



# Generous *Fair Creative*



Princeton Area  
COMMUNITY FOUNDATION

2013-2014 ANNUAL REPORT

Dear Friends,

As Community Foundation trustees, we could not be prouder to serve at the helm of this remarkable organization. In this book, you will see what we have been working on for the last year, and we are sure you will agree: it has been a year of good ideas, big changes, and opportunities to reach for new challenges.

Now a community asset of over \$100 million, the Community Foundation is designed to care for our region now and in the future and to help our nonprofit colleagues do their best work. We could not have built this remarkable resource without a strong board, exceptional donors, committed volunteers, and a dedicated staff.

Throughout this report, you will see five words appear frequently: **COURAGEOUS, CREATIVE, FAIR, GENEROUS, AND LASTING**. They are our values. Community Foundation trustees are committed to keeping these five principles at the core of all we do. On every page, you will see them reflected in our work. We hope they inspire you, too.

If you care about giving, about providing opportunities for those with the fewest resources in our region, teaching your values to your children and grandchildren, maximizing your annual donations, or making a once-in-a-lifetime contribution on which you need expert advice, come talk with us. We aim to make everyone in central New Jersey a savvy philanthropist, optimizing the time, talent and treasure you have to give. Please join us!

Sincerely yours,

**David R. Scott, Esq.**  
Chair

**Carol P. Herring**  
Vice Chair



## 2013 HIGHLIGHTS



The Community Foundation is one public institution that is preparing us for the future instead of borrowing against it.

**\$10.2 million in gifts**  
1,158 gifts

**\$8 MILLION IN GRANTS**  
1,539 grants

**\$98.5 million in assets at 12/31/13**  
*28 new funds*

+10.9% investment return over one year; +10.5% over 5 years



You'll find us well-qualified. Your Community Foundation was the first in New Jersey to earn national certification from the Council on Foundations, Washington, DC in 2005. We were re-certified in 2010. This badge signifies our adherence to rigorous standards of accountability, operational excellence, and continuous improvement.



## Honoring the legacy of parents and grandparents

Vincent and Sonia Canterelli inspire their families

“Having our philanthropy under the Community Foundation’s watchful umbrella lets us do the fun stuff. We get to focus on our fundraising, and we have the freedom to pick our grants. The support is amazing.”

– Catherine Goldan

The Canterelli sisters, Mary Lisa Costello and Catherine Goldan, together with their husbands and children, wanted to honor their parents while building upon the values that Vince and Sonia Canterelli lived by. “The idea came quickly after the loss of both our parents,” says Mary Lisa. “We were referred to the Community Foundation and have been there from the beginning. It has worked out beautifully.”

Both sisters say that their passion comes from their parents. “They were good, caring people,” says Catherine. “**If you could help, you never said no.** They donated money, they did charitable and civic work, but they went beyond that. They offered people comfort, understanding, a kind word. They were always supportive, whether to a friend, family member, acquaintance, colleague, or a neighbor. This was simply their nature - it’s all we knew.”

The effect of all this on their families? Catherine says, “We often default to, ‘What would mom and dad do?’ And **our kids are learning the values we grew up by.**” Mary Lisa adds, “Our dad spoke at each of our weddings. He said, ‘What we wish for Mary Lisa and Joe and Catherine and Keith is that they have kids just like ours.’ That was our parents’ wish for us. And now, with children of our own, we often say to each other, what we wish for our kids, is that they have parents just like ours.”

For the full story of this remarkable family’s giving, see [www.pacf.org/canterelli](http://www.pacf.org/canterelli).



## Keeping passion alive

Diane Dixon and the joy of the arts

Since she was ten years old, Diane Dixon was devoted to the performing arts. She started the Theater Guild of New Jersey, promoting unknown actors and giving undiscovered playwrights the chance to see their work performed. When Diane died in 2001, her will established the Diane Dixon Fund at the Community Foundation to continue her lifelong work of bringing the arts into people’s lives.

Her friend Lydia Kugler, executor of Diane’s will, says, “The Community Foundation was incredibly responsive. I sat down with them and talked about Diane’s love for theater. They were genuinely interested in getting to know what Diane was all about.”

The Community Foundation found an extraordinary drama program at Robbinsville High School. It invites young performers and audience members of all ages to fall in love with the performing arts, and seemed the perfect fit. Her fund has made annual grants to the drama club ever since.

“Diane was born and raised in Robbinsville,” Lydia says. “She was instrumental in seeing that the new Senior Center in Washington Township would have a stage for performances and would welcome the arts. She wanted to make a name for the arts in New Jersey. **Diane didn’t have time to do all that on her own, but the Community Foundation is going to make sure that it happens.** And she is smiling about that, I can tell you right now.”





## Learning together, Giving together

The Fund for Women and Girls is a community of people who care about Mercer County's girls and the women who raise them. **A shared sense of purpose urges us forward.** Fund members learn together in seminars and directly with nonprofit leaders working with girls, and use the resulting knowledge to choose grant recipients annually.

The membership has discovered the power of giving jointly, and we have committed to increase our grants in recent years. In early 2014 the Fund made grants of \$115,885 to six local programs – the largest-ever round of grants in the Fund's history (see list at right).

Why give more? We are spurred on by thought leaders in the field, including Pamela Shifman of the NoVo Foundation, who challenged us to recognize women's potential to change entire societies at our luncheon in October 2013. **We see the opportunity to help in our own community,** where we have identified specific areas of need among girls and women: domestic violence, leadership and mentoring, and sexual education. We direct our funding and all of our energies toward those priorities.

Our membership, more than one hundred strong, is **a powerful champion of girls and women.** Members attribute their passion to learning alongside like-minded people.

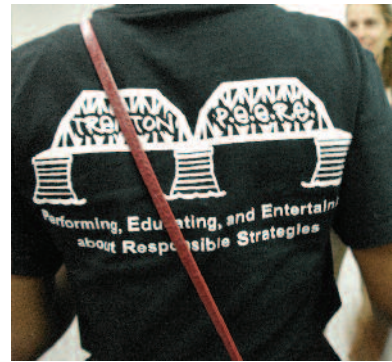
We invite you to join us.



Pamela Shifman with members of the Fund's leadership and staff team, October 2013

## 2014 Grantees of the Fund

1. **Family Guidance Center/Family & Children's Services:** \$25,000 for outpatient mental health treatment for survivors of domestic violence and sexual assault.
2. **HiTOPS:** \$25,000 for sexual health risk reduction, relationship violence prevention, and supportive healthcare.
3. **Latin American Legal Defense and Educational Fund:** \$15,000 for a culturally sensitive program to support Latina immigrant women who are victims of domestic violence.
4. **Millhill Child & Family Development Corporation:** \$17,700 for the female Trenton PEERS, an education and empowerment program to help vulnerable girls develop leadership and the confidence on which to build healthy relationships and avoid risky behaviors.
5. **PEI Kids:** \$12,500 for its work to address the unique sexual health issues of girls who have been sexually abused, and to enable their caregivers to be good role models.
6. **RISE/A Community Service Partnership:** \$20,685 to provide multiple services to Hightstown and East Windsor women and girls addressing healthy dating, leadership training, and domestic violence counseling.



## Tribute to Liz Gray Erickson (1968 – 2014)

Liz chaired the Fund for Women and Girls' Leadership Team beginning in 2010, and her passion for its mission drew scores of people to the Fund's work. She was also an active and diligent member of our Board of Trustees and Grants Committee, where her voice for social justice was unwavering. Liz challenged us to look beyond the next goal, to aim for more. She invested her own time and energy deeply, and attracted other tireless advocates to our work. Thanks to Liz, we have bigger dreams for our community.

Most of all, she was our friend:

**warm, generous, always ready to help.**





# Local matters

Greater Mercer Grants respond to today's needs and strengthen our communities for the future

## Grantee Highlights

### Intersect Fund

The Intersect Fund is a nonprofit micro-lender and business development organization that makes small loans and trains entrepreneurs to open and run their businesses effectively. Working together with the East Trenton Collaborative they offer services in the city and across the county. The Fund has earned the Community Foundation's confidence in its ability to make and support loans that result in impressive outcomes.

### Urban Promise Trenton

Urban Promise is an after-school and summer program with a proven track record of building life skills in teens, and motivating students of all ages to succeed. It was brought to Trenton from its roots in Camden by a young man whose personal success came from the support he received. The Community Foundation supported the Trenton start-up, and is pleased with its progress and expansion.



### Young Audiences

The state's largest and most comprehensive arts education organization, Young Audiences focuses on children in grades pre-K through 12, offering three core services: performances, workshops for students, and professional training for teachers. The Community Foundation supports YA knowing that arts education reaches every child, including reluctant learners, and leads to better attendance and reduced dropout rates, while encouraging nimble and creative thinkers and engaged students.



### Shiloh Freedom School

The Freedom School uses a national model developed by the Children's Defense Fund to steep 3rd through 9th grade students in literacy during the summer to arrest learning declines and prepare students for the next school year. The program requires parents to attend weekly meetings with school staff. The Community Foundation values the rigor of the program, its strong relationships with local schools, and its positive outcomes.



## 2013 Greater Mercer Grants

Meeting the Needs of Low Income Individuals and Families

### Program grants for work that supports our neighbors in need

#### Big Brothers Big Sisters of Mercer County

\$25,000 for youth mentoring programs

#### CASA of Mercer County

\$25,000 to help youth aging out of the child welfare system prepare and plan for emancipation

#### Children's Home Society of NJ

\$15,000 for Trenton Education Dance Institute

#### Greater Donnelly Neighborhood Initiative

\$24,990 for gang resistance programs

#### HITOPS

\$25,000 for sexual health risk reduction programs for youth who live in residential facilities

#### The Intersect Fund

\$25,000 for microenterprise development in East Trenton

#### Mercer Street Friends Center

\$15,000 for weekend meals for children

#### Minding Our Business

\$25,000 for a Summer Entrepreneurship Education Program for low-income youth

#### Mount Carmel Guild of Trenton

\$20,000 for the Emergency Assistance Food Pantry

#### NAMI Mercer

\$20,000 to give parents, teachers and counselors tools to recognize early warning signs of mental illness in middle school students

#### New Jersey Agricultural Society

\$20,000 for the Farmers Against Hunger program which collects excess fruits and vegetables from New Jersey's farms and delivers them to local feeding programs

#### Progressive Center for Independent Living

\$25,000 to help people with disabilities put together a disaster plan for themselves and make sure it is followed by their caregivers and emergency responders

#### Rescue Mission of Trenton

\$20,000 for the basic necessities of food, shelter and clothing for single homeless people

#### Shiloh Community Development Corporation

\$25,000 for the Freedom School

#### UIH Family Partners

\$25,000 for a program to help men make positive changes in their health practices

#### Urban Promise Trenton

\$25,000 for after school and summer programs focused on academic achievement and leadership development

#### Westminster Community Life Center

\$25,000 for the Get SET Academic Support Program

#### YMCA of Princeton

\$20,000 for Princeton Young Achievers after-school program

#### Young Audiences of NJ & Eastern PA

\$12,000 for the "Adopt-a-School" Initiative

### Unrestricted Support - to strengthen organizations that support low income residents

**Better Beginnings Day Care Center of Hightstown/East Windsor** - \$25,000

**Homefront** - \$15,000

**Institute of Wonderful Women Working for Empowerment** - \$25,000

**Interfaith Caregivers of Mercer County** - \$25,000

**Latin American Legal Defense and Educational Fund** - \$25,000

**Millhill Child & Family Development Corporation** - \$20,000

**Princeton Nursery School** - \$20,000

**PEI Kids** - \$25,000

**Trenton Children's Chorus** - \$20,000

**YMCA Trenton** - \$10,000



# What's good for us all is good for each of us

“Trenton’s art scene is on a roll and it is due in no small part to the Community Foundation’s faith in the power of art to change communities.”

– Lynne Lemyre, Artworks Executive Director

## Strong bonds build healthy communities

The Community Foundation believes that the strength of social networks and the ways they motivate people to do things for and with each other help us tackle problems, take advantage of opportunities, and undertake activities that benefit everyone.

Research shows that communities with strong connections have higher educational achievement, better performing governments, faster economic growth, less crime, and less violence. People who live in these communities report being happier and healthier, and living longer.

The Community Foundation identifies projects that develop these social networks and uses them to address problems and opportunities in planning, economic development, civic engagement, philanthropy, volunteerism, care of the environment, and the arts, among others. We seek out activities that bring people together to explore and address barriers to relating to each other.

## Here are a few stories about work we support:

### The Citizens Campaign

Believing that citizens must play a vital role in directing the way government operates, the Citizens Campaign provides training and tools for successful citizen engagement. They have created an effective, nonpartisan, citizen-led approach to developing practical solutions. Reaching people through civic associations, churches, and service agencies the Citizens Campaign encourages residents to see themselves as capable of having an impact on their shared civic life.

### Artworks

Artworks involves the community in visual art. Its Art All Night brings together hundreds of volunteers to plan and run a 24-hour art event showcasing the talents of over 1,000 artists of every age and from every corner of Mercer County, and drawing 30,000



people to Trenton. Similarly, Art All Day maps art installations, studios and galleries across the city and sends art lovers out to explore together.

### Center for Supportive Schools (CSS)

The Campaign Connect project encourages New Jersey schools to become safer, more supportive, and engaging. CSS has built a network of educators, community leaders, students and parents to create safe and supportive schools. Connected schools lead to greater academic achievement for students, reduced bullying, and lower dropout rates. Piloted in Mercer County with the support of the Community Foundation, the project is expanding across the state.



### Isles – Mill One

Mill One is an historic former textile mill and warehouse located in the Bromley neighborhood of Hamilton, on the Trenton border. With partners, Isles envisions a mixed-use property,

combining business, living space, artists’ studios, and a nonprofit center with offices, public meeting space, and shared services. This hybrid development project in a distinctive location will include unique co-location opportunities and creative community building.

### Trenton Area Stakeholders

Trenton Area Stakeholders creates a diverse network of community leaders who work together to initiate and sustain efforts that have a positive impact on the youth and families of Mercer County. Members discuss mutual concerns and opportunities for collaboration. No other group brings together this critical mix of nonprofit professionals, funders, government representatives, and concerned individuals.

## 2013 Social Capital Grants

### Artworks

\$35,000 for Art All Night and Art All Day

### Center for Supportive Schools

\$50,000 for Campaign Connect - Mercer County, building connections among the county’s nine school districts, private schools, and nonprofit organizations to support students and families.

### The Citizens Campaign

\$50,000 for Trenton Call to Service, encouraging and teaching civic engagement to city residents

### CityWorks

\$40,000 for the East Trenton Collaborative, a partnership of organizations working to improve a city neighborhood

### Housing and Community Development Network of NJ

\$30,000 for the Mercer County Development Team’s work with municipalities and non-profit developers to create the homes and jobs the county needs

### Isles, Inc.

\$50,000 for predevelopment work on the Mill One Nonprofit Center

### Mercer Alliance to End Homelessness

\$25,000 to bring Rapid Rehousing, an effective tool in reducing family homelessness, to single homeless people

### People & Stories/Gente y Cuentos

\$25,000 to promote deeper understanding across communities through literature

### Preservation New Jersey

\$10,000 for the Adaptive Re-use Study of the 1867 Sanctuary at Ewing

### Trenton Area Stakeholders

\$25,000 to bring leaders in the nonprofit sector together to discuss mutual concerns and opportunities for collaboration

### VolunteerConnect

\$25,000 to enhance the capacity of nonprofit organizations through effective volunteerism

# Where do you want to go? We'll get you there.

The Community Foundation is like a giant transport network. There's a line that goes anywhere you might want to go, a station stop for every resource you need – whether you want help with your annual giving, a speaker to challenge your Board, advice about leaving a legacy, or tips for a nonprofit staff member. Get on anywhere, and ride with us!





# How our community's endowment is invested

Charitable dollars brought together become powerful. Community Foundation trustees manage them carefully, because wealth earned and generously given away is a solemn trust to us. We're mindful, always, of how much these resources will be needed in the future.

Community Foundation resources are managed differently than personal assets, retirement accounts, or the cash a business invests to cover near-term expenses. Here are three key differences:

- 1. A very long horizon.** The Community Foundation's endowment pool doesn't have a life expectancy. It won't retire in 5, 10, or 25 years. Rather, it has a forward-rolling investment perspective that is constantly looking 40 years or more into the future.
- 2. Our commitment to an asset allocation plan.** Set and monitored by our Investment Committee, the allocation guides us in keeping our investments diversified to mitigate risk. See our asset allocation at right.
- 3. We have the discipline to rebalance our portfolio in all market conditions.** When any one asset class gets too high, we sell and transfer a portion of that value to a class that is below its target. Easier said than done, because this approach requires us to operate contrary to prevailing markets. But it translates into "Buy Low, Sell High."

## Historical Investment Performance

Returns as of December 31, 2013

### Reported net of investment management fees

	CF returns	Blended benchmark*
10 years	7.3%	6.8%
5 years	10.5%	10.6%
1 year	10.9%	9.0%

\*Benchmark = a measure reflective of the Community Foundation's asset allocation

## Statement of Financial Position

December 31, 2013

### Assets

Cash & cash equivalents	16,711,786
Contributions receivable	49,096
Investments	81,162,663
Prepaid expenses	21,302
Beneficial interest in split-interest agreements	652,415
Deposits	10,125
Property & equipment, net	32,156
<b>Total assets</b>	<b>98,639,543</b>

### Liabilities and Net Assets

#### Liabilities

Accounts payable & accrued expenses	52,393
Grants and scholarships payable	533,445
Deferred rent	49,282
Custodial funds	1,536,304
Funds held for others	20,101,618
<b>Total liabilities</b>	<b>22,273,042</b>

#### Net Assets

Unrestricted	
Board designated long-term grant funds	37,970,828
Other grant funds	32,825,207
Operating funds	4,918,051
	<u>75,714,086</u>
Temporarily restricted	652,415
<b>Total net assets</b>	<b>76,366,501</b>
<b>Total liabilities and net assets</b>	<b>98,639,543</b>

## Statement of Activities and Changes in Net Assets

For the year ended December 31, 2013

### Support and Revenues

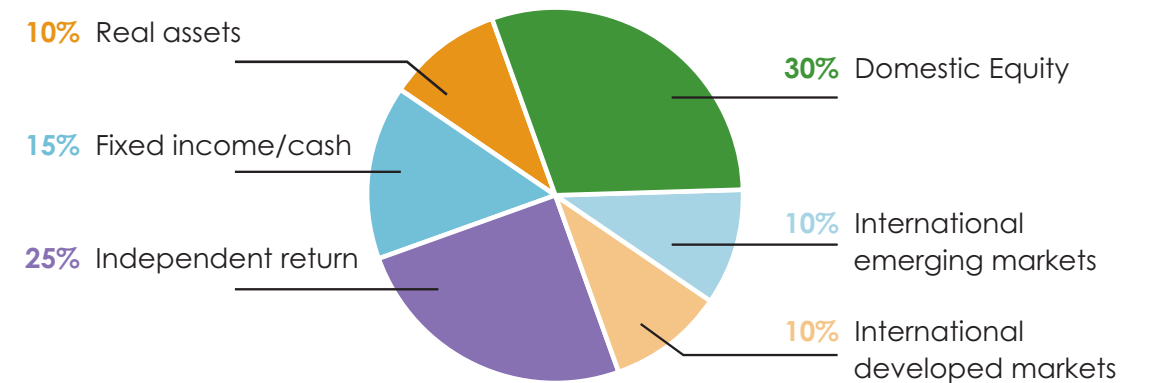
Contributions	5,778,869
Investment income	7,114,030
Other income	132,449
Change in value of split-interest agreements	86,009
	<u>13,111,357</u>

### Allocations and Expenses

Program services	7,510,929
Management and general	481,941
Fundraising	106,639
	<u>8,099,509</u>

Change in net assets	5,011,848
Net assets, beginning of year	71,354,653
<b>Net assets, end of year</b>	<b>76,366,501</b>

## Asset Allocation



A complete audited financial statement, with the report of WithumSmith+Brown, Certified Public Accountants, is available at our office and at [www.pacf.org/financials](http://www.pacf.org/financials)





# Together, these funds made grants totaling \$8 million

Funds listed in **bold type** are **endowed funds** – set up to support our communities today and forever. Funds denoted with a + are newly added, established between January 1, 2013 and June 30, 2014.

## Community Grantmaking Funds sustain Greater Mercer Grants

Tristan Beplat Fund  
**Charles L. and Ann Lee Brown Fund**  
**James E. and Diane W. Burke Fund**  
**Judith and William Burks Community Grantmaking Fund**  
**Jane M. Campbell Fund**  
**Esther Y. Eure Fund**  
**Founders' Fund**  
 Fund for Mercer County  
**Archer and Thomas Harvey Fund**  
**J. Seward Johnson Sr. Fund**  
**LVC Fund**  
**Leroy E. "Brick" Purvis Charitable Fund**  
**Robert Wood Johnson Jr. Fund**  
**Stanley C. Smoyer Fund**  
**Marjorie R. Smoyer Fund**  
**Barbara B. Smoyer Memorial Fund**  
 Speir Fund  
**Frank E. Taplin Jr. Fund**  
**Trenton Fund**  
**Weymar Fund**  
**Whitehead Fund**  
**Willy N. Fund**

## Field of Interest Funds support an area of charitable interest such as health, the arts, education, or the environment

**Diane Dixon Fund**  
 Educational Initiatives Fund  
 Environmental Fund  
 Dorothy E. Katz Hopewell Valley Reading & Recreation Fund  
**Kuser Arts Fund**  
 Mental Health Fund  
 Princeton Youth Fund  
 Safe Child Fund of NJ  
 Trenton Funders Collaborative

Fund for Women and Girls  
 Liz Gray Erickson Fund of the Fund for Women and Girls+

## Community Foundation Funds support teaching, learning and consulting work with nonprofits and donors

General Fund  
 Future Fund  
 (which includes these sub-funds):  
**Blair - Reichelderfer Fund**  
**Alexander K. and Sara L. Buck Fund**  
**Judith & William Burks Endowment Fund**  
**Field Family Fund**  
**Thomas and Archer Harvey Fund**  
**Nancy W. Kieling Fund**

## Designated Funds make recurring gifts to one or more nonprofits

**Blair Family Fund**  
 Judith and William Burks Designated Fund  
 Alicia Cascallar Memorial Fund  
 Central Atlantic YMCA Youth Fund  
**Alexander Michael Dodson Memorial Scholarship Fund**  
 Gilder Park Revitalization Fund  
 Greater Mercer Public Health Partnership Fund+  
 Hamilton Park Montessori School Fund  
 Herbert W. Hobler Fund II  
**J. Seward Johnson Sr. Environmental Education Fund**  
**J. Seward Johnson Sr. Princeton Recreation Scholarship Fund**  
**MacMillan Fund for the Arts**  
 Margaret Mayhall Moore Fund  
 New Hope Solebury Education Fund  
**Aimee Eve Polak Memorial Fund**  
**Province Line Fund**

**Religious Ministries PHCS, Inc. Endowment Fund**  
 Skatepark Fund  
**Arnold E. Smolens Memorial Fund**  
**Lloyd H. Snyder Music Fund**  
 Spirit of Princeton Fund  
 Fritz Stern Fund II+  
 Union Beach Fund+  
**Leslie "Bud" Vivian Memorial Fund**  
 Wallace Fund+

## Scholarship Funds provide tuition support and recognition to area students

Princeton Post No. 76, American Legion Scholarship Fund  
 Bethany Scholarship Fund  
**Frank Clark Memorial Fund**  
**Frank, Ada, and Elizabeth Compton Scholarship Fund**  
 Shirley Irons Forrest, Class of 1938 and John R. Forrest, Class of 1937 Memorial Scholarship Fund  
 Thomas George Fund  
 Sandra M. Glazier Memorial Fund  
 A. Myrtle Hensor Teaching Scholarship Fund  
 Institute for Advanced Study Pre-School Scholarship Fund  
**William F. Johnson Jr. Fund**  
**Lion Woodward Education Fund of the Rotary Club of Trenton**  
 Louise Maas Allied Health Professions Scholarship Fund  
 Ronald and Helena Macklin Scholarship Fund  
 NRG Howard Cosgrove Scholarship Fund  
 Michael McGarry Skowronek Memorial Scholarship Fund  
**Mary Elliott Wislar Memorial Scholarship Fund**

## Advised Funds allow donors to make grant recommendations

Herbert and Fay Abelson Fund  
 Rebecca Annitto's Service Opportunities for Students (SOS) Fund  
 Susan and Charles Artandi Fund  
**Aspire Fund+**  
 David J. Bachner Memorial Fund  
 B. S. Berlin Foundation Fund  
 Black History Month Celebration Fund  
 Dr. Louis B. Boxer Memorial Fund  
 Boyer-Rohlf Family Fund  
 Orchard Fund  
 Henry and Barbara Broad Fund  
 Bromley Family Fund  
 Alexander K. and Sara L. Buck Fund #2  
 Harrison and Nancy Buck Fund  
**N. Harrison Buck Jr. Fund**  
 Bunbury Company Fund in Honor of Samuel W. Lambert III+  
 Judith and William Burks Fund  
 Whip Burks Family Fund  
 James and Kathleen Cahill Charitable Trust Fund  
 Vincent and Sonia Canterelli Charitable Fund  
 Stuart Carothers Family Fund  
 Gilbert/Castellana Family Fund+  
 Cedar Fund  
**Change the World Fund+**  
**Chiang and Chin Memorial Fund**  
 Circle of Anonymity Fund  
 Morton and Donna Collins Fund  
 Considine Family Fund  
 D'Arcangelo and Dippold Family Fund  
 Michael Robert Damato Memorial Fund  
**Jim and Jean Davidson Fund**  
 David Dobkin and Suzanne Gespass Fund  
 Dobson Family Fund  
 Dodson Emerson Family Fund  
 Ann and Gordon Douglas Fund  
 Egan Fund  
 Ellerslie Fund  
 Erickson Family Fund  
 Ken and Caryl Field Fund+  
 Fannie and Jim Floyd Fund  
 Elizabeth Leigh Gibson Fund+  
 Gips Fund  
 Dr. Linda Gochfeld Charitable Fund  
 Andrew and Carol Golden Fund  
**Gordon Family Fund**  
 Rachel and Charles Gray Fund  
 GreyPark Fund  
 Catherine Guerrero Charitable Fund  
 Gordon and Lliura Gund Fund  
 John and Margaret Harper Fund  
 Harris Family Fund  
 Harrison's Smile Fund  
**Harvey Fund**  
 Katherine Hatton and Richard Bilotti Fund  
 Sylvia Taylor Healy Fund  
 Virginia Hendrickson Fund  
 Herst Family Fund  
 Elissa S. Herst Fund  
 Herbert W. Hobler Fund  
 Rush Holt & Margaret Lancefield Fund+  
 Cynthia S. and William L. Horr Jr. Fund  
**J. B. Delta Fund+**  
 Allen N. and Ann L. Jones Family Fund

K2TOG Fund  
 Pamela S. and John F. Kelsey III Fund  
 Kieling Family Fund  
 Norman and Nancy Klath Fund  
 Knowledge Without Borders Fund  
 Olivia Michelle Kuenne Rainbow Fund  
 Jeanne A. LaPlaca Fund  
 Ann and Leighton Laughlin Fund  
**Peter and Dorothy Lawson-Johnston Fund**  
 Cyril Lerner Fund  
 Richard J. and Neil Ann S. Levine Fund  
 William and Nancy Lifland Fund  
 Lumenaria Fund  
 Christine Macken Memorial Fund  
 Ronald and Helena Macklin Family Fund  
 Maggion Family Fund  
**Reverend Joseph P. Marron C. M. Fund**  
 Shirley and Art Martin Fund  
 Wade & LeeAnn Martin Family Fund  
 McAlpin Fund  
 Douglas Charles McCune Fund+  
 Sean McGrath Fund  
 Hella and Scott McVay Fund+  
 Miller Family Fund  
 D. P. Miller Fund  
 Minter - Yuan Family Fund  
 Margaret Morgan Fund  
 David S. Mulchinock Fund in Memory of Rolf and Margot Polack+  
 Newton Family Fund  
 NRG Energy Fund  
 NRG Energy Haiti Fund  
 Ober Family Fund  
 Otto Family Advised Fund  
 J. A. Padhoven Fund  
 Els and Peter Paine Fund  
**Ely and Giorgio Petronio Fund**  
 Plebney Trust  
 Plough - Valentine Family Fund+  
 PNC Fund  
 Allen D. and Rhona W. Porter Fund  
**PRCC Community Development Fund+**  
 Ravindranath Fund+  
 Reichelderfer-Blair Fund  
 John & Kathryn Rizzo Fund #1+  
 Robert's Rule Fund  
 Robichaud Fund  
 Diana Rochford Memorial Fund  
 William and Maeryn Roebbling Fund  
**Rosso-Maguire Fund**  
 Russo Philanthropic Fund  
 Robert Wood Johnson Foundation President's Grant Fund  
 RWJF Special Contributions Fund  
 Sanderson Family Fund  
 Schreyer Fund  
 Schwartz Family Fund  
 Roddy Scott Fund  
 Martin Siegel Community Fund  
 Sienkiewicz Family Fund  
 Sigal Family Fund  
 Spinner Family Fund  
 Stark & Stark Philanthropic Fund  
 Ellen and Albert Stark Foundation Fund  
 Austin C. and Ann P. Starkey Fund  
 Fritz Stern Fund  
 Taft and Partners Charitable Fund  
 Rush Taggart Fund  
 TGS Management Corp. Charitable Gift Fund  
 Thomas Fund

Treiman Family Fund  
 Twenty-Five Dollar Fund  
 Anne VanLent Fund  
 Martha and George Vaughn Fund  
 David and Karen Waldman Fund+  
 John D. Wallace, Jr. Memorial Fund  
 Hannah and Bill Wallace Fund  
 Wallace-Gibson Grandchildren's Fund  
 Warner Family Charitable Fund  
 Theodora and Fong Wei Fund  
 Karen Wells Family Fund  
 F. Helmut and Caroline S. Weymar Fund  
 Myra and Van Zandt Williams Jr. Fund  
 Donald and Susan Wilson Fund  
 Bob and Barbara Wolfe Charitable Fund  
 David T. Zing Memorial Fund  
 Zvilin Fund

## Nonprofit Funds enable nonprofits to partner with us, and benefit from our investment expertise and capacity-building guidance

101: The Fund Starts Here  
 Arc Mercer  
 Arts Council of Princeton+  
**Boys & Girls Club of Trenton & Mercer County**  
 Children's Home Society of NJ  
**Crisis Ministry of Mercer County**  
 Family Guidance Center Corporation  
 Golandsky Institute+  
 Greenwood House for the Jewish Aged HomeFront  
 Lawrence Township Education Foundation  
 National Junior Tennis & Learning of Trenton  
 New Jersey Policy Perspective Fund  
 New Jersey Press Foundation Fund  
**Friends of the New Jersey State Museum PEI Kids**  
 People & Stories/Gente y Cuentos  
 Pinelands Preservation Alliance  
 Planned Parenthood Association of the Mercer Area  
 Princeton Community Housing  
 Princeton Education Foundation  
**Princeton Girlchoir**  
**Princeton Nursery School+**  
**Princeton Pro Musica**  
 Friends of the Princeton Public Library  
 Princeton Senior Resource Center  
 Princeton Symphony Orchestra  
 Stony Brook-Millstone Watershed Association  
 Trent House Association  
 Trenton Area Soup Kitchen  
**Trenton Cyrus Foundation**  
 United Way of Greater Mercer County  
**Waldorf School of Princeton**  
 Young Audiences of New Jersey



## A snapshot of the collective generosity of our community

### In Memory of:

Rebecca Annitto  
Frank L. Biletzky  
Linda Brophy  
Grace Carta  
Michael Damato  
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Estate of Frank L. Biletzky  
Mary Owen Borden Foundation  
Bunbury Company  
Estate of Diane Dixon  
Charles G. Ewing Charitable Lead Unitrust  
Fidelity Charitable Gift Fund  
Sandra M. Glazier Foundation  
Harbourton Foundation  
Hurricane Sandy New Jersey Relief Fund  
J. Seward Johnson Sr. 1963 Charitable Trust  
Evelyn V. Johnson - Thomas G. Paynter Foundation  
Robert Wood Johnson Foundation  
Lurie Family Foundation

National Philanthropic Trust  
The New York Community Trust  
NLM Family Foundation  
Otto Family Charitable Lead Trusts  
Piper Sutton Foundation  
Princeton Regional Chamber of Commerce Foundation  
Schwab Charitable Fund  
Silicon Valley Community Foundation  
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Vanguard Charitable Endowment Program  
Harold Wetterberg Foundation

### Community Organizations

101: The Fund Starts Here  
Arc Mercer  
Art Directors Club of New Jersey  
Arts Council of Princeton  
Capital Health Medical Center  
Centurion Ministries  
Friends of the NJ State Museum  
Happy Hearts Fund  
Institute for Advanced Study  
Montgomery Flag Football Association  
National Junior Tennis & Learning of Trenton  
New Hope-Solebury School District  
Planned Parenthood Association of the Mercer Area  
Princeton Elks Lodge #2129 B.P.O.E  
Princeton Girlchoir  
Princeton HealthCare System  
Princeton Nursery School  
Princeton Pro Musica  
Princeton Symphony Orchestra  
Princeton University  
Robert Wood Johnson University Hospital at Hamilton  
St. Lawrence Rehabilitation Center  
Stony Brook-Millstone Watershed Association  
Waldorf School

Young Audiences of New Jersey & Eastern PA

### Corporations

Bristol-Myers Squibb Foundation  
Matching Gift Program  
Borden Perlman Salisbury & Kelly  
Educational Testing Service  
Found Object LLC  
GE Foundation  
JP Morgan Chase Bank  
Mason, Griffin & Pierson  
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### The Legacy Society

A charitable legacy is a gift left for others. It can provide a helping hand to people whose names you will never know, to organizations you admire, to issues you care about.

What do you love about your community? What would you like to preserve for future generations? Philanthropy offers valuable estate planning advantages and allows you to create a lasting legacy for the public good.

We honor and thank all those contributing to a Community Foundation fund through a will, trust, or other future gift:

Anonymous (19)  
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Individual gifts of \$1,000 or more to the Community Foundation in 2013. We regret that space does not allow the listing of all donors, and offer our sincere thanks for gifts of any amount. If we have made an error or omission, please accept our apologies and notify us immediately.



## Gathering together to learn and give

The Community Foundation is the place where generous and civic-minded people meet others who share their interests, learn together, and tackle problems that seem unsolvable. It's our job to share know-how and help them connect.

### Here are the topics we explored with others in 2013 to advance our understanding.

#### For Donors:

- What Nonprofits Want Their Donors to Know
- What Story Does the IRS Form 990 Tell?
- Taxes, Timing, and All That Mail: Strategies for Year-End Giving
- Investment Seminar with Andrew K. Golden, Princeton University Investment Company

#### For Nonprofits:

- The Fundraising Board with Laura Otten, LaSalle University
- Path to Impact: Core Capacity Assessment project kick-off with John Brothers, Quidoo Consulting
- Building Better Nonprofit Websites

#### For Professional Advisors:

- The 2013 Tax Landscape: Opportunities for Charitable Clients

#### Fund for Women & Girls:

- The Art and Science of Grantmaking
- Cultivating Generosity as a Family Value: A Panel Discussion
- Annual Grantmaking Meeting
- Strong Women = Strong Communities: Investing in Girls Transforms the World, with Pamela Shifman, NoVo Foundation



## How can we help?

Have you been wanting to do something charitable?

The Community Foundation is here for you. You can come see us to...

- Have an informal conversation or think out loud
- Tap our knowledge about what's going on in your area of interest
- Organize your giving in one place
- Move from checkbook charity to a more intentional approach
- See more happen with what you have available to give
- Honor a loved one
- Find other generous people who share your interests

### We can design a fund that's right for you.

#### It's simple

Creating a fund takes just a few minutes. You can donate a variety of assets (including cash, stock, real estate). Clear reports and online access help you keep track of your giving.

#### It's flexible

There's a fund for every donor. Your fund can even be completely anonymous.

#### It expresses your values

You can designate organizations or issues to support. A fund can meet urgent needs now, build a legacy, or both.

#### It's efficient

We take care of all the administrative work. You set your financial and philanthropic goals, and we'll make sure they are met.

#### It's brilliant

Building a charitable fund at the Community Foundation has unique advantages. A dollar in becomes more than a dollar out, over time.





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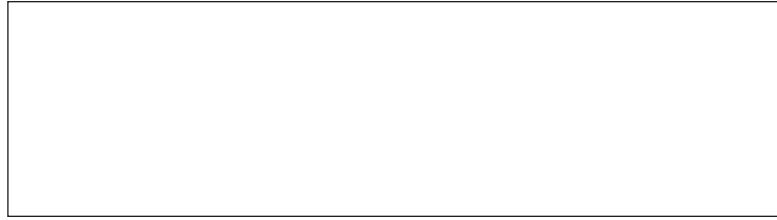
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