



Princeton Area

COMMUNITY FOUNDATION

1991

20th

2011

ANNIVERSARY

ANNUAL REPORT

A story that starts right

The story starts twenty years ago, when a few visionary residents from among our region's twenty communities did something brilliant for all of us.

They imagined something that hadn't been here before — an establishment belonging to everyone, where generous people could go to get expert support and hear creative ideas that would help them to amplify and achieve their charitable intentions.

They pictured a prudently managed hub overseen by a diverse board of civic leaders, where donations could be invested together to grow, where anyone could become a donor, and where donors became true philanthropists—able over time to grant out even more than they had put in, and able at any moment to call on a team of professionals with a knowledge of the community's needs and resources that truly runs deep.

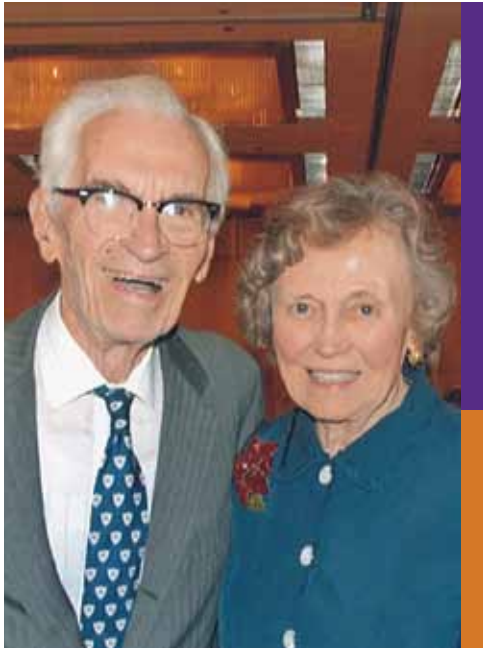
where you're standing ...

*All this they imagined—
and then they created it.*

Their idea was, and is, your Community Foundation. The secure, well-managed public resource they envisioned is now a \$75 million consortium of funds, growing so it can be deployed to tackle our region's most urgent challenges and seize promising opportunities to improve lives throughout the greater Mercer County region.

The Community Foundation is one public institution that is preparing us for the future instead of borrowing against it. If we owe anything to anyone, it's simply to celebrate the foresight of the generous people who came before us, and are all around us, still contributing, still imagining. Their example inspires every one of us to think about the needs of our neighbors and be good stewards of their gifts, and of our community, for those who will come next.

Twenty people who have helped make the Community Foundation what it is today share recollections from the past twenty years—and their hopes for the future. To these special individuals and to countless others who have supported our mission, thank you!



As a community, we owe Stan Smoyer (1912–2010) an enormous debt of gratitude for showing us how to be active, effective, and happy contributors of time, talent and treasure to family, friends, civic groups, educational institutions, and nonprofit organizations alike. Quite simply, and not to diminish the contributions of many others, the Community Foundation would not be here were it not for Stan and his generosity, vision, and leadership. He was our first donor, our second board chair, our first and still only Trustee Emeritus, and one of our most loyal friends and cheerleaders.

Stan Smoyer, founding trustee, chair of the board (1995–1996), inspiration

“I have always believed that the closer to home you give, the more you get for your money.”

—Betty Wold Johnson, early supporter and longtime Associate



“It was a great honor when I was asked to participate in the Community Foundation’s founding and early years.

I met folks who have a real concern for their less fortunate neighbors. I still feel the way I did at the beginning: it’s a privilege to be part of an organization that thinks first of others.”

—Jim Floyd, founding trustee and first Grants Committee chair



“The Princeton Area Community Foundation represents the best our region can be—good people harnessing resources to help others who may not have as many opportunities. I am pleased to have helped recruit other proud Trentonians to join the Community Foundation’s board.”

—Debby D’Arcangelo, former vice chair of the board and of the Committee on Trustees

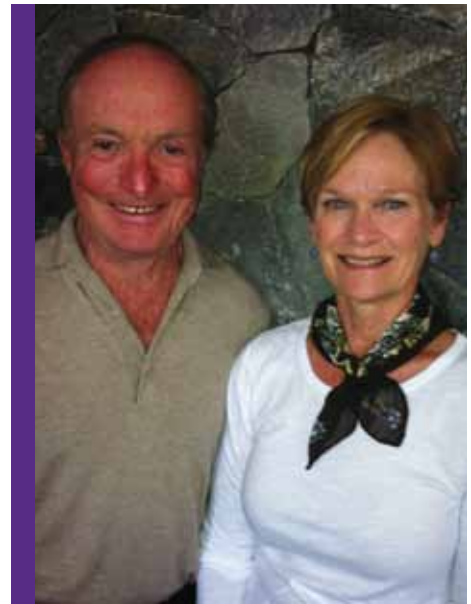
“As a founder, I never imagined the Community Foundation would see the growth it’s had. Think what it will be in another twenty years at this rate! We can all be proud.”

—Stuart Carothers, founder, chair of the board (1991 – 1994), with Barbara Bombieri, founding trustee and former board secretary



“Twenty years ago the phone rang. It was our good friend Stanley Smoyer. He told us about his vision for a community foundation and then casually asked us for \$1 million. Jay chuckled. However, we recognized the value of this idea and decided to get involved. Over the years it has been a rewarding experience. The Community Foundation’s growth is remarkable, and its benefit to the community, grantors and grantees alike, has been extraordinary. We are proud to be part of this success.”

—Jay & Amy Regan, early supporters, longtime partners and Associates



“Prior to 1993, I had never even heard of a community foundation. In the eighteen years since, I have become convinced that these foundations represent the optimal vehicle for managing one’s philanthropy. The Community Foundation is an efficient, knowledgeable, flexible organization that is responsive to the desires of the donors and the needs of the community. Creating funds at the Community Foundation is simple, inexpensive, and allows donors, as they wish, to draw on the expertise of a professional staff to assist in their philanthropy.”

—Bill Burks, longtime trustee, former chair of the board (1997–2005)



“When Stan Smoyer asked me to become part of the Foundation, I was struck by his ardor and commitment, which I soon realized were shared by the remarkable staff and dedicated board. I came to appreciate that it was not only the people, but the mission that makes the Community Foundation a critical force. It plays, and will continue to play, a major role in shaping our community.”

—Tom Harvey, former board chair (2005–2008)

“Art worked with Stan Smoyer at Johnson & Johnson, and Stan asked him to get involved with starting the Community Foundation. Art had been a devoted fundraiser for many organizations he was involved with, and he liked the idea. He was enthusiastic about the Community Foundation’s early growth and would be so pleased at what it has become twenty years on.”

—The family of Art Lane (1910–1997), signer of the Articles of Incorporation, founding trustee



“I became interested in the Community Foundation because of the many services it offered my charitably inclined clients in my estate planning practice. I’ve remained involved for nearly a decade because of the wonderful work I’ve seen it accomplish throughout the region. My dream is that as we grow and mature, we’ll become a more significant force in the community whose presence at the table will help find solutions for the many challenges we face.”

—Ann Reichelderfer, current chair of the board (2009–2012)

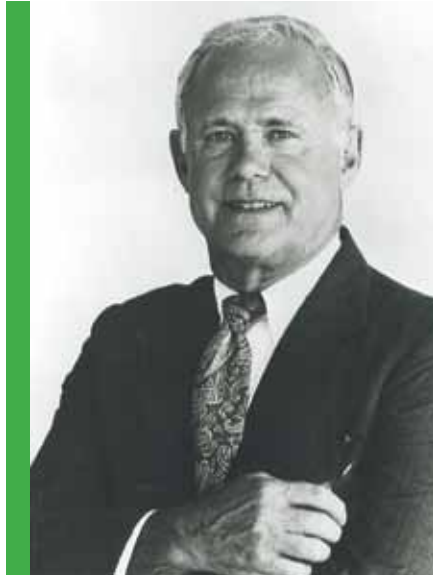


“The Princeton Area Community Foundation has taught me how to be a ‘philanthropist,’ a title I used to think was reserved for the most wealthy and most generous in our society: Bill and Melinda Gates and Warren Buffett, for example. Over the years, the Community Foundation has convinced me that everyone can be a philanthropist, and everyone should try. The title applies to each of us, whether we give \$50 or \$500 or \$5,000 to a favored nonprofit or charity. The foundation’s efficient, effective, and caring staff nurtures the philanthropist that lies in each one of us, if we only recognize it and say the word aloud several times to get used to it. Why not celebrate the Community Foundation’s first twenty years by letting it add this title to your résumé?”

—Susie Wilson, former trustee and board secretary, current co-chair of the Fund for Women and Girls

“I have long believed that there is no limit to what smart people with creative ideas can achieve. So when approached by Stan Smoyer and others whom I respect and trust, I was pleased to support the Princeton Area Community Foundation—and I am delighted by its growth and success.”

—Jim Burke, early supporter and longtime Associate



“As a businessman active in Trenton, I knew of the many needs in the city and its surroundings. The trick was to educate willing and able Princetonians, and the Community Foundation fit the bill.”

—Jack Wallace, founding trustee, former vice chair, early supporter and longtime Associate, with his wife, Happy.



“We know that the future growth of this community asset depends on our careful stewardship today. As a donor and trustee, I am attracted by the efficiency and economies of scale the Community Foundation has built.”

—Andy Golden, longtime trustee and Investment Committee chair

“The Community Foundation was conceived by a few leaders—most notably Stanley Smoyer, Jack Wallace, Art Lane, and Stu Carothers. Stan asked whether I would be willing to be a ‘young’ member of a new not-for-profit board. He explained that the organization would establish an endowment to help the needy and the underserved in our area. As always, he was very persuasive, and I agreed to volunteer.”

—David Scott, founding trustee, current vice chair





“I remember a meeting, held in the Community Foundation’s very first office, that Stu Carothers had set up with potential donors to suggest that they roll their private foundation into the Community Foundation. But since we lacked much of a track record, these donors declined. Today the Community Foundation has an enviable track record of over \$70 million of assets, and it is the premier philanthropic address in our community. We clearly have come a long way.

“There are many important factors that propelled the Community Foundation to where it is today, just one of which is that the founding leadership was determined to have a diverse group of talented people willing to accept responsibility as working board members. This objective involved a number of hard choices, not least of which was enforcing a strict term-limit policy. These choices were made knowing that the commitment and hard work of a rotating and diverse group of board members will sustain the future of the organization.”

—Allen Porter, former trustee, former treasurer, now counsel to the foundation

“Working with the Community Foundation has changed my thinking about my personal giving from an emphasis on charities that address the immediate needs of those in distress to philanthropy. What separates philanthropy from other types of giving is purpose, vision, and timeframe. Philanthropy takes a longer view and focuses not necessarily on those in need but rather on the institutions and policies that impact their lives. Communities need both charity and philanthropy, but it is philanthropy that will have the greatest impact in the long run.”

—Eleanor Horne, current vice chair and Grants Committee chair

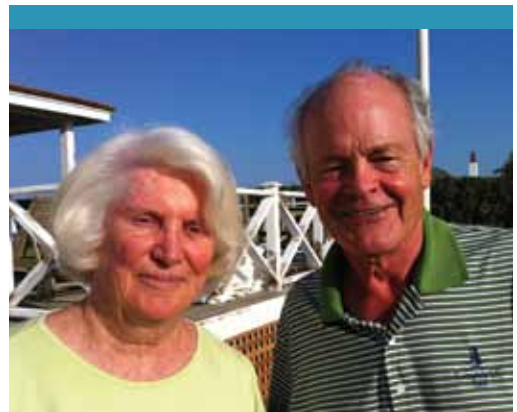


“I think the most valuable funds are those which are unrestricted,” said Frank Taplin, a philanthropist of exceptional generosity and vision. His gifts will allow future generations to respond to needs that are not even apparent today.

—Frank Taplin (1915–2003), early supporter and longtime Associate

“It has been tremendously gratifying to witness the steady growth of the Community Foundation’s resources and resulting contributions to the community, especially its impact on the lives of those who are less well-off.”

—Helmut & Caroline Weymar, early supporters and longtime Associates



“To me, a community’s best assets are its people. Working together, amazing things happen. Our founders took a brilliant idea, hatched in 1914 in Cleveland, Ohio, and built our community foundation here. It has been an exceptional privilege to be a part of the early years. As you read through this report, think about the thousands of people who have participated, and what an amazing resource they have built. Consider what’s possible, and help shape the future. What could be better!”

—Nancy Kieling, president since 1994

The charitable funds that make up your Community Foundation

Funds shown in **bold** are endowed, set up to finance grants in the here-and-now, and to never run dry.
Funds denoted with + are newly added, established between January 1, 2010 and June 30, 2011

COMMUNITY GRANTMAKING FUNDS

meet current needs through competitive grants.

Tristan Beplat Fund
Charles L. and Ann Lee Brown Fund
James E. and Diane W. Burke Fund
Judith and William Burks Community Grantmaking Fund
Jane M. Campbell Fund
Esther Y. Eure Fund
Founders' Fund for Greater Mercer County

The Fund for Mercer County
Archer and Thomas Harvey Fund
Robert Wood Johnson Jr. Fund
LVC Fund
Leroy E. "Brick" Purvis Charitable Fund
Barbara B. Smoyer Memorial Fund
Marjorie R. Smoyer Fund
Stanley C. Smoyer Fund

Speir Fund
Frank E. Taplin Jr. Fund
Trenton Community Fund
Weymar Fund
Whitehead Fund
Willy N. Fund

FIELD OF INTEREST FUNDS

enable donors to invest in the causes they care about most.

Diane Dixon Fund
Educational Initiatives Fund
Environmental Fund
Fund for Women and Girls

Dorothy E. Katz Hopewell Valley
Reading & Recreation Fund
Kuser Arts Fund
Learning Fund

Mental Health Fund
Princeton Youth Fund
Safe Child Fund of New Jersey

DESIGNATED FUNDS

support specific organizations or projects.

Blair Family Fund
Judith and William Burks Fund III
Alicia Cascallar Memorial Fund
Central Atlantic YMCA Youth Fund
Committee on Religious Ministries at the Medical Center of Princeton Endowment Fund
Alexander Michael Dodson Memorial Scholarship Fund
Friends of Mercer County Equestrian Center

Gilder Park Revitalization Fund
Herbert W. Hobler Fund II
J. Seward Johnson Sr. Environmental Education Fund
J. Seward Johnson Sr. Princeton Recreation Scholarship Fund
William F. Johnson Jr. Fund
Montgomery Veterans Memorial Fund
New Hope Solebury Education Fund
Aimee Eve Polak Memorial Fund

Princeton Hospice Fund
Princeton Recreation Pool Fund
Province Line Fund
Skatepark Fund⁺
Arnold E. Smolens Memorial Fund⁺
Lloyd H. Snyder Music Fund
Spirit of Princeton Fund
Leslie "Bud" Vivian Memorial Fund

ADVISED FUNDS

let donors stay involved by making grant recommendations.

Herbert and Fay Abelson Fund
Rebecca Anitto's Service Opportunities for Students (SOS) Fund
Susan and Charles Artandi Fund
David J. Bachner Memorial Fund⁺
Hester Bates / Fries Family Gift Fund
B.S. Berlin Foundation Fund
Black History Month Celebration Fund
Dr. Louis B. Boxer Memorial Fund
Ted Boyer Sr. Memorial Fund
Boyer-Rohlf Family Fund
Orchard Fund
Henry and Barbara Broad Fund
Bromley Family Fund
Harrison and Nancy Buck Fund
N. Harrison Buck Jr. Fund
Judith and William Burks Advised Fund
Whip Burks Family Fund
James and Kathleen Cahill Charitable Trust Fund
Vincent & Sonia Canterelli Charitable Fund
Stuart Carothers Family Fund
The Cedar Fund
Cedar Grove Fund⁺

Charry Family Fund
Chiang and Chin Memorial Fund⁺
Circle of Anonymity Fund
Civitas Foundation Fund
Morton and Donna Collins Fund
Considine Family Fund
Michael Robert Damato Memorial Fund⁺
D'Arcangelo and Dippold Family Fund
Jim and Jean Davidson Fund
DeFillippo Family Fund⁺
P. J. Dempsey Family Fund
David Dobkin and Suzanne Gespass Fund
Dobson Family Fund
Dodson Emerson Family Fund
Ann and Gordon Douglas Fund
Egan Fund
Eellerslie Fund
Erickson Family Fund
Charles G. Ewing Charitable Fund
Fannie and Jim Floyd Fund
Kinny Hubby Gallup Memorial Skating Fund
Moore Gates Jr. and Audrey W. Gates Fund
Gips Fund

Dr. Linda Gochfeld Charitable Fund⁺
Andrew and Carol Golden Fund
Rachel and Charles Gray Fund
Catherine Guerrera Charitable Fund
Gordon and Llura Gund Fund
Ronald R. and Susan C. Hahn Charitable Fund
Hardy and Henifin Family Fund
John and Margaret Harper Fund
Harvey Fund
Katherine Hatton and Richard Bilotti Fund
Sylvia Taylor Healy Fund
Virginia Hendrickson Fund
Elissa S. Herst Philanthropic Fund
Herbert W. Hobler Fund
Cynthia S. and William L. Horr Jr. Fund
Allen N. and Ann L. Jones Family Fund
K2TOG Fund
Pamela S. and John F. Kelsey III Fund
Kielsing Family Fund
Olivia Michelle Kuenne Rainbow Fund
Jeanne A. LaPlaca Fund
Ann and Leighton Laughlin Fund
Peter and Dorothy Lawson-Johnston Fund

Richard J. and Neil Ann S. Levine Fund
 William and Nancy Lifland Fund
 Lumenaria Fund
 Christine Macken Memorial Fund⁺
 Ronald and Helena Macklin Family Fund
 Maggion Family Fund
Reverend Joseph P. Marron C. M. Fund
 Shirley and Art Martin Fund
 Margaret Mayhall Moore Fund
 McAlpin Fund
 Sean McGrath Fund
 D.P. Miller Fund
 Miller Family Fund
 Mills Foundation Fund
 Minter-Yuan Family Fund
 Margaret Morgan Fund
 Mary Lynne Mount Reading Fund
 Newton Family Fund
 NRG Energy Fund
 NRG Energy Haiti Fund⁺
 Ober Family Fund
 J.A. Padhoven Fund

Els and Peter Paine Fund
Elly and Giorgio Petronio Fund
 Plebney Trust
 PNC Fund
 Allen D. and Rhona W. Porter Fund
 Ravelli Fund
 Reichelderfer-Blair Fund
 Robert's Rule Fund
 Robichaud Fund
 William and Maeryn Roebing Fund
 Rosso-Maguire Fund
 Russo Philanthropic Fund
 Sanderson Family Fund
 Schreyer Fund
 Schwartz Family Fund⁺
 Roddy Scott Fund
 Martin Siegel Community Fund
 Sienkiewicz Family Fund
 William and Hilda Spingarn Fund
 Spinner Family Fund
 Stark & Stark Philanthropic Fund⁺
 Ellen and Albert Stark Foundation Fund⁺

Austin C. and Ann P. Starkey Fund
 Philip Stein Metrology Education Fund
 Fritz Stern Fund⁺
 Stokes-Brown Fund
 Taft and Partners Charitable Fund
 Thomas Fund
 Treiman Family Fund
 Trenton Free Public Library Fund
 Twenty-five Dollar Fund⁺
 UBS Financial Services-Princeton Fund
 Anne VanLent Fund
 Martha and George Vaughn Fund
 John D. Wallace, Jr. Memorial Fund
 Hannah and Bill Wallace Fund
 Wallace-Gibson Grandchildren's Fund
 Warner Family Charitable Fund
 The Karen Wells Family Fund⁺
 F. Helmut and Caroline S. Weymar Fund
 Myra and Van Zandt Williams, Jr. Fund
 The Donald and Susan Wilson Fund
 WiMG Community Advancement Fund
 David T. Zing Memorial Fund

OPERATING FUNDS

keep the Community Foundation's doors open and lights on.

General Fund

Future Fund
 which includes
 these sub-funds:

Blair-Reichelderfer Fund
 Alexander K. and Sara L. Buck Fund
Field Family Fund

Thomas and Archer Harvey Fund
Nancy W. Kielsing Fund

Vision Accomplished

Princeton University professor Mung Chiang directs cutting-edge networking research. But the story that inspired his fund at the Community Foundation began over a century ago, in a small village in China.

"For the first six years of my life, beginning in the late 1970s, my parents and I lived with my grandparents, sharing one kitchen and a single toilet with six other families. Times were hard but my grandparents loved me immensely.

"I've always been inspired by their story:



Chi Chiang and Pao-Hsien Chin on their wedding day in San Francisco in 1941 and in Tianjin, China, 66 years later.

love at first sight, an engagement nearly derailed by World War II, my grandmother's last-minute voyage to marry my grandfather in San Francisco weeks before Pearl Harbor, some prosperous years in America followed by years of hardship back in China in the 1950s, 60s, and 70s, and finally, a gradually improving final epoch surrounded by their four sons and four grandchildren.

*"The
 Community
 Foundation is the
 iCloud for charity—
 what a bargain!"*

"For 67 years my grandparents were inseparable; they lived hand-in-hand through times of comfort and times of oppression. My grandfather lived to one hundred and one, my grandmother to the age of ninety-four.

After they passed away, about two years ago, I wanted to commemorate their life together and their love for each other.

"My family does not have wealth, and my salary as a professor is modest. But I felt there was a better use for the little bit of money I had saved, so I called a lawyer and he suggested that

I talk to the Community Foundation. My father went with me, and I told the staff at the foundation our goals: to see my grandparents' names together, to help my family remember them, and to do something meaningful for others, in their memory.

"After I signed the check establishing this memorial fund, I told my father, 'What a bargain! We hit the jackpot.' People talk about 'the cloud' these days—online resources you tap into instead of establishing a costly, dedicated infrastructure yourself. Well, a community foundation is the iCloud service for charity.

"I will add to the fund over time as I have the means. What matters most is that my grandparents would be very happy. The **Chiang and Chin Memorial Fund** honors them and connects them to our family forever. I trust that the Community Foundation, of which our fund is now a part, will be forever, too."

SCHOLARSHIP FUNDS

Princeton Post No. 76, American Legion
Scholarship Fund
Art Directors Club of New Jersey
Scholarship Fund
Bethany Scholarship Fund
Frank Clark Memorial Fund
Frank, Ada and Elizabeth Compton
Scholarship Fund
Rachel Fink Memorial
Scholarship Fund

Shirley Irons Forrest, Class of 1938 and
John R. Forrest, Class of 1937
Memorial Scholarship Fund
Thomas George Fund
Sandra M. Glazier Memorial Fund
A. Myrtle Hensor Teaching
Scholarship Fund
Institute for Advanced Study Pre-School
Scholarship Fund
Sidd Kramer Memorial Fund

Louise Maas Allied Health Professions
Scholarship Fund
Ronald and Helena Macklin
Scholarship Fund
Michael McGarry Skowronek Memorial
Scholarship Fund
Mary Elliott Wislar Memorial
Scholarship Fund
Lion Woodward Education Fund of the
Rotary Club of Trenton*

underwrite educational opportunities for students.

NONPROFIT FUNDS

The ARC/Mercer
Better Beginnings Child Care Center
Boys & Girls Club of Trenton/
Mercer County
Crawford House
Crisis Ministry of Princeton and Trenton*
Eden Autism Services+
Family Guidance Center Corporation+
Friends of the NJ State Museum
HomeFront
New Jersey State Horticultural Society

National Junior Tennis & Learning of Trenton
New Jersey Policy Perspective
New Jersey Press Foundation
PEI Kids Endowment
People & Stories/Gente y Cuentos
Pinelands Preservation Alliance
Planned Parenthood Association
of the Mercer Area
Princeton Community Housing
Princeton Education Foundation+
Princeton Girlchoir

Princeton Pro Musica
Friends of the Princeton Public Library
Princeton Senior Resource Center
Princeton Symphony Orchestra
Stony Brook–Millstone Watershed
Association
Trenton Area Soup Kitchen
Trent House Association
United Way of Greater Mercer County
Waldorf School of Princeton

give nonprofit organizations access to the Community Foundation's high-caliber endowment management.

Investing in the Future

Liz and Jon Erickson know a good investment when they see one. As a managing director at the Princeton University Investment Company, Jon works closely with its president, Andrew Golden, who sits on the Community Foundation board and chairs its investment committee. “Jon knows firsthand how strong the Community Foundation’s investment strategy is, and we consider the Community Foundation to be an integral part of our investment portfolio,” Liz says.



“Giving through our fund is value-added.”

Since setting up the **Erickson Family Fund** in 2006, the Ericksons have had a series of “lightbulb moments,” discovering in the Community Foundation an array of resources that exceeded their expectations. “I had no idea that we would get such hands-on guidance and service,”

Liz says. “I have learned a tremendous amount from the Community Foundation team—and through the Fund for Women and Girls workshops and grantmaking—about the needs of this community, strategic philanthropy, and how to make an impact with even modest charitable gifts.”

Last year, the couple made one of their largest single charitable gifts to date, in order to help launch a social-research initiative conducted by the Community Foundation’s Fund for Women and Girls. “We saw this gift as venture philanthropy,” Liz says. “We are excited to be engaged at the start-up stage of a project that will provide a road map for addressing the needs of women and girls for years to come. We hope that the research will inspire others to give, as well.”

To anyone interested in starting a fund at the Community Foundation, the Ericksons offer the following advice: “It will simplify your giving, expand your expertise, increase your impact, and connect you to an extraordinary network of leaders and practitioners who know this community well. We feel very lucky to be involved.”

A better tomorrow is coming into focus ... one gift at a time.

FRIENDS AND FAMILY

In Memory of:

Rebecca Annitto
David J. Bachner
Michael Robert Damato
Alexander Michael Dodson
Sandra M. Glazier
John Guerrero
Elissa S. Herst
Arthur S. Lane, Esq.

Christine Macken
Sean McGrath
Mary Lynne Mount
Roddy Scott
Michael McGarry Skowronek
Stanley C. Smoyer
William & Hilda Spingarn
Marian VanLent

In Honor of:

Susan Pikaart Bristol
William P. Burks, MD
Birdie Feldman
Ann Gips
Jared Herst's marriage
Patty & Adolf Herst

Dick Hochman
Pamela S. and John F. Kelsey
New Hope-Solebury School
District teachers
Debra Joy Perez
Nina Stack

FOUNDATIONS, TRUSTS, AND ESTATES

AKS Foundation
Tristan E. Beplat Charitable Trust
Estate of Alexander K. Buck
The Bunbury Company
The Cedar Fund
Community Foundation of NJ
Estate of Diane Dixon
Charles G. Ewing Charitable
Lead Unitrust

Fidelity Charitable Gift Fund
Sandra M. Glazier Foundation
Gordon and Llura Gund
Foundation
Harbourton Foundation
The Emily and John Harvey
Foundation
Evelyne V. Johnson - Thomas G.
Paynter Foundation

J. Seward Johnson Sr. 1963
Charitable Trust
Robert Wood Johnson Foundation
Maine Community Foundation
National Philanthropic Trust
The New York Community Trust
Pierro Family Charitable Foundation
The Poses Family Foundation
Rita Allen Foundation

The Schreyer Foundation
Silicon Valley Community
Foundation
Estate of Arnold E. Smolens
Twin Chimney
Vanguard Charitable
Endowment Program
Harold Wetterberg Foundation
The Wilson Fund

INDIVIDUALS

The Community Foundation's assets are built by many people and organizations. These individuals made gifts of \$1,000 or more in 2010 or responded to the Annual Appeal led by our trustees, all of whom give as a reflection of their support for our essential work.

Roger & Marcia Alig
Hoyt & Jill Ammidon
Susan Artandi
Paul & Susan Atkinson
Steven & Rhonda Bachner
Robert & Dorothy Baldwin
Joseph & Louise Bachelder
Wendy Benchley
Robert & Barbara Bennett
Robert & Linda Berger
Richard Bilotti &
Katherine Hatton
William D. Birch
James & Elisabeth Bish
Alan & Madeline Blinder
Michael & Barbara Blumenthal
Joe & Tink Bolster
Barbara & Enrico Bombieri
Naomi Boretz
Cornelia N. Borgerhoff
Ted Boyer & Jane Rohlf
Mark & Sally Branon
Sean & Susie Brennan
Glenn & Jane Brewer
Barbara Broad
Edward & Barbara Bromley
Pete & Nancy Buck
Sally & Whip Buck

Sandy & Sissy Buck
Bill & Judy Burks
James M. Byer
Jim & Ann Carlucci
Stuart & Dodie Carothers
Miguel Centeno & Deborah Kaple
John & Mary Chamberlin
Ellen Charry
Mung Chiang
Andrew Hyman & Molly Chrein
Brian & Kary Clancy
John Clarke
George Cody &
Francesca Benson
Barbara Coe
Clifford & Ellen Cramer
Helen M. Crossley
Jonathan & Jenny Crumiller
Todd Danos
Gordon O. Danser
Debby D'Arcangelo &
Ed Dippold
Robert & Mary Ellen Darretta
Micaela de Lignerolles
Glen De Vries
Robert & Kathy DeFillippo
Joel Deitz & Barbara Berko
David & Tracey DeLellis

Sonia Delgado & Dallas Dixon
Pamela J. Dempsey
Avinash Dixit
Alice Dodson
Peter Dougherty &
Elizabeth Hock
Heidi Dreyfuss
Miles C. Dumont
Sue & Joe Dunning
Joseph A. Dussich Jr.
Donald & Sara Edwards
Edith B. Eglin
Michelle Emerson &
Daniel Dodson
Jane Engel
Harold & Judith Erdman
Liz & Jon Erickson
Matthew & Lori Espe
Steve & Barbara Felton
Ken & Caryl Field
Val & Daisy Fitch
James A. Floyd
Robin Fogel
Walter & Lydia Frank
Kathryn L. Franks
Mark & Beth Freda
Dorothy Fullam
George Gallup

Bob & Mary Garrett
Moore & Audrey Gates
Ann Gips
Donald Gips & Elizabeth Berry
Phillip Gitomer & Teresa Maone
Linda G. Gochfeld
Barry L. Goldblatt
Andrew & Carol Golden
Peter & Sylvia Golden
Gil & Ellen Gordon
Rachel & Charles Gray
Melinda W. Green
Andrew Greenberg & Tess Kline
Hinda Feige Greenberg
Bill & Tina Greenberg
Fred & Barbara Greenstern
Margaret Griffin & Scott Sillars
Marilyn & Peter Grounds
Randy & Mary Hack
Ronald & Susan Hahn
Jack & Joan Hall
Winifred T. Hall
Judith Hammerschmidt, Esq.
Vernon H. Hammond
Maurice & Iona Harding
Janet Haring
John & Margee Harper
Rob Gips & Karen Harris

INDIVIDUALS (CONTINUED)

James & Margaret Hastings
 Thomas & Archer Harvey
 Mary Sue Henifin, Esq. &
 Howard W. Hardy, MD
 Richard & Nancy Henkel
 H. James & Carol Herring
 Pamela J. Hersh
 Adolf & Patricia Herst
 James & Janet Hester
 Reeves & Joan Hicks
 Anita Highton, MD
 Robert & Cynthia Hillas
 Robert & Barbara Hillier
 Herbert W. Hobler
 Dr. & Mrs. Richard M. Hochman
 R. Peter Hodge
 David & Carolyn Hoeschele
 Mr. & Mrs. Robert T. Hoffman
 Eleanor V. Horne
 Cindy & Bill Horr
 Janie Hostetler & Frank Burkhart
 Rosemarie Hunninghake
 Andrew Hyman & Molly Chrein
 Darmakusuma & Elizabeth Ie
 Mark Itzler
 David & Claire Jacobus
 Joan Jaffe
 Susan Jennings
 Karen A. Jezierny & Gregg Smith
 Mark Joosten
 Maria Juega
 Ram & Vinita Kapur
 Pamela & John Kelsey
 Jared & Nancy Kieling
 Michael & Louise Kingston
 Paul Klug & Kathleen O'Brien
 Chris & Leslie Kuenne
 Grant & Wendy Kvalheim
 Mariannne Kwiatkowski
 Anne LaBate
 Casey & Sam Lambert
 Sally Lane
 Leighton & Ann Laughlin
 Yuki & Jeff Laurenti
 Barbara Lawrence
 Peter & Dede Lawson-Johnston
 Edwin Leavitt-Gruberger Esq.
 Bernard & Joan Lechner
 Renee Lemieux
 Michael & Judith Leopold
 Richard J. & Neil Ann S. Levine
 Toby & Susan Levy
 Dr. & Mrs. Fraser Lewis
 William & Nancy Lifland
 Walter Lippincott
 Cathleen & James Litvack
 Christine Lokhammer
 Timothy & Kathe Losch
 James P. Macken
 Ronald L. Macklin Jr.
 Anne G. Mackoul
 Duncan & Nancy MacMillan
 Adel Mahmoud & Sally Hodder
 Burton & Nancy Malkiel
 Stacy Mann
 Anna Marron
 Arthur & Shirley Martin
 Ed Matthews
 Reverend David McAlpin Jr.
 Edward & Susan McCabe
 Douglas McCune &
 Susan Jefferies
 Michele Minter & Jeff Yuan
 Barbara & Thomas Moran
 A. Pery & Elisabeth Morgan
 Roger & Caroline Moseley
 Mimi Mount & Tim Loretangeli
 David S. Mulchinock
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 William & Mary Murdoch
 Jonathan Myers, CFP
 Ellen Nee
 David Newton
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 Richard Olsson
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 have made 16,700 gifts
 totaling over \$95 million.

Want to join them?

Visit www.pacf.org/donate

We regret that space does not allow the listing of all donors and offer our sincere thanks for gifts of any amount. We have made every effort to be accurate in this "honor roll." If we have made an error or omission please accept our apologies and notify us immediately by calling (609) 219-1800 or e-mailing info@pacf.org.

Paying It Forward

Debra Joy Perez's **Twenty-five Dollar Fund** was inspired by the story of a girl who attended Trenton Central High School with no realistic prospects—in fact, hardly a serious thought, or even hope—of ever attending college. The girl was one of nine children whose hardworking, cash-strapped Puerto Rican parents had no more than third-grade educations. A tight budget meant no after-school activities, no



campus, no academic tutoring, no test-prep classes. Instead, their neighborhood featured violence, racism, drug abuse, teenage pregnancy, mental illness, poverty, and homelessness.

Yet because of a remarkable small act by a high school guidance counselor, the determined young Latina from Trenton is now a senior program officer at the Robert Wood Johnson

“With my fund, I’m fulfilling my dream.”

Foundation, with two masters degrees, a PhD from Harvard, and a national reputation as a thought leader and speaker in the philanthropic world.

Debra Perez thinks of this compelling story often, because it is her own.

“An exceptional counselor, Mrs. Garces, encouraged me to apply to Douglass College,” Debra recalls. “My parents did not have the twenty-five-dollar application fee. Mrs. Garces, without a word, reached into her purse and wrote a personal check for twenty-five dollars.”

That quiet early investment—that initial philanthropic offering—paid off in a spectacular and moving way in Debra’s life. Mrs. Garces saw human potential where no one else was looking, then did something life-changing by opening a door.

“It wasn’t until years later, in graduate school, that I fully appreciated what a difference that original generosity in 1977 had made in my life. Twenty-five dollars could be an unscalable barrier to kid, yet a gift of that same amount could set something important in motion.”

Does Debra’s success merely mean that she was personally exceptional, a talented high-achiever with a rare set of gifts? “No, I’m very ordinary. There’s nothing special about me. I was given extraordinary opportunity. With my fund, I’m fulfilling my dream of helping kids in Trenton go to college, just as someone in Trenton helped me.”

COMMUNITY & NONPROFIT ORGANIZATIONS

Alexander’s Run
Arc Mercer
Art Directors Club of NJ
Borough of Hightstown
Cranbury–Plainsboro Little
League
Crawford House

Eden Institute Foundation
Flemington Raritan Youth
Basketball Organization
Friends of the NJ State Museum
Friends of the Princeton
Public Library
John Witherspoon School PTO

Montgomery Flag Football
Association
New Hope–Solebury
Dance-A-Thon
Planned Parenthood
Association of the
Mercer Area

Princeton Elks Lodge #2129
Princeton Symphony Orchestra
Princeton University
Rotary Club of Trenton
Sayreville War Memorial High
School Class of 1988
Waldorf School

CORPORATIONS

BlackRock
Buchanan Ingersoll & Rooney PC
N.T. Callaway Real Estate
Chubb & Son, Inc.
Cooper Industries Foundation
Credit Union of NJ
Field & Higgins, PC
GE Foundation
HSBC Private Bank (UK) Limited
Johnson & Johnson Consumer
Companies
JRW Custom Software

Merck Partnership for Giving
Merrill Lynch & Co. Foundation
Midlantic Medical Systems
NRG Energy, Inc.
NRG Global Giving
PNC Foundation
Princeton Regional
Administration Association
Smith Design Associates
Stark & Stark
Taft and Partners
Terris Realty

COMMUNITY FOUNDATION PARTNERS

Borden Perlman
Dechomai Foundation
Educational Testing Service
Harbourton Foundation

Morgan Stanley Smith Barney
PNC Wealth Management
Taft and Partners

Here's what your community's collective generosity looks like.

In 2010, the Community Foundation awarded \$3,488,347 through 1,127 grants.

Grants noted with * were awarded in a competitive process through Greater Mercer Grants and the Fund for Women and Girls.

BUILDING COMMUNITY \$175,790

American Near East Refugee Aid
 Beautiful Trenton/National Black United Fund *
 Children International
 Common Hope
 Community Foundation of NJ
 FINCA International
 Friendship Bridge
 Greater Donnelly Neighborhood Initiative *
 Heifer International

Hopewell Harvest Fair
 Institute of Italian & Italian American
 Heritage Studies
 Isles
 Justice Project Education Fund
 Latin American Legal Defense and
 Educational Fund *
 Martin House Community for Justice
 Foundation

Princeton Future
 Princeton Pettoranello Foundation
 Technoserve
 The People Care Center
 Trickle Up
 Voices of September 11th
 VolunteerConnect *
 William J. Clinton Foundation
 Women's Funding Network

IMPROVING HOUSING OPTIONS \$75,000

Habitat for Humanity - Trenton Area
 Housing Initiatives of Princeton
 Mercer Alliance to End Homelessness

Pathways To Housing
 Pine Street Inn
 Princeton Community Housing

Raritan Valley Habitat for Humanity
 Samaritan Center
 UMass Foundation/Give Us Your Poor

ENCOURAGING ACTION AND CIVIL RIGHTS \$154,550

Alliance for Sustainability
 American Civil Liberties Union Foundation
 American Civil Liberties Union of
 NJ Foundation
 American Farmland Trust
 American Jewish Committee
 American Jewish Committee - Central
 Jersey Chapter
 American Solar Energy Society
 Americans United for Separation
 of Church & State
 Amnesty International
 Association for Children of NJ
 Centurion Ministries
 Churches for Middle East Peace
 Community Justice Center *
 Compassion & Choices
 Corporate Accountability International
 Economists for Peace & Security
 Educational Fund to Stop Gun Violence
 Fellowship of Reconciliation
 Funeral Consumers Alliance of Princeton
 Government Accountability Project
 Lambda Legal
 Legal Services of New Jersey
 Legal Voice
 NAACP Legal Defense & Educational Fund
 Narcolepsy Network
 National Coalition Against Censorship
 National Parks & Conservation Association
 Native American Rights Fund
 New Israel Fund
 New Jersey Foundation for Aging
 New Jersey Future *
 New Jersey Policy Perspective
 North American Conference on
 Ethiopian Jewry

Parents, Families & Friends of Lesbians & Gays
 Peace Action Education Fund
 Pennsylvanians for Modern Courts
 Physicians for Social Responsibility
 Ploughshares
 Population Institute

Progressive Center for Independent Living *
 Rainforest Action Network
 Southern Poverty Law Center
 Union of Concerned Scientists
 United Farm Workers Foundation
 Witness for Peace - Midatlantic



"Annual Fun Day" at the YWCA Princeton Nursery School. Left to right: Fredy Donis, Marco Gonzalez, Alison Clara-Ramirez, Danielle Quaglia of the Philadelphia Zoo (with "Natasha," a 3-foot lizard from Russia), and Arth Batra.

**eliminating racism
 empowering women
 ywca
 princeton**

"The YWCA Princeton is very grateful for the Community Foundation's support, which has helped us to make our bilingual nursery school and other programs affordable to all. In 2006, the Community Foundation took a risk by supporting a collaboration between the YWCAs of Trenton and Princeton. We developed the Stand Against Racism event, which has since been expanded across the country to seventy YWCAs and over 260,000 participants.

"The Community Foundation is forward-thinking and proactive, and they keep on top of trends. During the economic crisis they had the foresight to let grantees apply for general operating support. They listen."

– JUDITH D. HUTTON, CEO

101: The Fund Starts Here
 Action on Smoking & Health
 Albert Einstein College of Medicine
 All Kinds of Minds
 American Boychoir School
 American Council of Learned Societies
 American Indian College Fund
 American Judges Foundation
 American University of Beirut
 Amherst College
 Anna Julia Cooper Episcopal School
 Association of Jewish Holocaust Survivors
 of Philadelphia
 Ave Maria University
 Avon Old Farms School
 Baldwin Wallace College
 Bank Street College of Education
 Barnard College
 Berkeley High School Development Group
 Bonnie Brae School for Boys
 Bowdoin College
 The Brearley School
 Butler University
 Byerschool Foundation
 Camp Interactive
 Capital Preparatory Charter High School
 Case Western Reserve School of Law
 Cedarville University
 Centenary College
 Center for Jewish Life
 The Center on Philanthropy at Indiana
 University
 Central Asia Institute
 Chapin School
 Clark University
 Coastal Carolina University
 The College of New Jersey
 Columbia University
 Council on Foreign Relations
 Deerfield Academy
 DonorsChoose.org
 Drisha Institute for Jewish Education
 Duke University
 Eastman School of Music/ University
 of Rochester
 Episcopal Academy
 ETV Endowment Fund of South Carolina
 Every Child Valued *
 Fenn School
 Fessenden School
 Florida Gulf Coast University Foundation
 Foundation of UMDNJ
 Friends of the German Historical Institute
 Friends of the Princeton Public Library
 George Washington Carver High School
 Georgia Public Broadcasting
 Gilman School
 Global Education Fund
 Green Valley School
 Hampshire College
 Harvard Business School

Hill School
 Hobart and William Smith Colleges
 Hopewell Valley Education Foundation
 Hotchkiss School
 Institute for Advanced Study
 International Students
 Ithaca College
 Kean University
 Kenyon College
 KidsBridge
 Lawrenceville School
 Learning Ally
 Learning Ally, NJ Unit
 Leo Baeck Institute
 Maria Mitchell Association
 Marin Academy
 Mary Jacobs Memorial Library Foundation
 Massachusetts Institute of Technology
 Meadow Homes Elementary School
 Mercer County Community College
 Foundation
 Montgomery Township Education Foundation
 Nantucket Atheneum
 National Council on Measurement in Education
 National Junior Tennis & Learning of Trenton
 New Hope-Solebury School District
 NJ Press Foundation
 New York Public Library
 New York University
 NJ SEEDS
 NJN Foundation
 Oberlin College
 Occidental College
 People & Stories/Gente y Cuentos *
 Pingry School
 Playworks
 Pomfret School
 Princeton Academy of the Sacred Heart
 Princeton Adult School
 Princeton AlumniCorps
 Princeton Center for Leadership Training
 Princeton Child Development Institute
 Princeton Day School
 Princeton Education Foundation
 Princeton Friends School
 Princeton High School
 Princeton Junior School
 Princeton Public Library Foundation
 Princeton Theological Seminary
 Princeton University
 Princeton Young Achievers
 Queen of Peace High School
 Ramapo College of New Jersey
 Reed College
 Richard Stockton College
 Rider University *
 Riverdale Country School
 Robbins Elementary School
 Robbinsville HS Drama Club
 The Rockefeller University
 Rutgers Preparatory School

Rutgers University
 Rutgers University Foundation/CAWP
 San Domenico School
 School of American Ballet
 Seattle Midwifery School
 Shipley School
 Smith College



“The leadership of the Community Foundation were among the first to recognize the value of our Career Launch Program. They encouraged our staff, cheered our teens, and provided funding that was pivotal to the program’s success. The Boys & Girls Club knows the Community Foundation is invested in our mission, which makes it an ideal partner.”

– DAVE ANDERSON
 EXECUTIVE DIRECTOR

Southern Methodist University
 Special Operations Warrior Foundation
 Springfield Catholic Central
 High School Foundation
 Stuart Country Day School
 Student Conservation Association
 Swarthmore College
 Syracuse University
 Thirteen-WNET
 Trenton After School Program *
 Trenton Catholic Academy - Lower School
 Trenton Public Education Foundation
 Trustees of Boston University/WBUR
 United Negro College Fund
 University of Colorado Foundation
 University of Miami
 University of Pennsylvania
 University of Pittsburgh
 University of Richmond
 Vassar College
 Village Charter School Fund
 Wellesley College
 Wesley College
 Westminster School
 WGBH Educational Foundation
 Wheaton College
 Wheelock College
 WHYY
 WNYC Public Radio
 Woodrow Wilson National Fellowship
 Foundation
 Worcester Polytechnic Institute
 Wright State University
 Yale Law School Fund
 Yale University
 Young Scholars’ Institute

10/40 Connections
 Adult Day Center of Somerset County
 American Friends Service Committee
 American Red Cross of Central NJ
 Azamra Institute
 Better Beginnings Day Care Center of
 Hightstown/East Windsor *
 Calvary Baptist Church
 Campus Crusade for Christ International
 CARE
 Carlebach Shul Congregation
 CASA of Mercer County *
 Catholic Charities, Diocese of Trenton
 Center for Family, Community, and
 Social Justice *
 Chabad Lubavitch of Greater Mercer County
 Chapel of the Transfiguration
 Children’s Defense Fund
 Chinese American Planning Council
 Christ’s Home for Children
 Churches in Missions
 Committee on Religious Ministries
 Community Foodbank of NJ
 Crisis Ministry of Princeton and Trenton *
 Crossroads Community Church
 Disabled American Veterans
 Episcopal Church at Princeton University
 Episcopal Relief and Development
 Federal Law Enforcement Officers
 Association Foundation
 Feeding America
 Foundation Cristosal
 Good News Home for Women
 Greater Richmond SCAN - Stop Child
 Abuse Now
 Gridiron Heroes Spinal Cord Injury Foundation
 High Ridge House
 Holy Cross Monastery
 The Home for Little Wanderers
 HomeFront
 Hopewell Presbyterian Church
 Hopewell United Methodist Church
 Institute of Wonderful Working Women for
 Empowerment *
 Interfaith Caregivers Trenton/Faith In Action *
 International Rescue Committee
 The Jewish Center
 Jewish Family & Children’s Services of
 Greater Mercer County *
 Jewish Family Service of MetroWest



“The biggest difference between the Community Foundation and other grantmakers is the tremendous support that they give to nonprofits for improving how we function. The recent event on ‘Brandraising’ is a great example; it was a high-quality presentation on a topic we all needed to hear.

“The Community Foundation’s support has been especially critical in implementing our program, *Next Step: Engaged Retirement and Encore Careers*. They have supported our efforts to build this program and adapt it to changing times. This program has been key in PSRC’s progress toward one of our goals, reaching out to younger “seniors”—the new generation of Boomers who are entering this stage of their lives with very different expectations and needs than prior generations.”

– SUSAN HOSKINS, EXECUTIVE DIRECTOR

Jewish Federation of Greater Philadelphia
 Kirkridge Retreat Center
 Kula for Karma
 Lawrence Township Meals on Wheels
 LifeTies *
 Living Hope Church
 Make-A-Wish Foundation of America
 Meals on Wheels of Central Bucks County
 Mercer Street Friends Center *
 Mercer Street Friends Food Bank
 Millhill Child & Family Development
 Corporation *
 Mobile Meals of Trenton/Ewing *
 Montgomery Emergency Medical Services
 Montgomery Township Volunteer Fire
 Company No. 2
 Mordecai T. Mezrich Center for Jewish Learning
 Mount Carmel Guild *
 My Sister’s Keeper
 Nassau Presbyterian Church
 Nepalese Youth Opportunity Foundation
 NJ Farmers Against Hunger *
 The Orthodox Union
 Oxfam America
 Ozanam Geriatric Foundation
 PEI Kids *
 Pennington Presbyterian Church
 Presbyterian Church of Lawrenceville
 Princeton Class of 1958 Fund
 Princeton Deliverance Center *
 Princeton First Aid & Rescue Squad
 Princeton Nursery School *
 Princeton Outreach Projects
 Rescue Mission of Trenton

RISE/A Community Service Partnership *
 Riverdale Neighborhood House
 Rocky Hill First Aid and Rescue Squad
 Saint Alphonsus Church
 Saint Mark’s Church
 Salesian Missions
 Salvation Army
 Samaritan Homeless Interim Program
 Save the Children Federation
 Seamen’s Church Institute
 Second Calvary Baptist Church
 seeJesus.net
 Sisters of Saint Joseph
 The Skaters Fund
 SpringPoint Foundation
 Tenth Presbyterian Church
 Trenton Area Soup Kitchen *
 Trinity Church, Princeton
 Trinity Episcopal Cathedral, Trenton
 TriSoldier Project
 UNICEF - United States Fund
 Unitarian Universalism Congregation of
 Somerset Hills
 Unitarian Universalist Society of Wellesley
 United Jewish Federation of Princeton
 Mercer Bucks
 United Way of Central West Virginia
 United Way of Greater Mercer County
 Volunteers of America
 Wall Street Warfighters Foundation
 Wediko Children’s Services
 Westminster Community Life Center *
 Westminster Foundation
 Witherspoon Street Presbyterian Church
 Womenspace *
 World Vision
 Wounded Warrior Project
 YMCA of Burlington County
 YMCA of Delaware
 YMCA of Hagerstown Maryland
 YMCA of Metropolitan Washington
 YMCA of Princeton
 YWCA of Greater Cleveland
 YWCA of Trenton
 YWCA Princeton *

“The Rescue Mission is but one of many nonprofit organizations that have been able to improve our community through the programs and services offered to our citizens, due in large measure to the spirit of philanthropy demonstrated and encouraged by the Community Foundation. It is a strong, stabilizing force in our region and plays a pivotal role in community building.”



– MARY GAY ABBOTT-YOUNG, CEO

BRINGING ARTS AND CULTURE TO EVERYONE \$229,482

Adirondack Lakes Center for the Arts
 Artistic Realization Tech
 Arts Council of Princeton
 Boheme Opera
 Choral Arts Society of Philadelphia
 CityArts *
 Classic Chamber Concerts
 Friends of the Artaria String Quartet
 Greater Princeton Youth Orchestra
 Hedgebrook Foundation
 Ice Theatre of New York
 International Contemporary Ensemble - NY Chapter
 McCarter Theatre
 National Gallery of Art
 New York Foundation for the Arts

NJ Symphony Orchestra
 Opera New Jersey
 Passage Theatre Company *
 Philadelphia Orchestra Association
 Princeton Girlchoir
 Princeton Pro Musica
 Princeton Symphony Orchestra
 Princeton University Art Museum
 Savannah Children's Choir

Sun Valley Summer Symphony
 The Princeton Festival
 Trenton Children's Chorus *
 Trenton Community Music School *
 Trenton Education Dance Institute *
 Village Harmony
 West Windsor Arts Council
 Young Audiences of New Jersey

“The Community Foundation has constructed a feedback loop between themselves and the community they serve. This facilitates the flow of information and support. It’s why they’re so effective!”

– STEVEN K. ROSEN, EXECUTIVE DIRECTOR



HELPING PEOPLE LIVE HEALTHY AND PRODUCTIVE LIVES \$541,222

Alzheimer's Association - Greater NJ Chapter
 Alzheimer's Association - SC Chapter
 Alzheimer's Association - NYC Chapter
 American Cancer Society
 American Health Assistance Foundation
 American Heart Association
 American Institute for Cancer Research
 American Parkinson Disease Association
 Anderson House
 Arthritis Foundation - New Jersey Chapter
 Avon Walk for Breast Cancer
 Breast Cancer Research Foundation
 Capital Health System Foundation
 CHADS Coalition for Mental Health
 Children's Hospital of Philadelphia Foundation
 Christopher & Dana Reeve Foundation

Corner House Foundation
 Crawford House *
 Crudem Foundation
 Dana Farber Cancer Institute
 Deafness Research Foundation
 Doctors Without Borders
 East End Hospice
 EngenderHealth
 Eye Institute of New Jersey
 Family Guidance Center/Family & Children's Services *
 Fistula Foundation
 Foundation Fighting Blindness-NJ Chapter
 Foundation for Aids Research (amfAR)
 Gilda's Club Delaware Valley
 HiTOPS *

Indian River Medical Center Foundation
 International 22q11.2 Deletion Syndrome Foundation
 Joslin Diabetes Center
 Juvenile Diabetes Research Foundation
 Juvenile Diabetes Research Foundation International
 Lighthouse International
 Memorial Sloan Kettering Cancer Center
 Mothers2Mothers
 Multiple Sclerosis Association of America
 Nantucket Community Sailing
 National Multiple Sclerosis Society
 National Parkinson Foundation
 NJ Foundation for the Blind
 Pan-Massachusetts Challenge
 Parkinson Disease Foundation
 Partners in Health
 Planned Parenthood Association of the Mercer Area *
 Planned Parenthood Federation of America
 Planned Parenthood Southeast
 Population Council
 Princeton HealthCare System Foundation
 Princeton Recreation Department
 Princeton Senior Resource Center *
 Princeton Soccer Association
 Project Healing Waters
 Prostate Cancer Foundation
 Samuel Waxman Cancer Research Foundation
 Smile Train
 Special Olympics New Jersey
 St. Jude Children's Research Hospital
 Susan G. Komen Breast Cancer Foundation
 Trinity Counseling Service *
 United Front Against River Blindness
 United States Rowing Association
 VNA Home Care of Mercer County
 Women's Heart Foundation *
 Your ReSource *



This year at the BBBS annual picnic, Little Brothers and Sisters received gently used sports equipment, including golf clubs and lessons organized by First Tee and Christine's Hope.

“Over the past five years, Big Brothers Big Sisters of Mercer County has had the good fortune of receiving financial and advisory support from the Community Foundation.

“The leadership and staff of the Community Foundation have been valued mentors to me, and I owe them a great deal of thanks for helping our agency grow more than 400% during my tenure as executive director.”



– SUSAN DUNNING, EXECUTIVE DIRECTOR

ENCOURAGING YOUTH \$98,060

Anchor House Foundation
ANSWER
Avenue D Boys Choir
Big Brothers Big Sisters of Mercer County *
Boy Scouts of America - Central NJ Council
Boys & Girls Club of Trenton/
Mercer County *
Boys & Girls Clubs of America
Boys' Towns of Italy
Camp Tecumseh
Career Development Awards

Covenant House
Figure Skating in Harlem
Fresh Air Fund
Hopeworks 'N Camden



Mercer County 4-H Advisory Council
Police Athletic League
Princeton-Blairstown Center
Somerset County 4-H Association

“The Community Foundation came to our aid when we were taking baby steps. Its continued support through the years has helped us to grow, to correctly administer our programs, and provide a much-needed service to our community.”

– FRED VEREEN JR., EXECUTIVE DIRECTOR

PRESERVING OUR PAST \$140,079

Adirondack Museum
Canal Society of New Jersey
Crossroads of the American Revolution
Association
Delaware River Mill Society

Drumthwacket Foundation
Fort Ticonderoga Association
Friends of the NJ State Museum
Historic Morven
Historical Society of Princeton

National Constitution Center
Preservation New Jersey
Society of the Cincinnati
Trenton Museum Society

PROTECTING ANIMALS \$24,350

American Humane Association
Association of Zoos & Aquariums
Grzimeks Help for Threatened Wildlife

Mercer County Wildlife Center
National Wildlife Federation
SAVE

Ventana Wildlife Society
Whale Trust

PROTECTING THE ENVIRONMENT \$184,500

Alaska Conservation Foundation
American Rivers
Appalachian Mountain Club
Barnstable Land Trust
Conservancy of Southwest Florida
Conservation International
D&R Greenway Land Trust
EarthCorps
EarthJustice
Earthworks
Environmental Defense Fund
Environmental Resource Center
Friends of Princeton Open Space
Grand Canyon Trust
Green America
Greenpeace Fund
Idaho Conservation League
Marquand Park Foundation
Montgomery Friends of Open Space
National Audubon Society
Natural Resources Defense Council
Nature Conservancy
Nature Consortium
New Jersey Audubon Society
New Jersey Committee of the Garden
Club of America
New Jersey Conservation Foundation
Northeast Organic Farming Association
PlanSmart NJ
Rachel's Network
Rails-to-Trails Conservancy
Savannah Tree Foundation
Sierra Club Foundation

Sourland Planning Council
South Hero Land Trust
Story Brook Garden Club
Story Brook-Millstone Watershed Association
Sustainable Organic Integrated Livelihoods

TreePeople
Trust for Public Land
Wilderness Society
World Wildlife Fund



Latina Health Education and Empowerment program members for 2009. Left to right: Valeria Espiche, Kimberly Rodas, Asela Perez, Kately Alarcon, Erika Nieto, and Jacqueline Estrada.

“The Community Foundation is a long-term and valued friend, donor, and standard-setter. They are focused on providing solutions to those who need it most. Recent grants are facilitating the learning of life-saving and life-changing information and practices for some of Mercer County’s most vulnerable youth. The Community Foundation’s grant process and guidance have encouraged a strategic, organization-wide emphasis on rigorous evaluation and assessment to ensure that our work has a meaningful impact.”



– CATHERINE M. VAUCHER, DIRECTOR OF DEVELOPMENT & MARKETING



“When People & Stories / Gente y Cuentos’s founder Sarah Hirschman and I first met with the Community Foundation back in 1995, our program had recently become a 501(c)(3) organization. Naturally, we were inquiring about the prospect of a grant. We were passionate about the mission

but novices in navigating the nonprofit world. That day we received guidance that has since become a cornerstone of our organization’s growth and strength, including tips on board development and collaborations. We were advised to explore a collaboration with the Rescue Mission; today, that partnership continues to blossom in ways that enhance the lives of those we partner to serve. As I reflect on our initial meeting I realize what a harbinger it was for the story that would evolve between the Community Foundation and People & Stories / Gente y Cuentos. Yes, we did apply for and receive grant support. But the relationship has borne fruit in so many other ways that were present as seeds on that day.”

– PAT ANDRES, EXECUTIVE DIRECTOR

IN-KIND SUPPORT

The Community Foundation provides meeting space, training, education, and technical assistance to organizations that, like us, promote philanthropy:

Council of New Jersey Grantmakers
 Gift Planning Council of New Jersey
 Princeton Community Works
 Support Center for Nonprofit Management
 Trenton Funders Collaborative
 VolunteerConnect
 Women in Development of Mercer County

EVENTS

The Community Foundation offers seminars, workshops, and other events to promote philanthropy, stimulate dialogue, and encourage collaboration. In 2010/2011 we hosted the following:

For nonprofits:

- * *Endowment Building 101*, with Ralph Serpe, CFRE
- * *Planned Giving with a Shoestring Staff and a Shoestring Budget*, with Bryan Clontz of Charitable Solutions, LLC
- * *Brandraising: Speaking with One Voice, Online and Off*, with Sarah Durham, Principal & Founder, Big Duck, NYC

For professional advisors:

- * *Advanced Charitable Brainteasers*, with Bryan Clontz of Charitable Solutions, LLC
- * *Strategies to Navigate the Uncertain Charitable Planning Landscape* with Eric Weinstock, Senior Counsel, Lowenstein Sandler PC
- * *Donor-Advised Funds vs Private Foundations*, with Mimi Mount, CPA, Mercadien Group; Edward Mills, Esq., Princeton University; and Shannon Keim, Esq., Lowenstein Sandler PC

For donors:

- * *A Personal Journey of Philanthropy*, with Cecilia Boone, co-founder of The Container Store and president of the Boone Family Foundation, Dallas, TX
- * *Strategic Giving: Making Every Dollar Count*, with Eleanor Horne, VP, Educational Testing Service Social Innovation Fund (retired)

Participants of the People & Stories / Gente y Cuentos Trenton Teen Leadership group with coordinator Stephanie Hanzel Cohen.



How to apply for a competitive grant, scholarship, or award

Guidelines, application forms, and instructions are on our website at

www.pacf.org/grants

Greater Mercer Grants support projects that strengthen community ties and/or help low-income people.

The Fund for Women and Girls supports girls and the women who raise them.

Scholarships and Awards are open to students in Mercer, Ocean, and Monmouth counties. For information visit

www.pacf.org/scholarships

Strength in Numbers

Charitable dollars brought together become powerful. Community Foundation trustees manage them carefully, because wealth earned and generously given away is a solemn trust to us. And we're mindful, always, of how much these resources will be needed in the future.

HOW YOUR COMMUNITY'S ENDOWMENT IS INVESTED

Community Foundation resources are managed differently than personal assets and retirement accounts. And they are managed differently than the short-term cash a nonprofit or business invests to cover payroll, rent, program delivery, or inventory.

Here are three key differences:

First, a very long horizon. The Community Foundation's endowment pool doesn't have a life expectancy. It won't retire in 5, 10, or 25 years. Rather, it has a forward-rolling investment perspective that is constantly looking 40 years or more into the future.

Second, our commitment to an asset allocation plan.

Set and monitored by our Investment Committee, the allocation guides us in keeping our investments diversified to mitigate risk. See "Our asset allocation" at right and on our website at www.pacf.org.

And third, we have the discipline to re-balance our portfolio in all market conditions. So when any one asset class gets too high, we sell and transfer a portion of those assets to a class that is below its target. Easier said than done, because this approach requires us to operate contrary to prevailing markets. But it translates into Buy Low, Sell High.

Our asset allocation

asset class	target
equity	
domestic	30%
international developed markets	10%
international emerging markets	10%
independent return	25%
fixed income	25%

Historical investment performance

Returns as of December 31, 2010, reported net of investment management fees:

	1 year	3 years	5 years
managed investments	10.41%	1.79%	6.11%
S&P 500	15.06%	-2.86%	2.29%
blended benchmark*	11.62%	-1.06%	4.55%

*25% Barclays Aggregate/75% MSCI All World Index, a measure based on the Community Foundation's asset allocation

Operational excellence

Your Community Foundation is the first in New Jersey to have earned national certification through rigorous peer review by the Council on Foundations in Washington, D.C.



Net assets 1991 - 2010

2000

STATEMENT OF FINANCIAL POSITION

December 31, 2010

Assets

cash and cash equivalents	\$ 11,150,092
contributions receivable	370,739
investments	58,197,611
prepaid expenses	16,908
beneficial interest in split-interest agreements	691,314
cash surrender value of life insurance	193,902
deposits	10,125
property and equipment, net	54,519
total assets	\$70,685,210

Liabilities and Net Assets

liabilities	
accounts payable and accrued expenses \$	18,849
grants payable	—
deferred rent	62,725
funds held for others	10,305,037
total liabilities	10,386,611
net assets	
unrestricted	
board designated long-term grant funds	30,676,455
other grant funds	26,614,943
operating funds	2,265,887
	59,557,285
temporarily restricted	741,314
total net assets	60,298,599
total liabilities and net assets	\$ 70,685,210

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

for the year ended December 31, 2010

support and revenues	
contributions	\$ 6,998,093
investment income (loss)	5,098,456
other income	64,573
change in value of split-interest agreements	84,694
total support and revenues	\$ 12,245,816
allocation and expenses	
program services	\$ 3,573,828
management and general	337,630
fundraising	87,532
total expenses	\$ 3,998,990
change in net assets	\$ 8,246,826
net assets, beginning of year	52,051,773
net assets, end of year	\$ 60,298,599

2008

A complete audited financial statement with accompanying notes and the report of WithumSmith+Brown, Certified Public Accountants, is available for inspection at the Princeton Area Community Foundation, and online at www.pacf.org.

Professional advisors use us as a resource.

A trusted advisor must be ready when clients express charitable intent or have a philanthropic idea. Many advisors rely on us to help clients develop their philanthropic plans.

The Community Foundation has no vested interest in any cause, nonprofit organization, planning vehicle, or wealth-management strategy. What we do have is unbiased information about charitable options. Our only aim is to present philanthropic alternatives for your client's consideration, so that they feel well served by you and the resources you bring them.

What other local organization has ...

- * deep roots in the community and a grasp of current conditions
- * broad knowledge of local philanthropy
- * experience evaluating and working with nonprofits
- * a comprehensive sense of resources and needs across our region
- * skill at anticipating things people are thinking about—or should be—when they contemplate philanthropy
- * willingness to consult with your clients without fee or obligation
- * sensitivity to the value of your relationships with clients?

... Are any of your clients ready?

PROFESSIONAL ADVISOR RECOGNITION SOCIETY

This growing circle acknowledges professionals for their commitment to their communities and their work to encourage philanthropy.

Lisa Butler, Esq. Pinto & Butler

John Dumont, Esq. Dumont & Watson

Kenneth Field, CPA Field & Higgins

Patricia U. Herst, Esq. Goldstein & Herst

Samuel W. Lambert III, Esq. Drinker Biddle & Reath (retired)

The Martin-Rizzo Group, Morgan Stanley Smith Barney

Thomas G. McMahon, Esq. Pellitieri, Rabstein & Altman

Marguerite L. Mount, CPA The Mercadien Group

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Ann Reichelderfer, Esq. Stevens & Lee

Austin C. Starkey Jr. PNC Wealth Management (retired)

Irwin S. Stoolmacher Stoolmacher Consulting Group

Jean M. Wiegner Merrill Lynch

Family Matters

The Community Foundation is pleased to induct The Martin-Rizzo Group at Morgan Stanley Smith Barney into our Professional Advisors Recognition Society. This honor is granted occasionally to area professional advisors who demonstrate exceptional commitment to the community and who encourage philanthropy.

Partners Wade Martin, his father Arthur (Art) Martin, and John Rizzo said, "We are all humbled by this news." Although educating clients about philanthropy and promoting "giving for giving's sake" has long been a part of their practice, the group was surprised by this recognition; the work they do for charities, both professionally and personally, is often anonymous and is never advertised.

The group provides a wide range of financial services, including working closely with families to engage in multigenerational retirement planning, invest in college savings plans, or create special needs trusts for disabled individuals.

One of the group's specialties is the preservation of land, which can provide income and ease tax burdens for property owners and their heirs while safeguarding the environment.



Left to right: Arthur (Art) Martin, Wade Martin, and John Rizzo.

Leave a Legacy.

A charitable legacy is a gift of personal property left for others, which can change lives, support the organizations you admire, and advance the causes you care about.

What do you love about your community? What would you like to preserve for future generations? Philanthropy offers valuable estate planning advantages and allows you to create a lasting legacy for the public good.

Whatever your philanthropic dreams, the Community Foundation offers an array of tax-wise options to help you make a difference in your community for years to come.

With a planned gift, you can be sure your goals will be realized. You may want to consider a charitable trust or bequest. Other types of planned gifts will allow you to receive income during your lifetime and benefit your favorite causes after you have passed on.

The Community Foundation can help you prioritize your goals for social impact while achieving the most favorable income tax benefits available. We encourage you to work with your estate planning professional or tax advisor to determine the type of gift that is right for you and your family.

Making a bequest will make a difference.

“We tell our clients, ‘Give to give.’”

They arranged a deal with D&R Greenway that placed a conservation easement on Hopewell resident Ethel Mae Theriault’s farm, protecting the land while providing her with annuity income for the rest of her life—along with a new eco-friendly hybrid car.

Wade and his colleagues are determined to raise awareness of these kinds of philanthropic options. “When most people think of charity,” he says, “they envision a simple transaction: an organization calls or sends a solicitation, they make a gift, they get a tax deduction. But there are really so many other possibilities.”

The Community Foundation salutes The Martin-Rizzo Group for their generosity and for the charitable activities they inspire and facilitate for their clients.

LEGACY SOCIETY

We honor and thank all those contributing to a Community Foundation fund through a will, trust, or other future gift.

Anonymous (18)
 Herbert & Fay Abelson
 Tristan E. Beplat*
 William P. Burks, MD
 Diane Dixon*
 Violet Franks
 Thomas George
 Mary Sue Henifin, Esq.
 Herbert W. Hobler
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 Tom & Maria Spinner
 Austin C. Starkey Jr.
 Ruth Thornton
 Keith Wheelock

* we remember

When you’re ready to be among these people, simply notify us of your intentions. We will work with you and your professional advisors to ensure that your wishes are honored. You can direct a future gift to create a new fund or support an existing one.

to learn more, visit
www.pacf.org/legacy
 or call (609) 219-1800

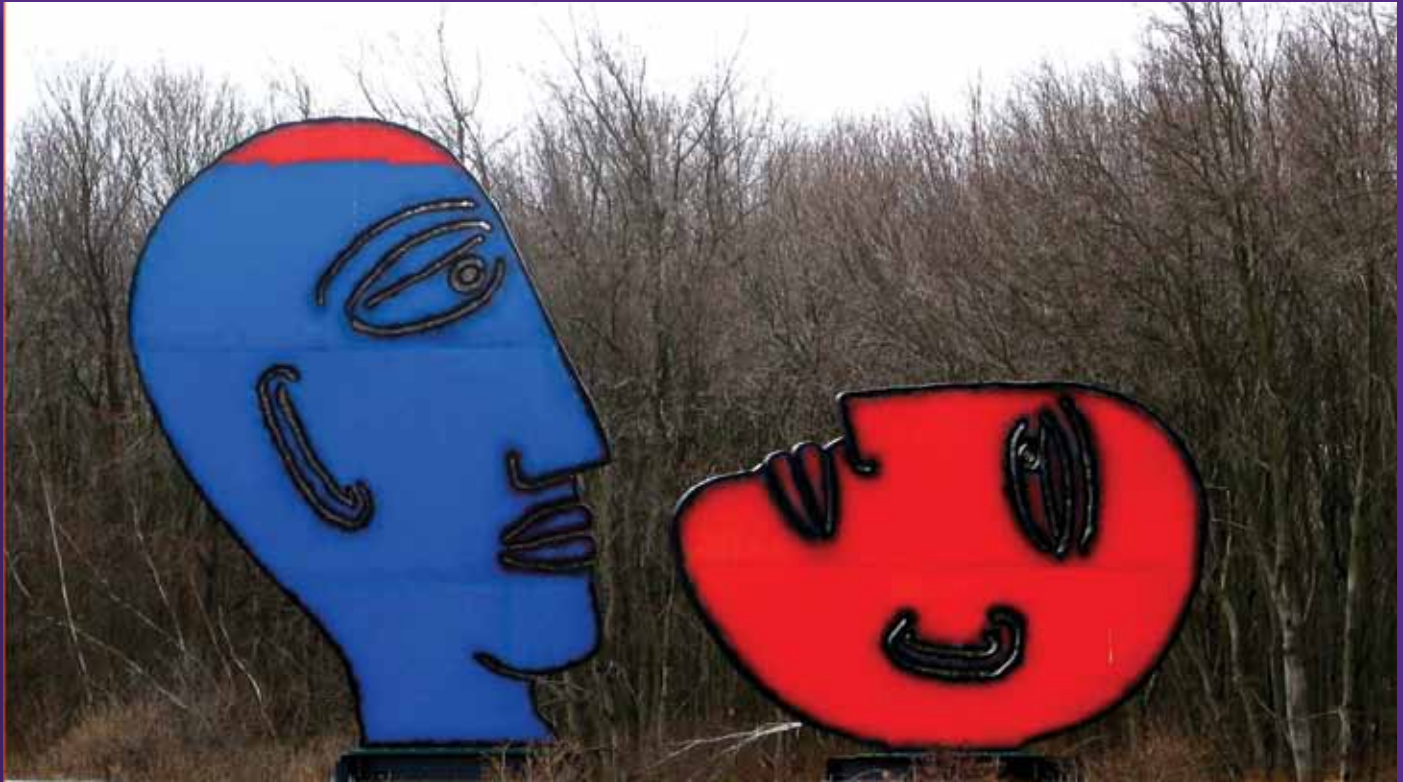


Photo by Susan Joan Kane

How can we help you?

Have you been wondering how to accomplish something philanthropic? Do you wonder what's possible, what has worked well for other people, what's the best way for you to make something better? Do you want to honor a loved one or a friend, or provide for causes you care about?

Could you use some help getting started?

Your Community Foundation is here to serve you as an advisor, advocate, and go-between. It's a nonprofit public charity, and it belongs to you.

You can come see us to:

- * have an informal conversation
- * think out loud
- * tap our knowledge about what's going on in your area of interest
- * organize your giving in one place
- * move from checkbook charity to a more intentional approach
- * see more happen with what you have available to give away

We'll help design a fund that's right for you.

It's Simple: Creating a fund is easy. It typically takes minutes, not hours or days. You can donate a variety of assets (cash, stock, real estate, to name a few). And your fund will help you keep track of your giving.

It's Flexible: There's a fund for every donor, no matter who you are or what you want to accomplish. Yours can be designed to meet urgent needs right now, or to help you build a legacy — or both.

It Expresses Your Values: You can designate organizations or issues to support. You can be involved as an advisor. You can suggest grants whenever you choose.

It's Efficient: We take care of all the administrative work. We manage investments carefully and well. We have expertise to help guide your grantmaking as you need it. We'll work with your professional advisors to make sure your financial and philanthropic goals get met.

It's Brilliant: Building charitable funds at the Community Foundation has unique advantages. For example, a dollar in becomes more than a dollar out, over time. When conditions change at nonprofits, we tell you about it and can help guide your future decisions.

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* we remember

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These people are guiding and building your Community Foundation, making sure it is strong, useful, and permanent.

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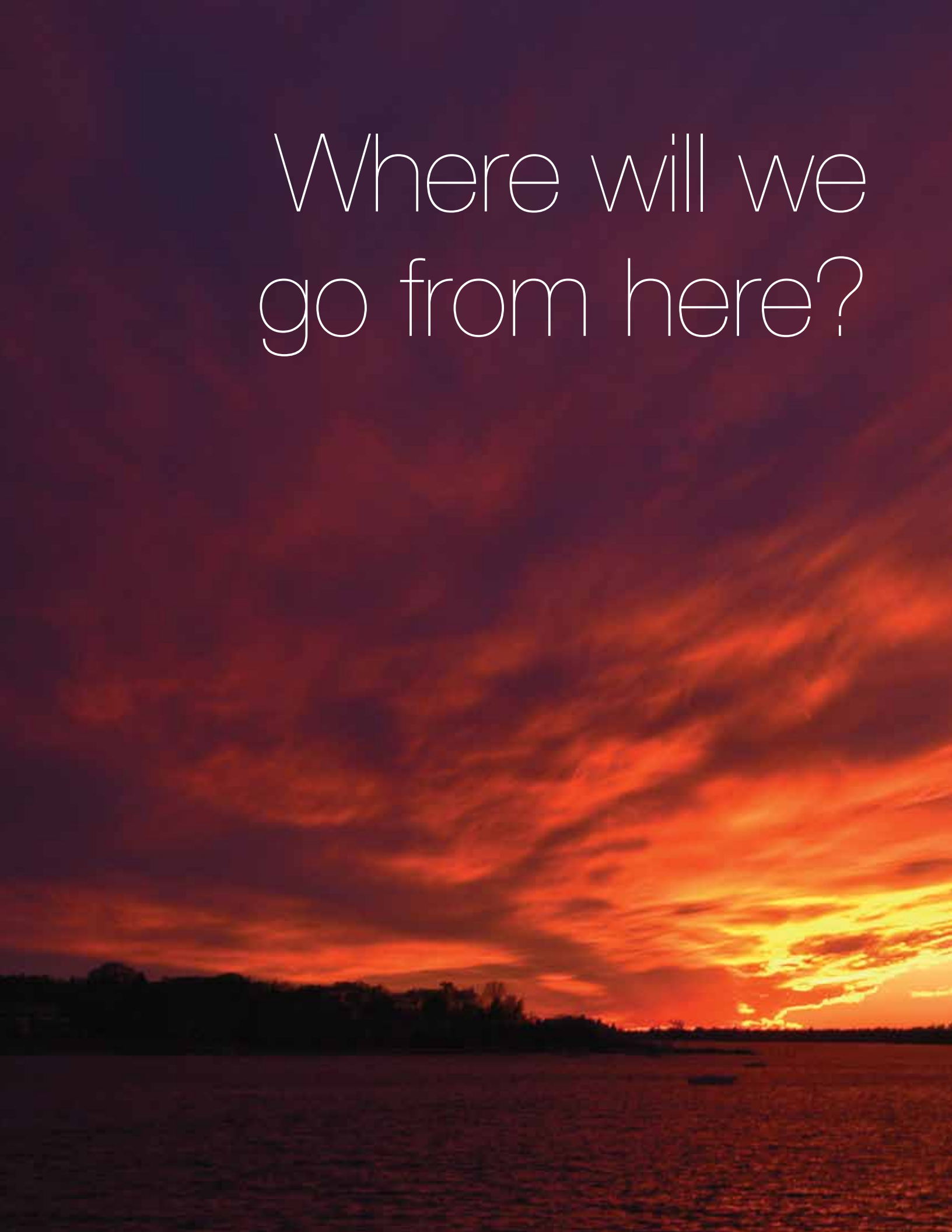
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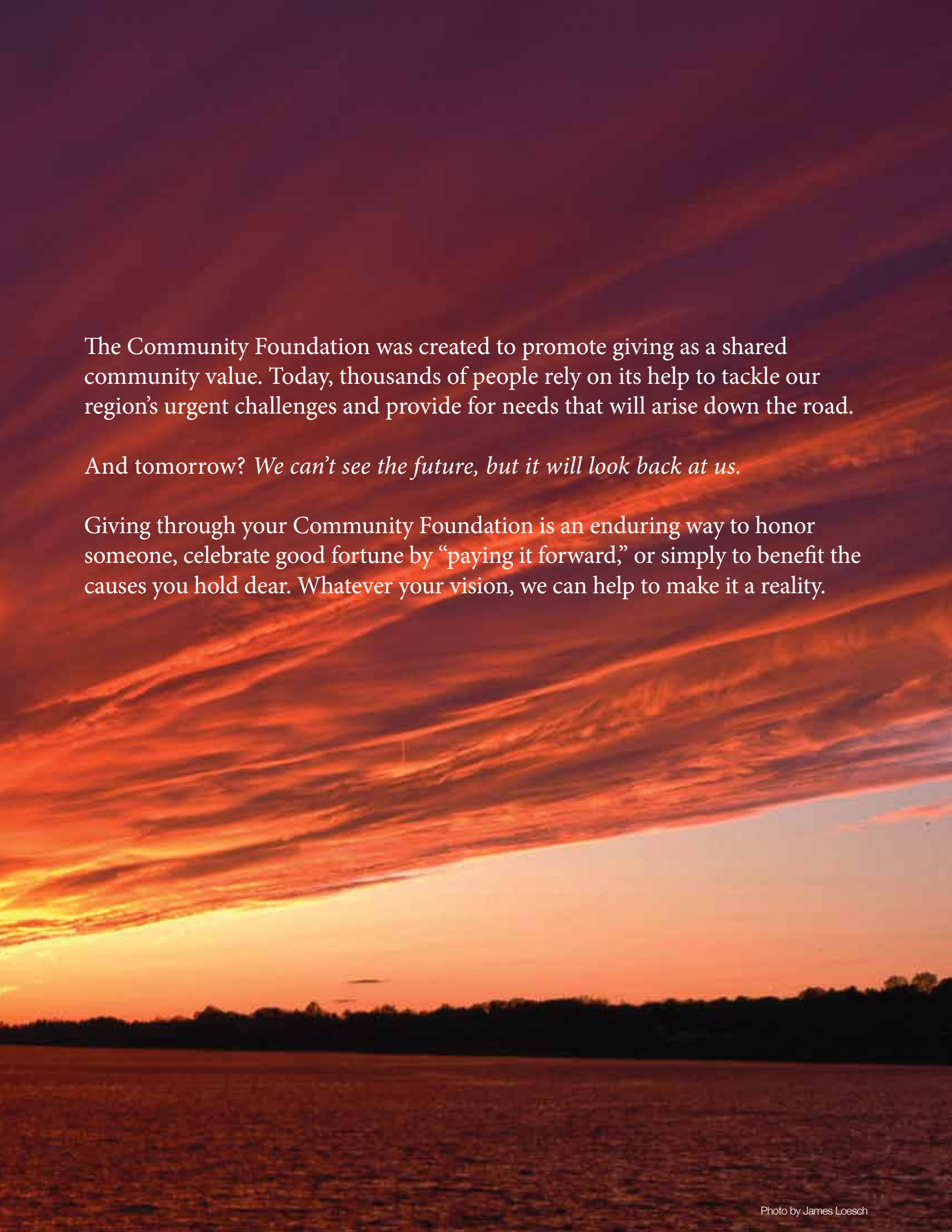
Allen D. Porter, Esq.

FOUNDER

Stuart Carothers

Where will we
go from here?





The Community Foundation was created to promote giving as a shared community value. Today, thousands of people rely on its help to tackle our region's urgent challenges and provide for needs that will arise down the road.

And tomorrow? *We can't see the future, but it will look back at us.*

Giving through your Community Foundation is an enduring way to honor someone, celebrate good fortune by “paying it forward,” or simply to benefit the causes you hold dear. Whatever your vision, we can help to make it a reality.

A community's best assets are its **people**.
Working together, amazing things are happening.

promoting
philanthropy
to advance
the well-being
of our communities
forever

www.pacf.org

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FOUNDATION
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Lawrenceville, NJ
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