better than the Community Foundation."

"Our participation is collaborative. We contribute to **Greater Mercer Grants** each spring and fall, as well as to the Community Foundation's operations. "There are many benefits, but the most important to us is the due diligence provided by the Community Foundation. We have confidence that deserving local nonprofits will get a chance to further their missions."

"Our long relationship with the Community Foundation has given us the opportunity to discuss philanthropy in a philosophical context. We look to the Foundation's expertise to make changes to our giving and develop new ways to address the needs of the community. "We would advise anyone interested in philanthropy to make an appointment and learn about the many ways the Community Foundation can help them to personalize and enhance their giving. We are amazed at how the organization has grown, and all it has achieved."

« A PRIVATE FOUNDATION COLLABORATES

The Harbourton Foundation, established by Amy and Jay Regan, was among the first supporters of the Community Foundation. The Regans have given to many causes in New Jersey and beyond, with a focus on health, the environment, education, and entrepreneurship.



"Our long relationship with the Community Foundation has given us the opportunity to discuss philanthropy in a philosophical context. We look to the Foundation's expertise to make changes to our giving and develop new ways to address the needs of the community. "We would advise anyone interested in philanthropy to make an appointment and learn about the many ways the Community Foundation can help them to personalize and enhance their giving. We are amazed at how the organization has grown, and all it has achieved."

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For a full list of the funds that make Greater Mercer Grants possible, see page 19.

To learn more about supporting our grantmaking, visit www.pacf.org/gmg.

GIVING TOGETHER: THE FUND FOR WOMEN AND GIRLS

A community of philanthropists working together to improve the lives of girls and the women who raise them in central New Jersey

Donors meet to research the issues, review grant proposals, conduct site visits, and award grants. In 2012, the fund invested in four local organizations:



HomeFront - The Homeless Family Preservation program offers guidance to help young mothers achieve stability.



Millhill Child and Family Development Center - Peer educators deliver prevention education to Trenton area high school students.



PEI Kids - Intergenerational support groups counsel girls who have been sexually abused, along with their mothers or female caregivers.



RISE - The Safe Dates education program for middle school students prevents dating violence and empowers girls.



Educators from Millhill's P.E.E.R.S. program

« WHAT DONORS ARE SAYING...

"A unique opportunity for philanthropists to come together ... and have a positive impact."

"My most emotionally satisfying philanthropic involvement. We are indeed making a difference."

"A tremendous learning experience."

"It is so worthwhile to be part of a group who want to pool their resources and have a positive effect."

Shaping the Future

The Fund for Women and Girls enlisted Dr. Sandy Gibson of The College of New Jersey to assess the needs of Mercer County's women and girls, and to identify the most promising opportunities to support them. Dr. Gibson examined public data, interviewed staff at agencies throughout the county, and conducted focus groups with service providers and young women.

She presented her findings to us at a panel discussion on June 12, 2012, highlighting the following four issues as unique opportunities for the Fund for Women and Girls and other philanthropists to make a significant difference.

"Our work unearthed a lot of discouraging realities. There's no sugarcoating it ... this region's women and girls need help, and addressing the problems will require coordinated and committed efforts. Fortunately, on the morning of June 12th, I saw a huge room full of enthusiastic faces, and I felt a surge of optimism."

—Dr. Sandy Gibson

CHILD CARE	DOMESTIC VIOLENCE	SEX EDUCATION	LEADERSHIP & MENTORING
The average single mother in Mercer County spends 28 to 34% of her income on child care. Over a third of survey respondents said they did not have access to affordable child care, while 23% said it was a cause of their unemployment. Affordable, accessible child care means more women can support their families—and be role models for girls.	One in six homeless women lost their housing as a result of domestic violence. In 2009, there were 2,889 reported domestic violence offenses, a 6.8% increase from the previous year. This is the tip of the iceberg—most incidents go unreported. Early education is essential to stop these patterns; many teens are in abusive relationships.	Rates of sexually transmitted infection in Mercer County rose 41% from 1999 to 2009. Girls ages 15 to 19 are the largest group affected. School drop-out rates in Trenton are 8.5 times the state average—often due to teen pregnancy. Empowering girls to know and protect their bodies can help them stay on track to a brighter future.	Women are underrepresented in leadership roles in business and at every level of government in Mercer County. Just 2 of 8 assembly members, 2 of 7 freeholders, and 2 of the 13 municipal mayors are women. Girls need role models—and advocates in leadership roles to fight for their best interests.



Photographs from the June 12, 2012 panel discussion courtesy of Travis Linderman. See more at www.GeniusCountry.com.

Visit www.pacf.org/fwg to invest in our region's women and girls.

Read the full report at www.pacf.org/shaping-the-future.

GIVING ARTFULLY

From "Inscape" to the infinite: a painter donates his life's work to open doors for young artists.

Thomas George is an internationally recognized artist with works in major museums, universities, and corporate and private collections worldwide. He has donated most of his paintings and drawings to the Community Foundation, where he has set up the Thomas George Artists Fund to nurture young artists at the outset of their careers. Proceeds from Inscape, an exhibition of Thomas George's recent gouache paintings at the Arts Council of Princeton, raised money to augment his fund.



"Looking at the Community Foundation as a whole, I think of all the things that are happening here through donors' grants ... and I feel that together we can do some wonderful things, now and in the future."

—Thomas George

"I wanted to help ease financial pressure and provide an opportunity for young artists to concentrate on their craft, to experience it as a full-time occupation. Most people who start out wanting to paint can't make a living at it, and that often marks the end of their hopes.

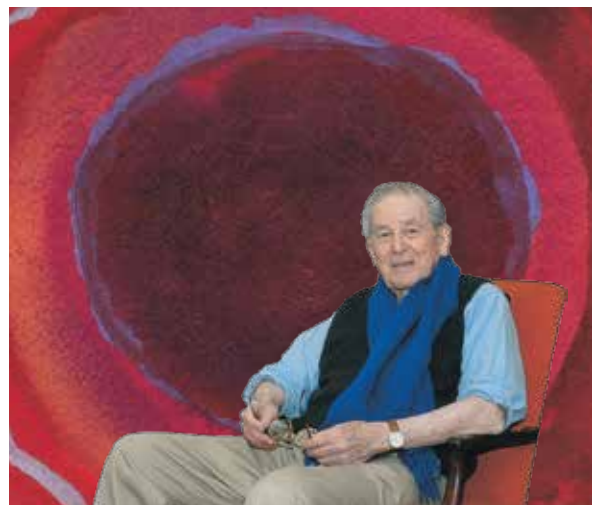
"My fund works primarily with local colleges. Big universities have great art programs too, but they are already well funded. Our local institutions can use the help, and they've sent us very good applicants.

"Working with the Community Foundation has been terrific. Frankly speaking, I like the people. They're creative. They offered ideas that pretty much coincided with what I wanted to do, and the staff does a lot of behind-the-scenes work.

"I look at our Community Foundation and I think of all the things that are happening there through donors' grants. It makes me feel that together we can do some wonderful things."



View more of Cristina's work online at www.cristinarutkowski.com.



Images courtesy of the artists and Tom Krisak. Visit the Community Foundation to see more of Thomas George's work on exhibit.

Cristina Rutkowski, a 2012 fine arts graduate of The College of New Jersey, won this year's Thomas George Artists Award. The \$5,000 prize has enabled Cristina to intern at a New York arts organization and pay for unique materials that she uses, such as glass panels and mica powders.

Cristina's most recent work depicts images of the cosmos inspired by photographs from the Hubble Deep Space Telescope, painted and drawn on mirrors. The result is a complex play of light, a "canvas" through which the viewer sees his or her reflection superimposed on an image of the infinite.

"My greatest desire," Cristina says, "is to use my skills, knowledge, and love for what I do to create art that can speak to the mind and touch the soul."

Thomas George recognized a kindred spirit when he saw Cristina's work. "I was moved by her subject matter and impressed by her technique. Cristina has qualities that are rare in a young artist ... seriousness of purpose, spiritual searching, and dedication. Her work explores an interior, personal world through the lens of the physical world—an exploration that has driven me for over six decades."

"This grant opened more doors than I thought possible," says Cristina. "Meeting Tom and hearing his advice and encouragement were a creative spark for me. The grant was the fuel that turned a spark into a fire."

To learn more about the Artists Fund and other scholarships and prizes made possible by

Community Foundation funds, visit www.pacf.org/scholarships.

GIVING FOREVER

What will your legacy be?

The Legacy Society

A charitable legacy is a gift left for others. It can provide a helping hand to people whose names you will never know, to organizations you admire, to issues you care about.

What do you love about your community? What would you like to preserve for future generations? Philanthropy offers valuable estate planning advantages and allows you to create a lasting legacy for the public good.

We honor and thank all those contributing to a Community Foundation fund through a will, trust, or other future gift:

Anonymous (18)	Doris S. McDaniel
Herbert & Fay Abelson	William* & Dorothy Noonan
Tristan E. Beplat*	Mr. * & Mrs. Maynard
William P. Burks, MD	C. Nugent
Diane Dixon*	Rick & Carol Ober
Violet Franks	Barbara Rambo
Thomas George	Ann Reichelderfer, Esq.
Mary Sue Henifin, Esq.	Mimi and Stuart Schwartz
Herbert W. Hobler	David R. Scott, Esq.
Maria Juega	Howard Siskowitz
Theodore & Carroll Kane	Stanley* & Marjorie Smoyer
Jared & Nancy Kielling	Tom & Maria Spinner
Carol King	Austin C. Starkey Jr.
Samuel W. Lambert III	Ruth Thornton
William W. Lockwood Jr.	Keith Wheelock

* we remember

When you're ready to be among these people, simply notify us of your intentions. We will work with you and your professional advisors to ensure that your wishes are honored. You can direct a future gift to create a new fund or support an existing one.

Learn more at www.pacf.org/legacy.

Partners in Philanthropy

Professional advisors use us as a resource.

« YOUR CHALLENGE

A trusted advisor must be ready when clients express charitable intent or want to explore new ideas for giving. Many advisors rely on us to help their clients develop philanthropic plans.

« OUR ROLE

The Community Foundation has no vested interest in any cause, nonprofit organization, planning vehicle, or wealth management strategy. What we do have is unbiased information about charitable options. Our only aim is to present philanthropic alternatives for your client's consideration, so that they feel well served by you and the resources you bring to them.

What other local organization has ...

- » deep roots in the community and a grasp of current conditions
- » broad knowledge of local philanthropy
- » experience evaluating and working with nonprofits
- » a comprehensive sense of resources and needs across our region
- » skill at anticipating things people are thinking about—or should be—when they contemplate philanthropy
- » willingness to consult with your clients without fee or obligation
- » sensitivity to the value of your relationships with clients?

ADVISOR SPOTLIGHT: DAVID S. MULCHINOCK, ESQ.

David S. Mulchinock, a practicing attorney for 42 years, has served clients in the Princeton area since 1976. He is a specialist in trusts and estates.



"Seeing the results of a charitable gift is one of the most gratifying parts of my job. Princeton has always been a very fortunate place, and the pillars of this community are models of generosity.

"When planning their wills or weighing the tax implications of a major financial event, people often want to know which local organizations are doing effective work. I always express my confidence in the Community Foundation's expertise.

"The management of a private foundation can be onerous. You can get virtually the same thing with a fund at the Community Foundation. Donors have a lot of discretion about where grants go, and receive appropriate recognition.

"They avoid high costs and the burdens of paperwork, while gaining access to the Community Foundation's excellent investment management and knowledgeable staff.

"Some of my clients have named the Community Foundation in their wills, so I have worked with them to plan their future gifts. It's a very personal process. The Community Foundation has really listened and helped my clients find effective solutions.

"Most importantly, I know and trust that my clients' aims will be honored."

This growing circle acknowledges professionals for commitment to their communities and their work to encourage philanthropy.

Lisa Butler, Esq. *Pinto & Butler*
John Dumont, Esq. *Dumont & Watson*
Kenneth Field, CPA *Field & Higgins*
Patricia U. Herst, Esq. *Goldstein & Herst*
Samuel W. Lambert III, Esq. *Drinker Biddle & Reath (retired)*
The Martin-Rizzo Group *Morgan Stanley Smith Barney*
Thomas G. McMahon, Esq. *Pellitieri, Rabstein & Altman*

Marguerite L. Mount, CPA *The Mercadien Group*
David S. Mulchinock, Esq. *Attorney at Law*
Allen D. Porter, Esq. *Miller, Porter, Muller and Gaynor*
Ann Reichelderfer, Esq. *Stevens & Lee*
Austin C. Starkey Jr. *PNC Wealth Management (retired)*
Irwin S. Stoolmacher *Stoolmacher Consulting Group*
Jean M. Wiegner *Merrill Lynch*

Advisors: discover Community Foundation events and services at www.pacf.org/plan.

FINANCIALS

How your community's endowment is invested

Community Foundation resources are managed differently than personal assets and retirement accounts. And they are managed differently than the short-term cash a nonprofit or business invests to cover payroll, rent, program delivery, or inventory. Here are three key differences:

« First, a very long horizon.

The Community Foundation's endowment pool doesn't have a life expectancy. It won't retire in 5, 10, or 25 years. Rather, it has a forward-rolling investment perspective that is constantly looking 40 years or more into the future.

« Second, our commitment to an asset allocation plan.

Set and monitored by our Investment Committee, the allocation guides us in keeping our investments diversified to mitigate risk. See our asset allocation at right.

« Third, we have the discipline to rebalance our portfolio in all market conditions.

So when any one asset class gets too high, we sell and transfer a portion of those assets to a class that is below its target. Easier said than done, because this approach requires us to operate contrary to prevailing markets. But it translates into "Buy Low, Sell High."

« And you'll find us well qualified.

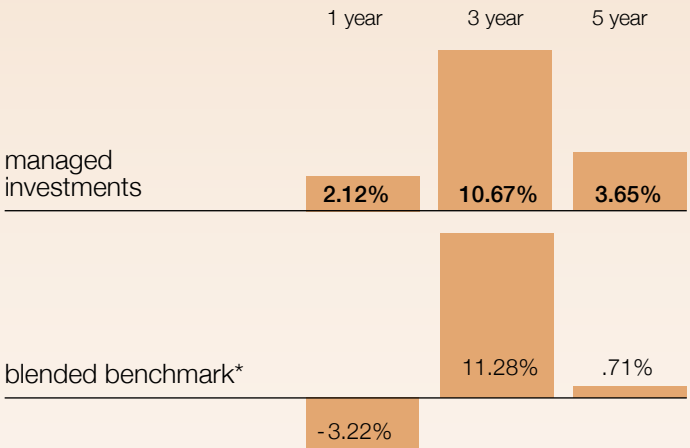
Your Community Foundation was the first in New Jersey to earn national certification



through rigorous peer review by the Council on Foundations in Washington, D.C. in 2005. To retain this mark of operational excellence, community foundations must seek recertification every five years. We were reappraised in 2010.

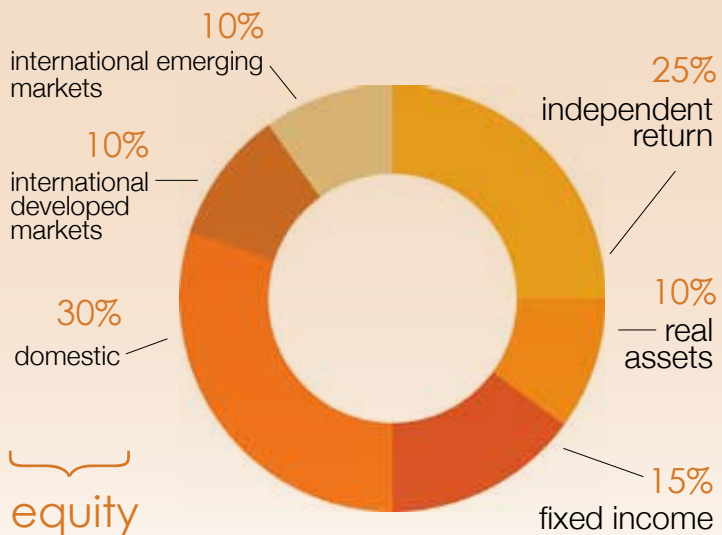
Historical investment performance

Returns as of December 31, 2011, reported net of investment management fees:



*25% Barclays Aggregate/75% MSCI All World Index, a measure reflective of the Community Foundation's asset allocation

Our asset allocation



STATEMENT OF FINANCIAL POSITION

December 31, 2011

Assets

cash and cash equivalents	\$ 14,748,444
contributions receivable	766,807
investments	59,503,067
prepaid expenses	18,224
beneficial interest in split-interest agreements	646,692
cash surrender value of life insurance	214,655
deposits	10,125
property and equipment, net	55,628
total assets	\$ 75,963,642

Liabilities and Net Assets

liabilities	
accounts payable and accrued expenses	\$ 34,775
grants and scholarships payable	219,075
deferred rent	60,154
funds held for others	11,814,456
total liabilities	12,128,460
net assets	
unrestricted	
board designated long-term grant funds	30,513,864
other grant funds	28,753,882
operating funds	3,170,744
	62,438,490
temporarily restricted	1,396,692
total net assets	63,835,182
total liabilities and net assets	\$ 75,963,642

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

for the year ended December 31, 2011

Support and Revenues

contributions	\$ 8,255,639
investment income	911,663
other income	80,323
special events, net	13,594
change in value of split-interest agreements	(32,344)
total support and revenues	\$ 9,228,875

Allocations and Expenses

program services	\$ 5,185,598
management and general	411,550
fundraising	95,144
total expenses	\$ 5,692,292

change in net assets	\$ 3,536,583
net assets, beginning of year	60,298,599
net assets, end of year	\$ 63,835,182

Strength in Numbers

Charitable dollars brought together become powerful. Community Foundation trustees manage them carefully, because wealth earned and generously given away is a solemn trust to us. And we're mindful, always, of how much these resources will be needed in the future.

A complete audited financial statement, with the report of WithumSmith+Brown, Certified Public Accountants, is available at our office and at www.pacf.org/financials.



FUNDS AT THE COMMUNITY FOUNDATION

Together, these funds made more than 1,263 grants totaling over \$5.5 million in 2011.

COMMUNITY GRANTMAKING FUNDS

These funds sustain Greater Mercer Grants.

Tristan Beplat Fund
Charles L. and Ann Lee Brown Fund
James E. and Diane W. Burke Fund
Judith and William Burks Community Grantmaking Fund
Jane M. Campbell Fund
Esther Y. Eure Fund
Founders' Fund for Greater Mercer County
The Fund for Mercer County
Archer and Thomas Harvey Fund
J. Seward Johnson Sr. Fund +
Robert Wood Johnson Jr. Fund
LVC Fund
Leroy E. "Brick" Purvis Charitable Fund
Barbara B. Smoyer Memorial Fund
Marjorie R. Smoyer Fund
Stanley C. Smoyer Fund
Speir Fund
Frank E. Taplin Jr. Fund
Trenton Community Fund
Weymar Fund
Whitehead Fund
Willy N. Fund

FIELD OF INTEREST FUNDS

Donors choose an area of charitable interest, such as health, social services, the arts, the environment, education, or a geographic area.

Diane Dixon Fund
Educational Initiatives Fund
Environmental Fund
Fund for Women and Girls
Dorothy E. Katz Hopewell Valley Reading & Recreation Fund
Kuser Arts Fund
Mental Health Fund
Princeton Youth Fund
Safe Child Fund of NJ
Trenton Funders Collaborative

DESIGNATED FUNDS

You designate one or more nonprofit organizations or public agencies to receive grants from your fund. It will continue annual gifts to those organizations after your lifetime.

Judith and William Burks Designated Fund III
Alicia Cascallar Memorial Fund
Central Atlantic YMCA Youth Fund
Committee on Religious Ministries at the Medical Center of Princeton Endowment Fund
Alexander Michael Dodson Memorial Scholarship Fund
Gilder Park Revitalization Fund
Hamilton Park Montessori School Fund +
Hinds Plaza Fund +
Herbert W. Hobler Fund II Fund
J. Seward Johnson Sr. Environmental Education Fund
J. Seward Johnson Sr. Princeton Recreation Scholarship Fund
Margaret Mayhall Moore Fund
Montgomery Veterans Memorial Fund
New Hope Solebury Education Fund
The Aimee Eve Polak Memorial Fund
Princeton Hospice Fund
Princeton Recreation Pool Fund
Province Line Fund
Skatepark Fund
Arnold E. Smolens Memorial Fund
Lloyd H. Snyder Music Fund
Spirit of Princeton Fund

DONOR-ADVISED FUNDS

These funds allow donors to make grant recommendations.

Herbert and Fay Abelson Fund
Susan and Charles Artandi Fund
David J. Bachner Memorial Fund
Hester Bates / Fries Family Gift Fund
B.S. Berlin Foundation Fund
Black History Month Celebration Fund
Dr. Louis B. Boxer Memorial Fund
Ted Boyer Sr. Memorial Fund
Boyer-Rohlf Family Fund
Orchard Fund
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FOUNDATION FUNDS

These keep the Community Foundation's doors open so we can educate people about charitable giving and help nonprofits get better at what they do.

General Fund
Future Fund (which includes these sub-funds):
Blair-Reichelderfer Fund
Alexander K. and Sara L. Buck Fund
Judth and William Burks Endowment +
Field Family Fund
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SCHOLARSHIP & AWARD FUNDS

These funds help area students pay for instruction and post-secondary education, or provide for special community recognition.

Princeton Post No. 76, American Legion Scholarship Fund
Rebecca Annitto's Service Opportunities for Students (SOS) Fund
Art Directors Club of New Jersey Scholarship Fund
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Mary Elliott Wislar Memorial Scholarship Fund
The Lion Woodward Education Fund of the Rotary Club of Trenton
Leslie "Bud" Vivian Memorial Fund

NONPROFIT FUNDS

These enable local nonprofit organizations to partner with the Community Foundation and benefit from its investment expertise.

101: The Fund Starts Here +
ARC/Mercer
Better Beginnings Child Care Center
Boys & Girls Club of Trenton & Mercer County
Crawford House
Crisis Ministry of Mercer County +
Family Guidance Center Corporation +
HomeFront
National Junior Tennis League of Trenton
New Jersey Policy Perspective
New Jersey Press Foundation
Friends of the New Jersey State Museum PEI Kids
People & Stories/Gente y Cuentos
Pinelands Preservation Alliance
Planned Parenthood Association of the Mercer Area
Princeton Community Housing
Princeton Education Foundation +
Princeton Pro Musica
Friends of the Princeton Public Library
Princeton Senior Resource Center
Princeton Girlchoir
Stony Brook-Millstone Watershed Association
Trenton Area Soup Kitchen
Trenton Cyrus Foundation +
Trent House Association
United Way of Greater Mercer County
Waldorf School of Princeton
Young Audiences of New Jersey

Funds listed in **bold type** are **endowed funds**—set up to finance grants today and forever. Funds denoted with a + are newly added, established between January 1, 2011 and June 30, 2012.

GIFTS TO THE COMMUNITY FOUNDATION IN 2011

A picture of collective generosity

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Arc Mercer
Art Directors Club of New Jersey
Boys & Girls Club of Trenton/Mercer County
Capital Health System Foundation
Citizens for Representative Democracy
Cranbury-Plainsboro Little League
Crisis Ministry of Mercer County
Educational Testing Service
Family Guidance Center/Family & Children's Services

Friends of the New Jersey State Museum
Friends of the Princeton Public Library
Montgomery Basketball Association
Montgomery Flag Football Association
Montgomery Township PBA #355 Golf Fund
Montgomery Township School District Staff 2011
Planned Parenthood Association of the Mercer Area
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Princeton Pro Musica
Princeton Regional Schools
Princeton Senior Resource Center
Princeton Symphony Orchestra
Princeton University
Robert Wood Johnson University Hospital Hamilton Foundation
Sandra M. Glazier Foundation
Stony Brook-Millstone Watershed Association
Trenton Cyrus Lodge #5 F&AM
United Way of Greater Mercer County
Waldorf School

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How can we help you?

Have you been wondering how to accomplish something philanthropic? Do you wonder what's possible, what has worked well for other people, what's the best way for you to make something better? Do you want to honor a loved one or a friend, or provide for causes you care about?

Let's get started.

Your Community Foundation is here to serve you as an advisor, advocate, and go-between. It's a nonprofit public charity, and it belongs to you.

You can come see us to:

- » have an informal conversation
- » think out loud
- » tap our knowledge about what's going on in your area of interest
- » organize your giving in one place
- » move from checkbook charity to a more intentional approach
- » see more happen with what you have available to give

We'll design a fund that's right for you.

It's Simple: Creating a fund is easy. It typically takes minutes, not hours or days. You can donate a variety of assets (cash, stock, real estate, to name a few). Clear reports and online access help you keep track of your giving.

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15 Princess Road, Lawrenceville, NJ 08648

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